

Dallas City Council September 6, 2023

FY24 Budget Overview

FY24 budget reflects strong growth and resiliency with record passengers, non-airline revenues, and net revenues to the DFW capital account.

Passengers – record 81.6 million, a 3.2% increase

Non-airline revenues – record \$520.4 million, a 4.0% increase

Expenditure budget - \$1.24 billion

- 6.7% increase total budget
- Favorable increase compared to other airports

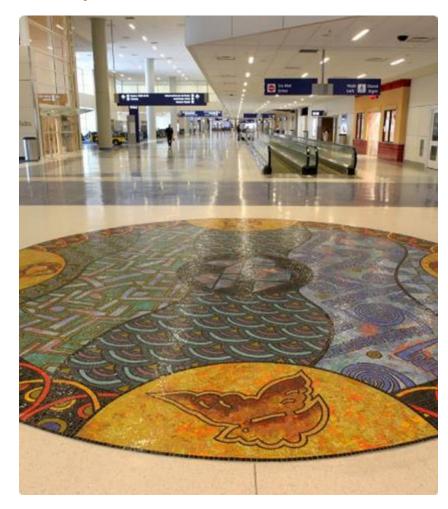
No Federal Relief Proceeds (FRPs) - \$100M in FY23

Airline costs - \$613.3 million

- 6.8% increase without impact of FRPs
- Only \$5.4 million (0.9%) higher than Use Agreement target

Cost per enplanement - \$14.68

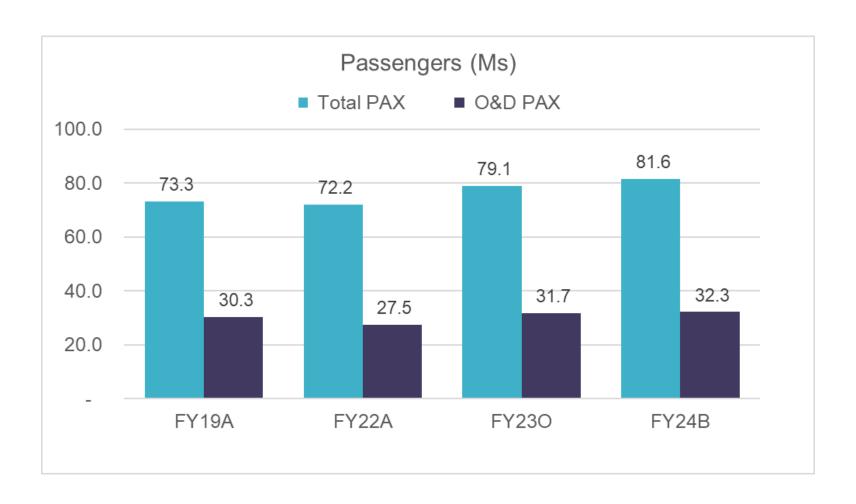
- 1.9% increase without impact of FRPs
- Lower than Use Agreement target





Record Passengers

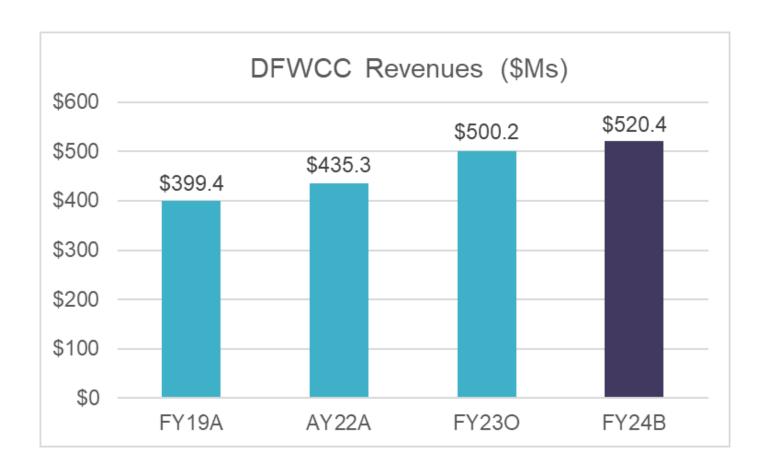
FY24 passenger budget is 81.6 million, a 3.2% increase over the FY23 Outlook and 11.4% more than FY19.





