MINUTES OF THE CITY COUNCIL COMMITTEE MONDAY, FEBRUARY 13, 2023

23-0019

WORKFORCE EDUCATION & EQUITY COMMITTEE CITY COUNCIL CHAMBER, CITY HALL/VIDEO CONFERENCE COUNCILMEMBER JAYNIE SCHULTZ, PRESIDING

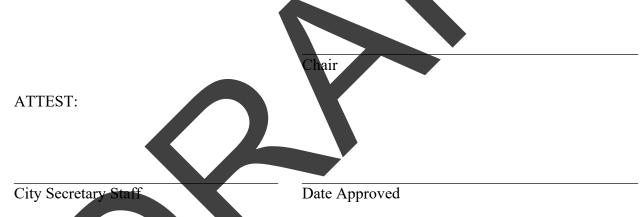
PRESENT: [7] Schultz, Thomas, Moreno (**9:03 a.m.), *Resendez (**9:09 a.m.), Narvaez (**9:26 a.m.), *McGough, *Blackmon

ABSENT: [0]

The meeting was called to order at 9:02 a.m. with a quorum of the committee present.

The meeting agenda, posted in accordance with Chapter 551, "OPEN MEETINGS," of the Texas Government Code, was presented.

After all business properly brought before the committee had been considered, the meeting adjourned at 10:47 a.m.



The agenda is attached to the minutes of this meeting as EXHIBIT A.

The actions taken on each matter considered by the committee are attached to the minutes of this meeting as EXHIBIT B.

The briefing materials are attached to the minutes of this meeting as EXHIBIT C.

*Note: Members of the Committee participated in this meeting by video conference. ** Note: Indicates arrival time after meeting called to order/reconvened.

MINUTES OF THE CITY COUNCIL COMMITTEE MONDAY, FEBRUARY 13, 2023

EXHIBIT A

RECEIVED

2023 FEB -9 PM 1: 18 CITY SECRETARY DALLAS, TEXAS

City of Dallas

1500 Marilla Street, Council Chambers, 6th Floor Dallas, Texas 75201



Public Notice

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POSTED CITY SECRETARY DALLAS, TX

Workforce, Education, and Equity Committee

February 13, 2023 9:00 AM

(For General Information and Rules of Courtesy, Please See Opposite Side.) (La Información General Y Reglas De Cortesía Que Deben Observarse Durante Las Asambleas Del Consejo Municipal Aparecen En El Lado Opuesto, Favor De Leerlas.)

2022 CITY COUNCIL APPOINTMENTS

COUNCIL COMMITTEE					
ECONOMIC DEVELOPMENT	ENVIRONMENT AND SUSTAINABILITY				
Atkins (C), Arnold (VC), McGough, Narvaez,	Blackmon(C), Ridley (VC), Arnold, Bazaldua,				
Resendez, West, Willis	Resendez, Schultz, West				
GOVERNMENT PERFORMANCE AND FINANCIAL MANAGEMENT Mendelsohn (C), Willis (VC), Atkins, Bazaldua, McGough, Ridley, West	HOUSING AND HOMELESSNESS SOLUTIONS Thomas (C), Moreno (VC), Arnold, Blackmon, Mendelsohn, Ridley, Schultz				
PUBLIC SAFETY	QUALITY OF LIFE, ARTS, AND CULTURE				
McGough (C), Mendelsohn (VC), Atkins,	Bazaldua (C), West (VC), Arnold, Blackmon,				
Moreno, Resendez, Thomas, Willis	Narvaez, Ridley, Thomas				
TRANSPORTATION AND INFRASTRUCTURE	WORKFORCE, EDUCATION, AND EQUITY				
Narvaez (C), Atkins (VC), Bazaldua,	Schultz (C), Thomas (VC), Blackmon, McGough,				
Mendelsohn, Moreno, Schultz, Willis	Moreno, Narvaez, Resendez				
AD HOC JUDICIAL NOMINATING COMMITTEE	AD HOC LEGISLATIVE AFFAIRS				
Resendez (C), Arnold, Bazaldua, Ridley,	Atkins (C), McGough, Mendelsohn, Narvaez,				
Thomas,West, Willis	Willis				
AD HOC COMMITTEE ON PROFESSIONAL	AD HOC COMMITTEE ON GENERAL				
SPORTS RECRUITMENT AND RETENTION	INVESTIGATING & ETHICS				
Johnson (C), Atkins, Bazaldua, Blackmon, Thomas	Mendelsohn (C), Atkins, Blackmon, McGough, Schultz				
AD HOC COMMITTEE ON ADMINISTRATIVE AFFAIRS Willis (C), McGough, Moreno, Schultz, West					

