



#### Creating a Fiscally Sustainable Park and Recreation System

Park and Recreation Board August 7, 2025

Ryan O'Connor, Deputy Director Park and Recreation Department City of Dallas

#### **Presentation Overview**



- Background/History
- Purpose
- Guest Presenter





### Background/History



- After a decade of steady budget growth and expansion of park and recreation services, there are indications that we are moving into a period of budgets remaining flat or declining slightly from year to year, even as inflation continues to rise.
- In response, the department must evaluate all sources of revenue and explore options for strategically maximizing revenue opportunities to compensate for the reduction in general fund appropriations and allow the department to continue to grow.
- This is in alignment with our department priority of operational excellence.



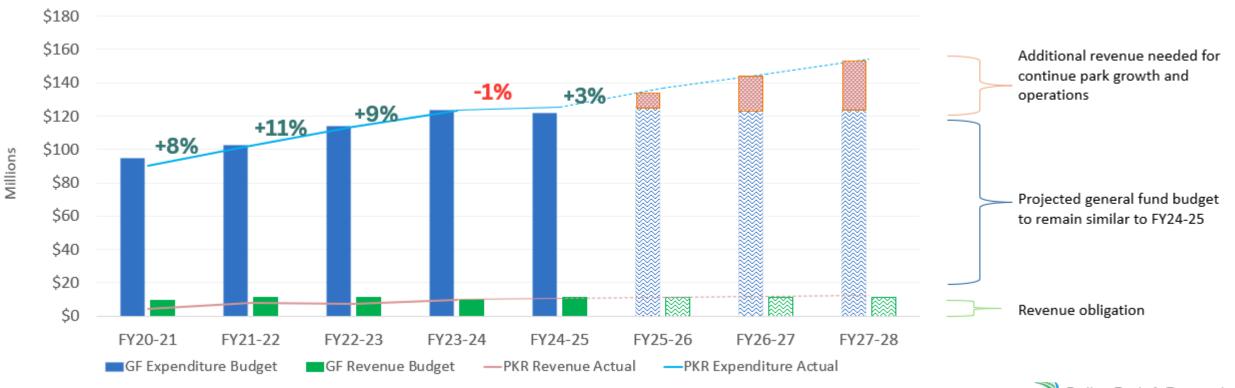




#### Background/History



- Currently facing our first budget reduction in five years
- Actual revenues are consistently below target







#### **Purpose**



Over the coming months we will bring forward a series of briefings to explore new opportunities for revenue generation that may be considered to improve the department's ability to sustain operational growth while reducing reliance on the general fund.

#### **Briefing Topics**

- Non-traditional use opportunities
- Advertising opportunities
- Concession opportunities
- Pricing Strategies
- Governance and Revenue Models





#### Non-Traditional Use Opportunities







**Eric Landau** 

President

Eric Landau serves as President of Brooklyn Bridge Park Corporation. Eric leads the ongoing success of the Park, oversees its daily operations, and fosters its long-term stability.

Eric previously served as a deputy commissioner at the New York City Department of Environmental Protection (DEP) where he oversaw public affairs and communications. Prior to joining DEP, Eric was Vice President of Government and External Affairs and Special Assistant to the President for the Prospect Park Alliance, where he was responsible for building and strengthening Prospect Park's public relations.

Eric holds a Master's in Public Administration from The George Washington University and a B.A. from the State University of New York at Binghamton.





