DFW International Airport FY 2022 Budget Overview

City of Dallas
Dallas City Council
September 1, 2021



FY22 Budget Overview*

FY22 passenger budget – 67.2 million

26.5% increase

FY22 expenditure budget - \$1.04 billion

- 6.0% increase total budget
- 11.3% increase operating budget
- 0.3% increase debt service budget (refunding savings have offset new debt service on almost \$1 billion of debt issued in FY21/22 for capital projects)

DFW Cost Center revenues – \$370.5 million

• 25.9% increase (\$76.2 million)

Airline cost – \$469.5 million

Flat

Cost per enplanement – \$13.70

• 20.3% decrease (\$3.58)

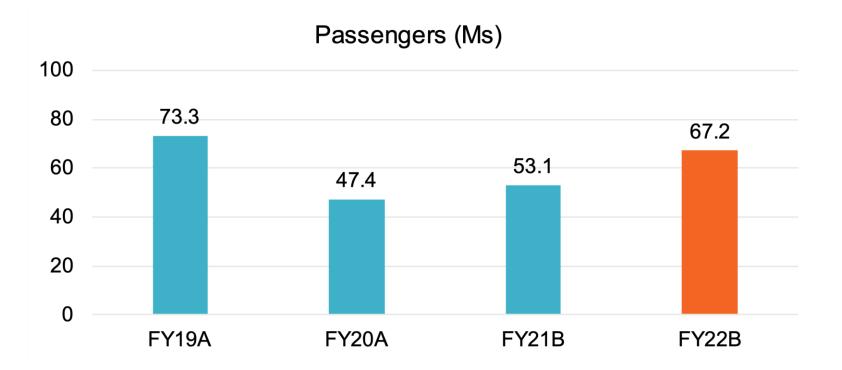


* All comparisons in this presentation are to the FY21 Budget, unless stated otherwise



Passenger Forecasts

DFW is recovering faster than most airports. FY22 Passenger budget is 67.2 million, a 26.5% increase over the FY21 Budget and 8.3% less than FY19 actual (pre-pandemic). Full recovery expected in FY23.





Expenditure Budget

FY22 Budget is \$1.04 billion, a \$58.8 million (6.0%) increase from FY21 budget.

FY22 operating expense budget reflects cost increases primarily related to:

- Increased passengers
- Return to more-normal pre-COVID conditions
- Fixed contract increases
- Technology/digital investments

Total FY22 budget up \$28.7 million from prepandemic levels in FY 2019; a 0.9% CAGR* increase



| | | | FY21 vs FY22 | | |
|--|---------|-----------|---------------------|-------|--|
| | FY21 | FY22 | Increase (Decrease) | | |
| Annual Expenditure (in Millions) | Budget | Budget | \$ | % | |
| Operating expenses | \$509.4 | \$566.9 | \$57.5 | 11.3% | |
| Gross debt service | 468.2 | 469.5 | 1.3 | 0.3% | |
| Total expenditures budget within rate base | \$977.5 | \$1,036.4 | \$58.8 | 6.0% | |



Operating Expense Budget Walkforward



| 2021 Budget to 2022 Budget Walkforward | | | |
|--|----------|--|--|
| | Millions | | |
| FY 2021 Budget | \$509.4 | | |
| Employee related increases | 6.0 | | |
| Customer related increases | 21.8 | | |
| Contract increases | 19.2 | | |
| ITS / Digital | 12.0 | | |
| Restore budgets to prepandemic levels | 10.6 | | |
| Operating reserve | 7.1 | | |
| Cost savings/budget reductions | (19.0) | | |
| Total Increase | 57.5 | | |
| FY 2022 Budget | \$566.9 | | |



Federal Relief Proceeds (FRP) Summary

The FY22 Budget includes the \$112.4 million of FRP to keep rates flat, plus \$30.7 million for concessions relief; leaving approximately \$161.3 million for the future.