(C) – Chair, (VC) – Vice Chair

General Information

The Dallas City Council regularly meets on Wednesdays beginning at 9:00 a.m. in the Council Chambers, 6th floor, City Hall, 1500 Marilla. Council agenda meetings are broadcast live on <u>bit.ly/cityofdallastv</u> and on Time Warner City Cable Channel 16. Briefing meetings are held the first and third Wednesdays of each month. Council agenda (voting) meetings are held on the second and fourth Wednesdays. Anyone wishing to speak at a meeting should sign up with the City Secretary's Office by calling (214) 670-3738 by 5:00 p.m. of the last regular business day preceding the meeting. Citizens can find out the name of their representative and their voting district by calling the City Secretary's Office.

Sign interpreters are available upon request with a 48-hour advance notice by calling (214) 670-5208 V/TDD. The City of Dallas is committed to compliance with the Americans with Disabilities Act. *The Council agenda is available in alternative formats upon request*.

If you have any questions about this agenda or comments or complaints about city services, call 311.

Rules of Courtesy

City Council meetings bring together citizens of many varied interests and ideas. To insure fairness and orderly meetings, the Council has adopted rules of courtesy which apply to all members of the Council, administrative staff, news media, citizens and visitors. These procedures provide:

- That no one shall delay or interrupt the proceedings, or refuse to obey the orders of the presiding officer.
- All persons should refrain from private conversation, eating, drinking and smoking while in the Council Chamber.
- Posters or placards must remain outside the Council Chamber.
- No cellular phones or audible beepers allowed in Council Chamber while City Council is in session.

"Citizens and other visitors attending City Council meetings shall observe the same rules of propriety, decorum and good conduct applicable to members of the City Council. Any person making personal, impertinent, profane or slanderous remarks or who becomes boisterous while addressing the City Council or while attending the City Council meeting shall be removed from the room if the sergeant-at-arms is so directed by the presiding officer, and the person shall be barred from further audience before the City Council during that session of the City Council. If the presiding officer fails to act, any member of the City Council may move to require enforcement of the rules, and the affirmative vote of a majority of the City Council shall require the presiding officer to act." Section 3.3(c) of the City Council Rules of Procedure.

Información General

El Ayuntamiento de la Ciudad de Dallas se reúne regularmente los miércoles en la Cámara del Ayuntamiento en el sexto piso de la Alcaldía, 1500 Marilla, a las 9 de la mañana. Las reuniones informativas se llevan a cabo el primer y tercer miércoles del mes. Estas audiencias se transmiten en vivo por la estación de <u>bit.ly/cityofdallastv</u> y por cablevisión en la estación *Time Warner City Cable* Canal 16. El Ayuntamiento Municipal se reúne en el segundo y cuarto miércoles del mes para tratar asuntos presentados de manera oficial en la agenda para su aprobación. Toda persona que desee hablar durante la asamblea del Ayuntamiento, debe inscribirse llamando a la Secretaría Municipal al teléfono (214) 670-3738, antes de las 5:00 pm del último día hábil anterior a la reunión. Para enterarse del nombre de su representante en el Ayuntamiento Municipal y el distrito donde usted puede votar, favor de llamar a la Secretaría Municipal.

Intérpretes para personas con impedimentos auditivos están disponibles si lo solicita con 48 horas de anticipación llamando al (214) 670-5208 (aparato auditivo V/TDD). La Ciudad de Dallas se esfuerza por cumplir con el decreto que protege a las personas con impedimentos, *Americans with Disabilities Act.* <u>La agenda del Ayuntamiento está disponible en formatos alternos si lo solicita.</u>

Si tiene preguntas sobre esta agenda, o si desea hacer comentarios o presentar quejas con respecto a servicios de la Ciudad, llame al 311.

Reglas de Cortesía

Las asambleas del Ayuntamiento Municipal reúnen a ciudadanos de diversos intereses e ideologías. Para asegurar la imparcialidad y el orden durante las asambleas, el Ayuntamiento ha adoptado ciertas reglas de cortesía que aplican a todos los miembros del Ayuntamiento, al personal administrativo, personal de los medios de comunicación, a los ciudadanos, y a visitantes. Estos reglamentos establecen lo siguiente:

- Ninguna persona retrasara o interrumpirá los procedimientos, o se negara a obedecer las órdenes del oficial que preside la asamblea.
- Todas las personas deben abstenerse de entablar conversaciones, comer, beber y fumar dentro de la cámara del Ayuntamiento.
- Anuncios y pancartas deben permanecer fuera de la cámara del Ayuntamiento.
- No se permite usar teléfonos celulares o enlaces electrónicos (pagers) audibles en la cámara del Ayuntamiento durante audiencias del Ayuntamiento Municipal