# BROOKLYN BRIDGE PARIDGE

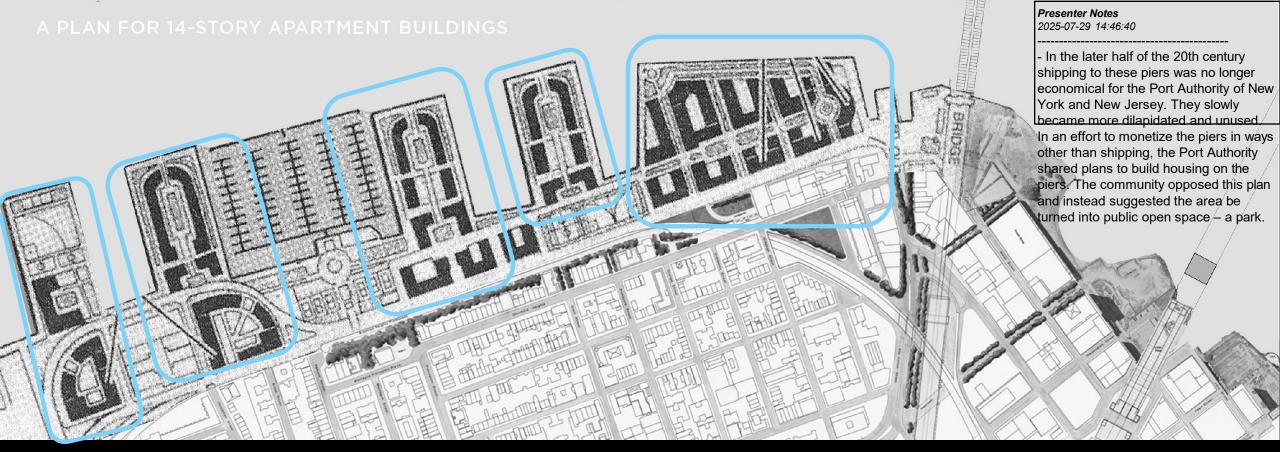
THE TRANSFORMATION OF AN INDUSTRIAL WATERFRONT INTO A VIBRANT AND SUSTAINABLE 85-ACRE CIVIC LANDSCAPE











