

Memorandum



CITY OF DALLAS

DATE January 12, 2026

Honorable Members of the Public Safety Committee
TO Cara Mendelsohn (Chair), Jesse Moreno (Vice Chair), Laura Cadena, Maxie Johnson, Jaime Resendez, William Roth, Kathy Stewart

SUBJECT **January 14, 2026, City Council Agenda Item #26-4A: Authorize a five-year cooperative purchasing agreement, with one four-year renewal option for turnkey fleet management services for the Dallas Police Department with Enterprise FM Trust through the Sourcewell cooperative agreement**

The following agenda item is scheduled to go before Council on January 14, 2026.

AGENDA ITEM #26-4A

Authorize a five-year cooperative purchasing agreement, with one four-year renewal option for turnkey fleet management services for the Dallas Police Department with Enterprise FM Trust through the Sourcewell cooperative agreement - Estimated amount of \$1,876,268.40 - Financing: General Fund (\$1,317,053.80) (subject to annual appropriations), MVCPA FY26 Auto Theft Taskforce Grant Fund (\$184,733.10), MVCPA FY26 SB224 Catalytic Converter Grant Fund (\$138,396.20), and Confiscated Monies-State 411 Fund (\$236,085.30)

BACKGROUND

This action does not encumber funds; the purpose of a cooperative purchasing agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This cooperative purchasing agreement will provide turnkey fleet management services for the Dallas Police Department (DPD). This solution offers a comprehensive fleet program that replaces long-term vehicle rentals DPD currently utilizes with more cost-effective leases, while also providing an effective repair and maintenance program that will reduce vehicle downtime.

The proposed turnkey fleet management program will provide vehicle acquisition, a fuel program, fleet optimization services, and fleet disposition at the end of the lease term. Vehicle maintenance and repair are also included in the management program, with hundreds of maintenance providers at DPD's disposal across the City of Dallas and

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beyond. Additionally, at the conclusion of the lease term, the vendor will auction off the used vehicle, and DPD will retain any residual equity from the sale to be used towards the lease of a new replacement vehicle, thereby reducing the cost of the new vehicle.

As part of the selection process, DPD collaborated with subject matter experts from DPD’s Fleet Unit and the City’s Department of Equipment and Fleet Management to develop a list of requirements. The requirements, along with a bid sheet for costs, were then distributed to two leading vendors with fleet management programs. Responses were received from two vendors, and pricing was assessed by members of DPD. Through this evaluation, the recommended vendor emerged as the lowest cost solution for the City.

The Sourcewell cooperative agreement is authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code which authorizes local government to participate in a Cooperative Purchasing Program with another local government or a local cooperative organization.

FISCAL INFORMATION

Fund	FY 2026	FY 2027	Future Years
General Fund	\$ 201,330.37	\$ 262,523.16	\$ 853,200.27
MVCPA FY26 Auto Theft Taskforce Grant Fund	\$ 28,114.14	\$ 36,851.52	\$ 119,767.44
MVCPA FY26 SB224 Catalytic Converter Grant Fund	\$ 21,028.88	\$ 27,615.84	\$ 89,751.48
Confiscated Monies-State 411 Fund	\$ 35,816.97	\$ 47,121.96	\$ 153,146.37
Total	\$ 286,290.36	\$ 374,112.48	\$ 1,215,865.56

DATE December 31, 2025

SUBJECT **January 14, 2026, City Council Agenda Item #26-4A: Authorize a five-year cooperative purchasing agreement, with one four-year renewal option for turnkey fleet management services for the Dallas Police Department with Enterprise FM Trust through the Sourcewell cooperative agreement**

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Service First, Now!



Dominique Artis
Chief of Public Safety

c: Kimberly Bizzor Tolbert, City Manager
Tammy Palomino, City Attorney
Mark Swann, City Auditor
Biliera Johnson, City Secretary
Preston Robinson, Administrative Judge
Baron Eliason, Inspector General (I)
Dev Rastogi, Assistant City Manager

M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
Alina Ciocan, Assistant City Manager
Donzell Gipson, Assistant City Manager
Robin Bentley, Assistant City Manager
Jack Ireland, Chief Financial Officer
Ahmad Goree, Chief of Staff to the City Manager
Directors and Assistant Directors