"Los ciudadanos y visitantes presentes durante las asambleas del Ayuntamiento Municipal deben de obedecer las mismas reglas de comportamiento, decoro y buena conducta que se aplican a los miembros del Ayuntamiento Municipal. Cualquier persona que haga comentarios impertinentes, utilice vocabulario obsceno o difamatorio, o que al dirigirse al Ayuntamiento lo haga en forma escandalosa, o si causa disturbio durante la asamblea del Ayuntamiento Municipal, será expulsada de la cámara si el oficial que este presidiendo la asamblea así lo ordena. Además, se le prohibirá continuar participando en la audiencia ante el Ayuntamiento Municipal. Si el oficial que preside la asamblea no toma acción, cualquier otro miembro del Ayuntamiento Municipal puede tomar medidas para hacer cumplir las reglas establecidas, y el voto afirmativo de la mayoría del Ayuntamiento Municipal precisara al oficial que este presidiendo la sesión a tomar acción." Según la sección 3.3 (c) de las reglas de procedimientos del Ayuntamiento.

Handgun Prohibition Notice for Meetings of Governmental Entities

"Pursuant to Section 30.06, Penal Code (trespass by license holder with a concealed handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a concealed handgun."

"De acuerdo con la sección 30.06 del código penal (ingreso sin autorización de un titular de una licencia con una pistol oculta), una persona con licencia según el subcapítulo h, capítulo 411, código del gobierno (ley sobre licencias para portar pistolas), no puede ingresar a esta propiedad con una pistola oculta."

"Pursuant to Section 30.07, Penal Code (trespass by license holder with an openly carried handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a handgun that is carried openly."

"De acuerdo con la sección 30.07 del código penal (ingreso sin autorización de un titular de una licencia con una pistola a la vista), una persona con licencia según el subcapítulo h, capítulo 411, código del gobierno (ley sobre licencias para portar pistolas), no puede ingresar a esta propiedad con una pistola a la vista."

"Pursuant to Section 46.03, Penal Code (places weapons prohibited), a person may not carry a firearm or other weapon into any open meeting on this property."

"De conformidad con la Sección 46.03, Código Penal (coloca armas prohibidas), una persona no puede llevar un arma de fuego u otra arma a ninguna reunión abierta en esta propriedad."

The City Council Workforce, Education, and Equity Committee meeting will be held by videoconference and in the Council Chambers, 6th Floor at City Hall.

The public is encouraged to attend the meeting virtually; however, City Hall is available for those wishing to attend the meeting in person following all current pandemic-related public health protocols.

The following videoconference link is available to the public to listen to the meeting and Public Affairs and Outreach will also stream the City Council Workforce, Education, and Equity Committee on Spectrum Cable Channels 16 (English) and 95 (Spanish) and at bit.ly/cityofdallastv:

https://dallascityhall.webex.com/dallascityhall/j.php?MTID=m0d6c8b9724365777b4e916409502bd7b

Call to Order

<u>MINUTES</u>

1. <u>23-518</u> Approval of the January 9, 2023 Workforce, Education, and Equity Committee Meeting Minutes

<u>Attachments:</u> <u>Minutes</u>

BRIEFING ITEMS

A. <u>23-519</u> Talent Acquisition Update and Next Steps [Kimberly Bizor Tolbert, Deputy City Manager, City Manager's Office; Nina Arias, Director, Human Resources; Jarred Davis, Board Secretary and Director, Civil Service Department]

Attachments: Presentation

B. <u>23-521</u> Financial Empowerment Programming Update and Financial Empowerment Centers in Locations Across Dallas [Jessica Galleshaw, Director, Office of Community Care; Cruz Correa, Program Manager, Office of Community Care]

Attachments: Presentation

BRIEFING MEMORANDUMS

C. <u>23-520</u> Green Job Skills Program Update [M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager, City Manager's Office]

<u>Attachments:</u> <u>Memorandum</u>

D. <u>23-522</u> Small Business Center Workforce Development Upskilling Dallas Grant [Kimberly Bizor Tolbert, Deputy City Manager, City Manager's Office]

Attachments: Memorandum

E. <u>23-523</u> Upcoming City Manager's Office Agenda Items - 2023 Digital Navigators Program [Genesis D. Gavino, Chief of Staff, City Manager's Office]