**PORT AUTHORITY APPROACH** 

PIER 1: 15 STORY **BUILDINGS** 

PIER 2: 3-4 STORY BUILDINGS

PIER 3: 3-5 STORY BUILDINGS

**BUILDINGS** 

PIER 6: 1-10 STORY BUILDINGS





## PARK PLANNING & COMMUNITY INPUT





















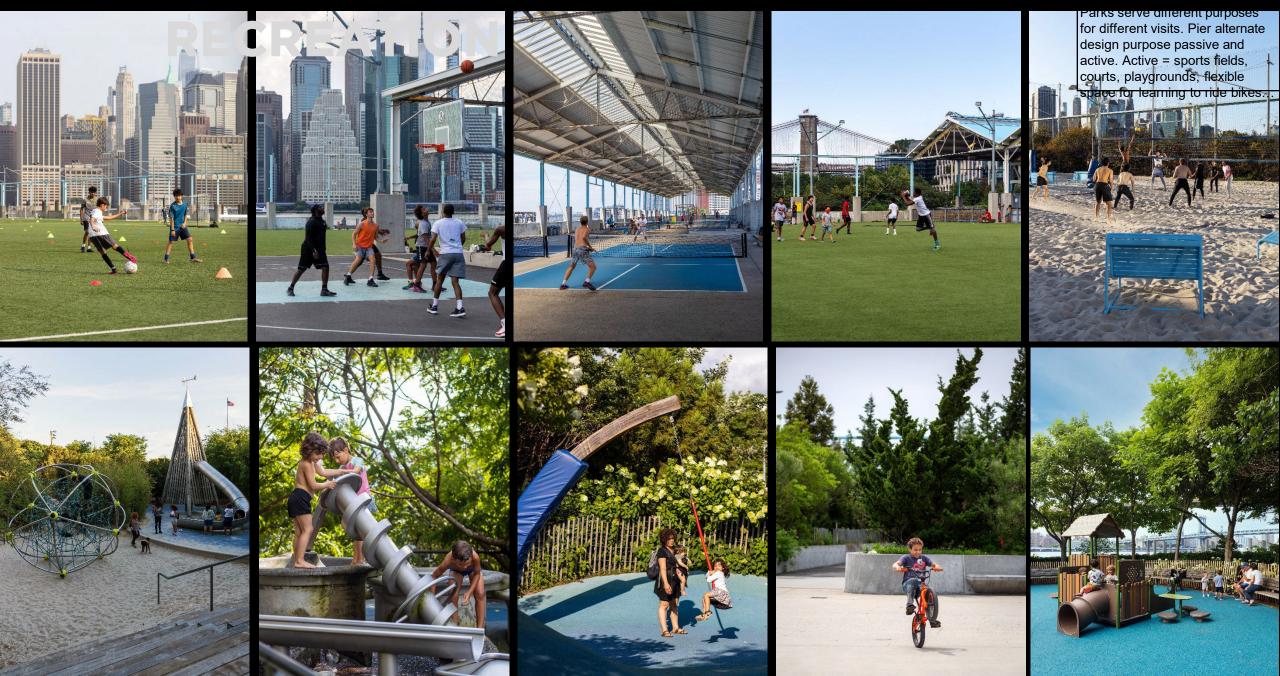




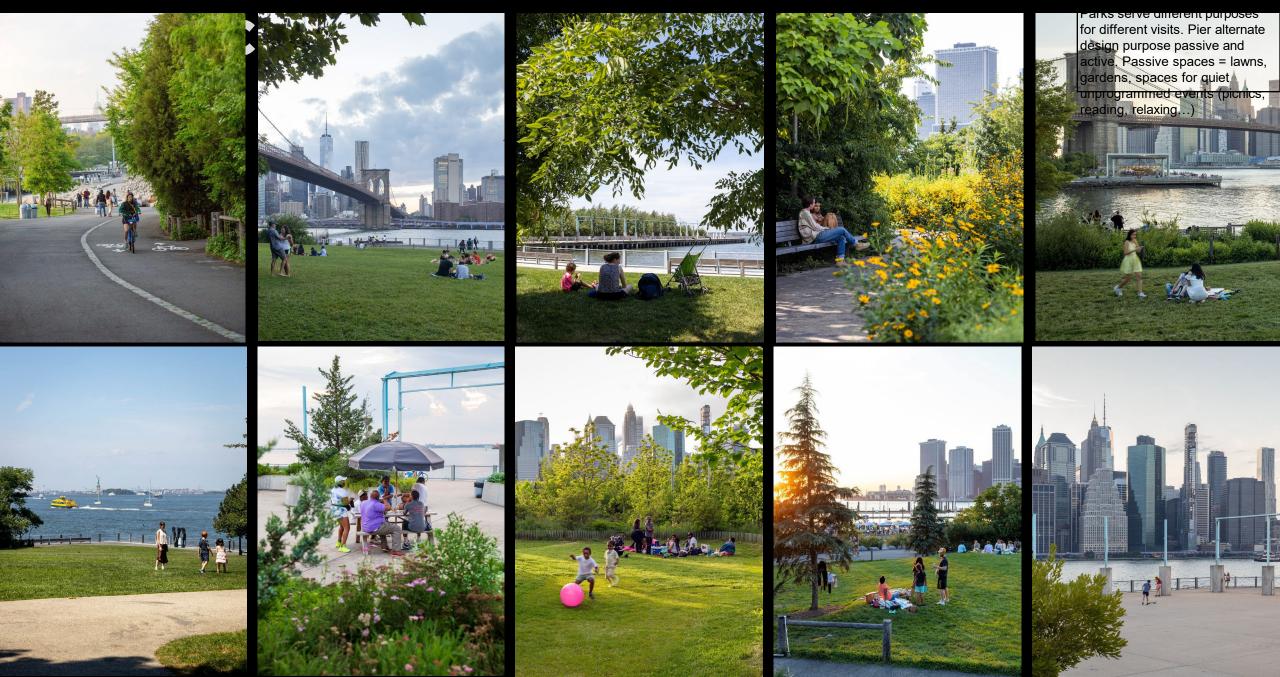


#### SUSTAINABILIT

#### PARK FEATURES: ACTIVE



#### PARK FEATURES: PASSIVE









#### **EVENTS &**