| Federal Relief Proceeds Available | Debt | | Conc | | Total | |
|-----------------------------------|------|-------|------|------|-------|-------|
| CARES | \$ | 299.2 | \$ | - | \$ | 299.2 |
| CRRSA | | 52.6 | | 7.7 | | 60.3 |
| ARPA | | 221.1 | | 30.7 | | 251.8 |
| Total Federal Relief Available | \$ | 572.9 | \$ | 38.4 | \$ | 611.2 |
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| FRP Projected Uses | | | | | | |
| FY20 and FY21 | \$ | 299.2 | \$ | 7.7 | \$ | 306.9 |
| FY22 budget | | 112.4 | | 30.7 | | 143.1 |
| Available for future | | 161.3 | | - | | 161.3 |
| Total FRP Projected Uses | \$ | 572.9 | \$ | 38.4 | \$ | 611.2 |
| | | | | | | |



DFW Cost Center Net Revenues

Federal Relief Proceeds utilized to keep net revenues and the transfer to the DFW Capital Account relatively flat. Total revenues 7.2% less than FY19.

| | | | | FY21 vs FY22 | |
|-------------------------------------|---------|---------|---------|--------------|----------|
| | FY19 | FY21 | FY22 | Increase (D | ecrease) |
| DFW Cost Center (in Millions) | Actual | Budget | Budget | Amount | Percent |
| Revenues | | | | | _ |
| Parking | \$178.7 | \$107.6 | \$145.1 | \$37.6 | 34.9% |
| Concessions | 94.2 | 69.8 | 95.1 | 25.3 | 36.3% |
| Rental Car (RAC) | 33.5 | 25.1 | 33.4 | 8.3 | 33.0% |
| Commercial Development | 49.7 | 57.4 | 64.4 | 7.0 | 12.3% |
| Miscellaneous Revenue | 43.3 | 34.5 | 32.5 | (2.1) | (0.0%) |
| Subtotal | 399.4 | 294.4 | 370.5 | 76.1 | 25.9% |
| Federal Relief Proceeds | 0.0 | 97.4 | 41.1 | (56.3) | (57.8%) |
| Total Revenues | 399.4 | 391.7 | 411.6 | 19.9 | 5.1% |
| Less Expenses and Net Debt Service_ | 247.0 | 227.8 | 248.6 | 20.8 | 9.1% |
| Total Net Revenues | \$152.4 | \$164.0 | \$163.1 | (0.9) | (0.5%) |
| Allocation of Net Revenues | | | | | |
| Transfer to Airfield Cost Center | \$70.5 | \$70.0 | \$67.5 | (2.5) | (3.5%) |
| DFW Capital Account | 81.9 | 94.0 | 95.6 | 1.6 | 1.7% |
| Total Net Revenues | \$152.4 | \$164.0 | \$163.1 | (0.9) | (0.5%) |



Airline Metrics

Federal relief proceeds allow DFW to keep airline rates remain flat while CPE decreases almost to FY 2019 levels.





Request FY22 Budget Approval - \$1.046 billion

| | | | | FY21 vs FY22 | |
|-------------------------------|-----------------------|---------|-----------|--------------------|-------|
| | | FY21 | FY22 | Increase (Decrease | |
| Annual Expenditure (in Millio | ns) | Budget | Budget | \$ | % |
| Operating expenses | | \$509.4 | \$566.9 | \$57.5 | 11.3% |
| Gross debt service | | 468.2 | 469.5 | 1.3 | 0.3% |
| Total expenditures budget | within rate base | \$977.5 | \$1,036.4 | \$58.8 | 6.0% |
| Board contingency outside r | ate base | 10.0 | 10.0 | | |
| Passenger driven contingen | cy outside rate base_ | 8.0 | - | | |
| Total Budget with Conting | ency | \$995.5 | \$1,046.4 | | |
| | _ | | | | |