Record DFW Cost Center Revenues

FY24 budget is \$520.4 million, \$20.2 million (4.0%) higher than the FY23 Outlook; and \$121 million (30.3%) higher than FY19.

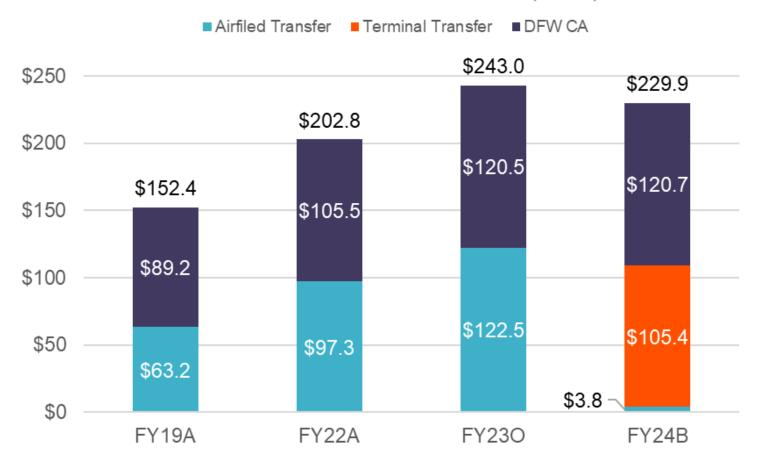




DFW Cost Center Net Revenues

Net revenues transferred to the DFW Capital Account (DFWCA) are budgeted at a record \$120.7 million. Total net revenues and airline transfers decrease primarily due to new Use Agreement debt service allocations.

Non-Airline Net Revenue (\$Ms)





Expenditure Budget

FY24 Budget is \$1.24 billion, a \$78.6 million (6.7%) increase from FY23 Outlook.

Operating expense budget reflects cost increases primarily related to:

- Increased passengers
- Fixed contract increases
- Inflation in service contracts, parts, and utilities
- Continued investment in technology/digital

Debt service budget increase due primarily to issuance of debt for AA facilities in FY23 and the planned issuance of \$300 million of new debt in FY24 to fund capital program

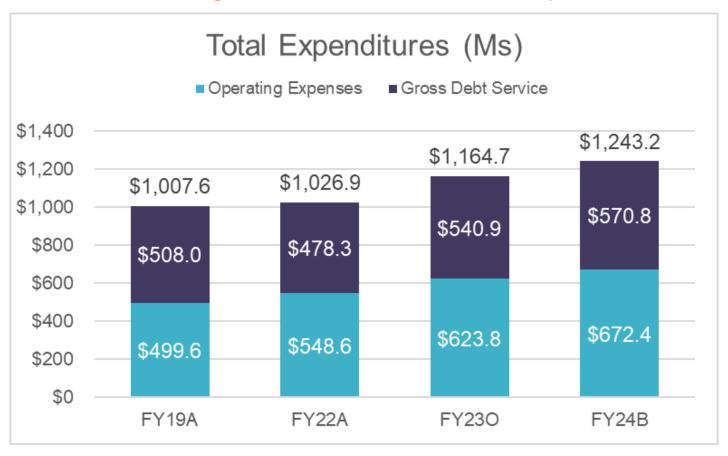


| | FY23 | FY 24 | FY24 vs FY23 | | |
|---|------------|-----------|---------------------|------|------|
| Annual Expenditure (in Millions) | Outlook | Budget | Increase/(Decrease) | | |
| Operating Expenses | \$ 623.8 | \$672.4 | \$ | 48.7 | 7.8% |
| Gross Debt | 540.9 | 570.8 | | 29.9 | 5.5% |
| Total Expenditure Budget within rate base | \$ 1,164.7 | \$1,243.2 | \$ | 78.6 | 6.7% |
| Board Contingency outside rate base | 10.0 | 10.0 | | | |
| Total Budget with Contingency | \$ 1,174.7 | \$1,253.2 | | | |