Attachments: Memorandum

F. <u>23-524</u> Upcoming Office of Community Care and Office of Procurement Services Agenda Item Relating to Senior Dental Program - February 22, 2023 [M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager, City Manager's Office]

Attachments: Memorandum

ADJOURNMENT

EXECUTIVE SESSION NOTICE

A closed executive session may be held if the discussion of any of the above agenda items concerns one of the following:

- 1. seeking the advice of its attorney about pending or contemplated litigation, settlement offers, or any matter in which the duty of the attorney to the City Council under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with the Texas Open Meetings Act. [Tex. Govt. Code §551.071]
- 2. deliberating the purchase, exchange, lease, or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the city in negotiations with a third person. [Tex. Govt. Code §551.072]
- 3. deliberating a negotiated contract for a prospective gift or donation to the city if deliberation in an open meeting would have a detrimental effect on the position of the city in negotiations with a third person. [Tex. Govt. Code §551.073]
- 4. deliberating the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; or to hear a complaint or charge against an officer or employee unless the officer or employee who is the subject of the deliberation or hearing requests a public hearing. [Tex. Govt. Code §551.074]
- 5. deliberating the deployment, or specific occasions for implementation, of security personnel or devices. [Tex. Govt. Code §551.076]
- discussing or deliberating commercial or financial information that the city has received from a business prospect that the city seeks to have locate, stay or expand in or near the city and with which the city is conducting economic development negotiations; or deliberating the offer of a financial or other incentive to a business prospect. [Tex Govt. Code §551.087]
- deliberating security assessments or deployments relating to information resources technology, network security information, or the deployment or specific occasions for implementations of security personnel, critical infrastructure, or security devices. [Tex Govt. Code §551.089]

MINUTES OF THE CITY COUNCIL COMMITTEE MONDAY, FEBRUARY 13, 2023

EXHIBIT B

FEBRUARY 13, 2023

Item 1: Approval of the January 9, 2023 Workforce, Education, and Equity Committee Meeting Minutes

Councilmember Thomas moved to adopt the minutes as presented.

Motion seconded by Councilmember Moreno and unanimously adopted. (Resendez, Narvaez absent when vote taken)

FEBRUARY 13, 2023

BRIEFING ITEMS

Item A: Talent Acquisition Update and Next Steps

The following individuals briefed the committee on the item:

- Kimberly Bizor Tolbert, Deputy City Manager, City Manager's Office;
- Nina Arias, Director, Human Resources;
- Jarred Davis, Board Secretary and Director, Civil Service Department; and
- Brita Andercheck, Chief Data Officer, City Manager's Office

FEBRUARY 13, 2023

BRIEFING ITEMS

Item B: Financial Empowerment Programming Update and Financial Empowerment Centers in Locations Across Dallas

The following individuals briefed the committee on the item:

- Liz Cedillo-Pereira, Assistant City Manager, City Manager's Office;
- Jessica Galleshaw, Director, Office of Community Care; and
- Cruz Correa, Program Manager, Office of Community Care

FEBRUARY 13, 2023

BRIEFING MEMORANDUMS

Item C:	Green Job Skills Program Update
Item D:	Small Business Center Workforce Development Upskilling Dallas Grant
Item E:	Upcoming City Manager's Office Agenda Items - 2023 Digital Navigators Program
Item F:	Upcoming Office of Community Care and Office of Procurement Services Agenda Item Relating to Senior Dental Program - February 22, 2023

The committee discussed the items.

MINUTES OF THE CITY COUNCIL COMMITTEE MONDAY, FEBRUARY 13, 2023

EXHIBIT C



City of Dallas

Agenda Information Sheet

File #: 23-519

Item #: A.

Talent Acquisition Update and Next Steps

[Kimberly Bizor Tolbert, Deputy City Manager, City Manager's Office; Nina Arias, Director, Human Resources; Jarred Davis, Board Secretary and Director, Civil Service Department]





Talent Acquisition Update and Next Steps

Workforce, Education and Equity Committee February 13, 2023

Kimberly Bizor Tolbert, Deputy City Manager Nina Arias, Human Resources Director Jarred Davis, Civil Service Secretary/Director

