

Memorandum



CITY OF DALLAS

DATE September 8, 2023

TO Honorable Mayor and Members of the City Council

SUBJECT **September 13, 2023 Upcoming Agenda Item #18– 23-2166- Housing Opportunities for Persons with AIDS (HOPWA) Program Renewals**

On September 13, 2023, the following Office of Community Care item will be considered by City Council:

File ID: 23-2166: Authorize the first of two one-year renewal options to the contracts with Housing Opportunities for Persons with AIDS(HOPWA) Programs, with a term beginning on October 1, 2023 through September 30, 2024, with: (a) Health Services of North Texas, Inc. for Emergency/Tenant Based Rental Assistance in the amount of \$698,322.00; (b) Open Arms, Inc. d/b/a Bryan's House for Housing Placement and Other Support Services (childcare services) in the amount of \$106,820.00; (c) Legacy Counseling Center, Inc. for Facility Based Housing Services (Cottage) in the amount of \$240,429.00; (d) Legacy Counseling Center, Inc. for Master Leasing/ Emergency Voucher Services in the amount of \$677,169.00; (e) Legacy Counseling Center, Inc. for Housing Information Services in the amount of \$215,691.00; and (g) PWA Coalition of Dallas, Inc. d/b/a AIDS Services of Dallas for Facility Based Housing, Master Leasing, and Emergency Voucher Services in the amount of \$1,925,267.00- Total not to exceed \$4,027,795.00 -Financing: U.S. Department of Housing and Urban Development Housing Opportunities for Persons with AIDS Grant Funds

SUMMARY

The U.S. Department of Housing and Urban Development ("HUD") provides grant funds through the Housing Opportunities for Persons with AIDS ("HOPWA") Program, to assist grantees in meeting the housing needs of low-income persons with HIV/AIDS and HIV-related illness and their families within the grantee's Eligible Metropolitan Statistical Area ("EMSA"). Grant funding under the HOPWA Program ("HOPWA Grant") is part of the City's HUD Consolidated Plan Budget. The Dallas EMSA includes seven counties: Collin, Dallas, Denton, Ellis, Hunt, Kaufman, and Rockwall Counties.

As the local grantee of HOPWA funds, the City of Dallas delivers a comprehensive set of housing support services to eligible residents through a combination of the Fresh Start Housing Program and its Community Centers, as well as through subrecipient agreements with nonprofit organizations selected through a competitive bidding process and an Interlocal Agreement with Dallas County Health & Human Services. Prior to FY2022-23, HOPWA subrecipient agreements were administered through the Office of Homeless Solutions ("OHS"). Beginning with FY2022-23, HOPWA subrecipient agreements were transitioned to the Office of Community Care ("OCC") in order to consolidate the HOPWA Program under one department.

This agenda item authorizes the first of two one-year renewal options funded under the FY 2023-24 HOPWA Grant. This renewal option includes a small increase in the amount of \$413,825.00 to enable the agencies to provide additional assistance under the HOPWA Program, consisting of: (1) Emergency/Tenant Based Rental Assistance; (2) Facility Based Housing, Master Leasing, and Emergency Vouchers; (3) Housing Placement and Other Support Services; (4) Housing Facilities Rehabilitation/Repair; and (5) Housing Information Services for persons living with HIV/AIDS (collectively, “Programs”). These Programs are funded under the HOPWA Grant from HUD.

BACKGROUND

In order to identify subrecipients, on March 3, 2022, the City’s Office of Procurement Services (“OPS”) issued a Request for Competitive Sealed Proposals (“RFCSP”) (#BRZ22-00018719) for OHS for HOPWA programs, providing assistance for low-income persons living with HIV/AIDS in the Dallas EMSA. The solicitation closed on April 8, 2022.

In response to the RFCSP, all proposers were recommended for award, but funding was not sufficient, in all cases, to cover the full amount requested by proposers.

On February 22, 2023, the City Council authorized one-year service contracts, with two one-year renewal options contingent on available funding, with a term beginning on October 1, 2022, with multiple providers and OCC took over administration of the FY2022-23 HOPWA contracts once they were executed.

Due to a substantial increase in the national HOPWA Grant appropriation, the City’s HOPWA Grant increased by over \$1 million, which provided additional capacity to fund renewal contracts at levels not available under the initial award. The renewal option includes an increase in the amount of \$413,825.00 to enable the agencies to provide additional assistance under the HOPWA Program as shown below.

Provider	Program	Initial Award FY2022-23	Renewal Award FY2023-24	Increase
HSNT	Emergency/Tenant Based Rental Assistance	\$620,731.00	\$698,322.00	\$77,591.00
ASD	Emergency Assistance & Housing Placement	\$173,299.00	\$215,691.00	\$42,392.00
Legacy	Facility-Based Housing	\$224,700.00	\$240,429.00	\$15,729.00
Legacy	Master Leasing & Emergency Vouchers	\$604,550.00	\$677,169.00	\$72,619.00
ASD	Facility-Based Housing, Master Leasing & Emergency Vouchers	\$1,730,190.00	\$1,925,267.00	\$195,077.00
Open Arms	Supportive Services (Child Care)	\$100,000.00	\$106,820.00	\$6,820.00
Legacy	Housing Information Services	\$160,500.00	\$164,097.00	\$3,597.00

	Total	\$3,613,970.00	\$4,207,795.00	\$413,825.00
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Funding increases were applied across all projects to cover increased costs of doing business, including staff salary and benefits, occupancy, utilities, insurance, maintenance, and other costs. Emergency/Tenant Based Rental Assistance, Housing Placement, and Master Leasing activities –are receiving funding increases to sustain housing rent subsidies in the face of higher market rental rates and higher utility assistance needed by eligible residents. For these projects, the funding increases will help expand the number of residents served (within current staffing capacities). Other projects, like Facility Based Housing, are physically not able to expand their number of housing units or persons served, but they have experienced increased operating costs and are therefore also receiving increased funds in the renewal.

Under the HOPWA grant, the key performance indicator is based on households served, although all projects also report on housing stability and access to care outcomes. Performance year-to date for the FY2022-23 HOPWA contract is shown below.

Provider	Program	Activity	Households Served		Progress %	Target %
			22-23 Goal	22-23 Actual		
HSNT	Emergency/Tenant Based Rental Assistance	STRMU	32	13	40%	83%
		TBRA	40	39	98%	83%
ASD	Emergency Assistance & Housing Placement	STRMU	24	0	0%	83%
		Placement	9	0	0%	83%
Legacy	Facility-Based Housing	Facility	26	15	58%	83%
Legacy	Master Leasing & Emergency Vouchers	Master Lsg	50	31	62%	83%
		EV	10	2	20%	83%
ASD	Facility-Based Housing, Master Leasing & Emergency Vouchers	Facility	142	147	104%	83%
		Master Lsg	10	2	20%	83%
		EV	0	0	0%	83%
Open Arms	Supportive Services	Child Care	8	5	63%	83%
Legacy	Housing Information Svcs	Hsg Info	175	149	85%	83%

In some cases, performance (in terms of households served) appears below target. For FY2022-23, this was caused by delays in executing the FY2022-23 HOPWA contracts, which caused delays in reimbursement and, for one provider, a delay in implementing a new service. In addition, higher rent and utility assistance projects are limited in the number of residents that they can serve based on their funding - the higher rent and utility rates in the marketplaces, the fewer residents they can serve.

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Should you have any questions or need any additional information, please contact myself or Jessica Galleshaw, Director of Office of Community Care, at 214-670-5113 or Jessica.Galleshaw@dallas.gov.



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