Expenditure Budget

The FY24 Budget is 6.7% higher than FY23 Outlook, 23.4% higher than FY19. Increases in operating costs and the issuance of new debt are offset by savings from refundings over the last several years.





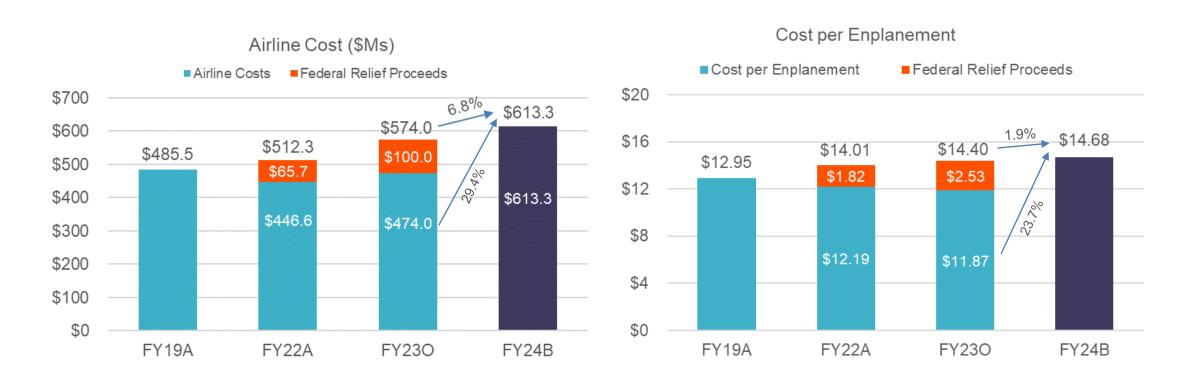
Operating Expense Budget Walkforward

| Operating Expenses (in Millions) | Total |
|------------------------------------|---------|
| FY23 Outlook | \$623.8 |
| Budget reductions | (10.8) |
| Fixed contract increases | 19.2 |
| Employee related increases | 14.8 |
| Restore CEO Contingency | 8.0 |
| Digital and technology investments | 6.9 |
| Customer related increases | 4.9 |
| Other increases | 5.2 |
| Operating reserve adjustments | 0.5 |
| Net increase | 48.7 |
| FY24 Budget | \$672.4 |
| | |



Airline Cost and CPE

The FY24 Airline Cost budget increase is mainly due to zero Federal Relief Proceeds. CPE increases because costs are rising faster than enplanements; however, CPE is lower than the rate negotiated as part of the new Use Agreement with the airlines.





Request Budget Approval - \$1.253B

| | FY 24 |
|---|-----------|
| Annual Expenditure (in Millions) | Budget |
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| Gross Debt | 570.8 |
| Total Expenditure Budget within rate base | \$1,243.2 |
| Board Contingency outside rate base | 10.0 |
| Total Budget with Contingency | \$1,253.2 |



Tax Sharing to Owner Cities

Euless, Irving, Coppell, and Grapevine (south of HWY 114) have tax sharing arrangements with DFW and the Owner Cities.

Revenues split between "Host City" (1/3rd) and Owner Cities (2/3rd)

 Split between Dallas and Fort Worth is based upon 7/11th and 4/11th ownership, except for Rental Car Center taxes which are shared equally

Host Cities paid \$23.2 million in 2022

- \$8.1 million (53.7%) increase from prior year due primarily taxes paid on car rentals
- Dallas \$13.1 million
- Fort Worth \$10.1 million