#### **EVENTS &**









#### **CONCESSIONS**



















#### **DEVELOPMENT SITES**

















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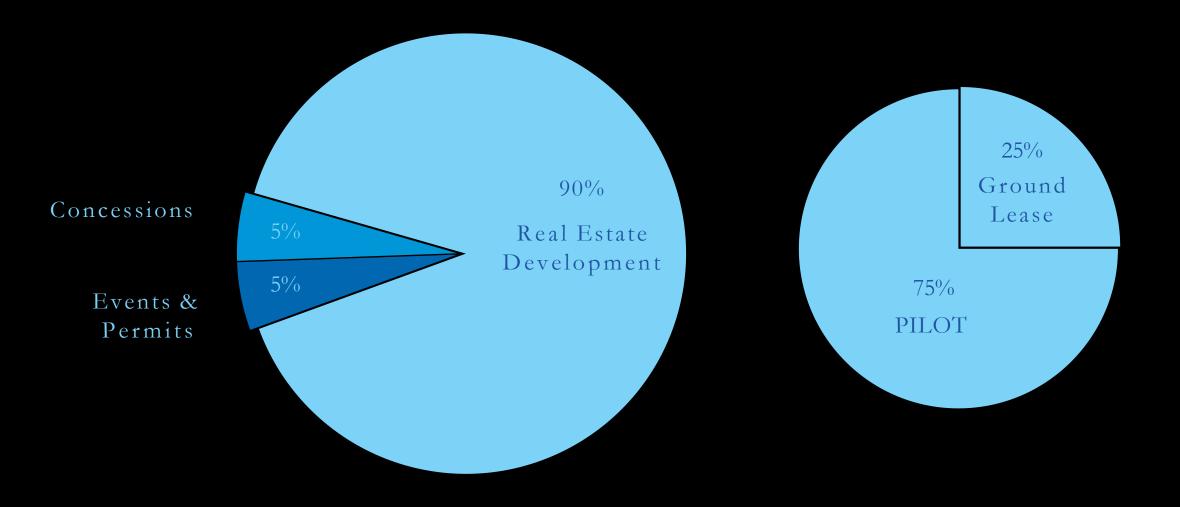
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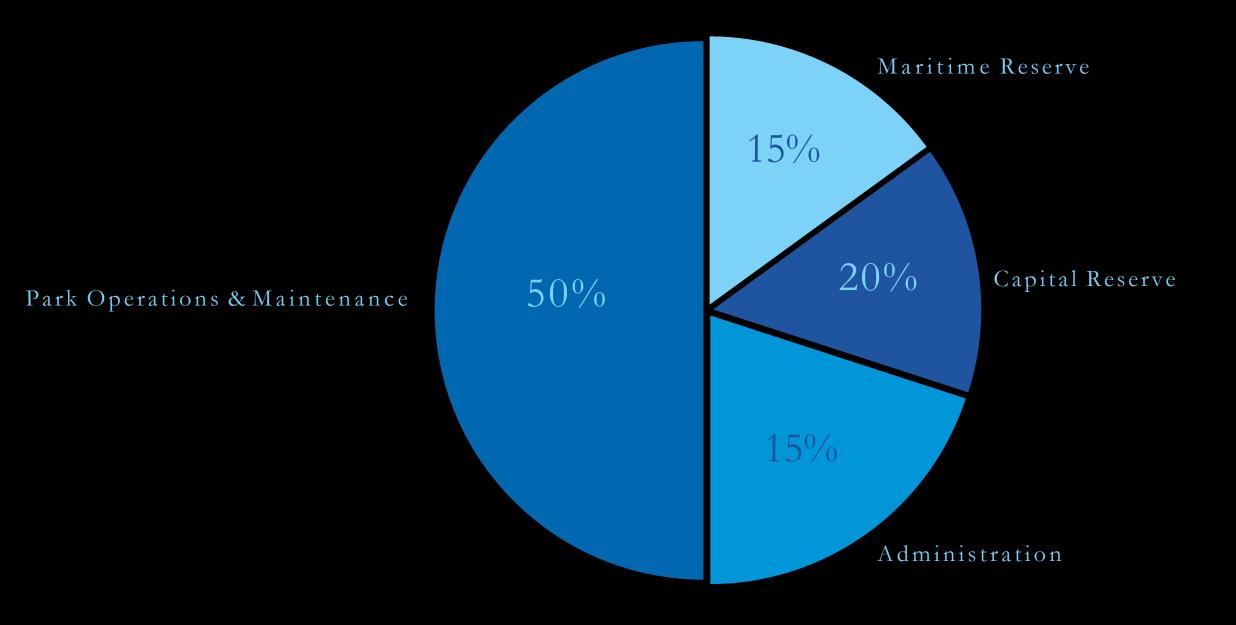
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#### FINANCIAL MODEL



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