93

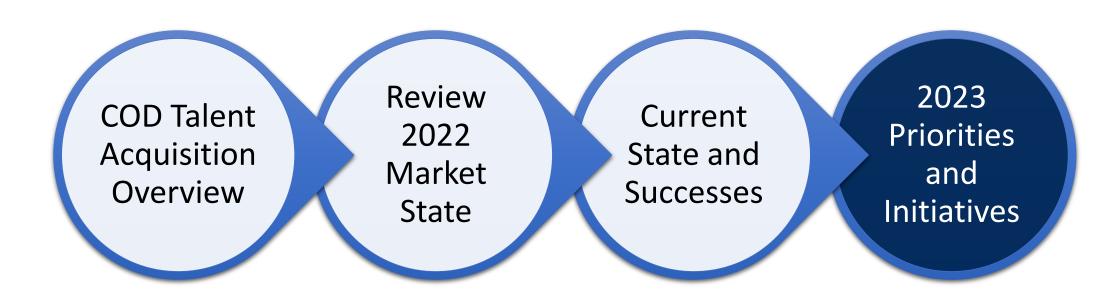
Presentation Overview

- Purpose
- City's Talent Acquisition Overview
- Current State of Recruitment
- Candidates Expectations and Priorities
 - SWOT
- Shared Initiatives Human Resources and Civil Service
- 2022 Accomplishments and 2023 Initiatives
 - HR Talent Acquisition
 - Civil Service
- Next Steps



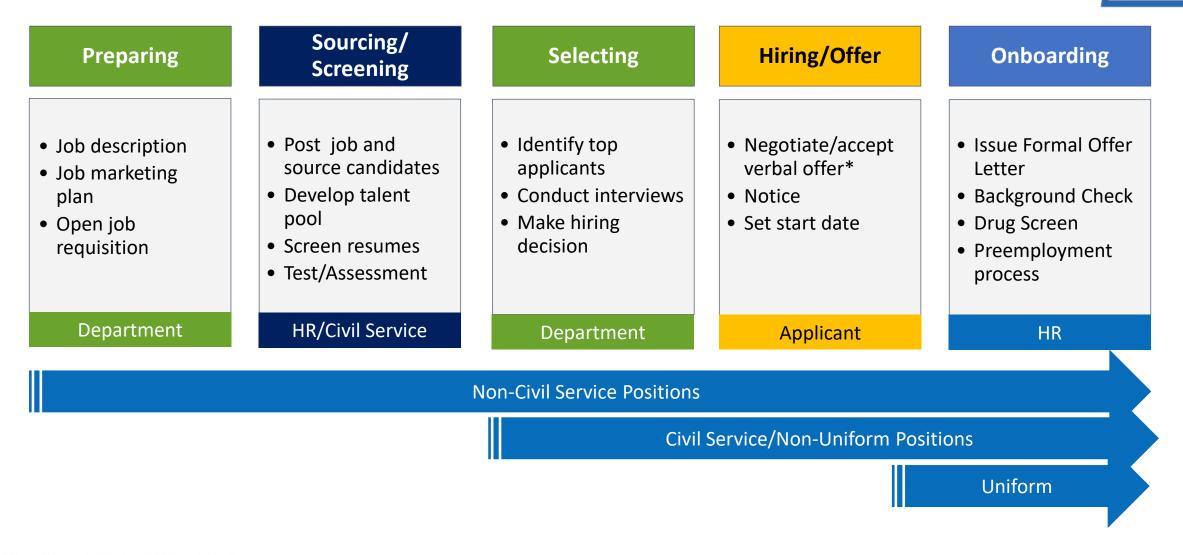
Purpose





Full Cycle Recruitment Process





* Conducted by the hiring manager if salary is below the budgeted range mid-point

Human Resources & Civil Service Responsibilities



Position Type	e Civil Service/Non-uniform		Non-Civil Service	Uniform Staff - Police and Fire		
STEPS IN RECRUITMENT PROCESS	Civil Service	HR	HR	Civil Service	HR	DPD/DFR
Assign Compensation		√*	✓ *		√*	
Develop Job Descriptions		√*♦	√*♦		√*♦	
Post Job – Source Applicants	✓		√♦	\checkmark		
First Screen: Screen for Minimum Qualifications	✓		\checkmark	✓		
Testing – New Hires and Promotions	√*		√*	✓		
Second Screen: Narrow Applicant List for Fit		√ ♦	√♦			✓
Interview and Selection		√ ♦	√♦			✓
Offer and Salary Negotiation		√ ♦	√♦			✓
Vetting – Background Checks & Drug Screen		\checkmark	\checkmark			✓
Orientation/Onboarding		\checkmark	\checkmark			✓
Relocation Services		√*	✓*		√*	

* If needed • Performed by the Hiring Manager/Department Staff - HR Partner provides support



A Lookback - 2022



Talent Acquisition Tools



Current State NeoGOV:

- Data, Reporting, and Role Configuration Limitations
- Limited controls/ notification options
- Tableau Dashboard report provides management with insights on recruitment at Department level

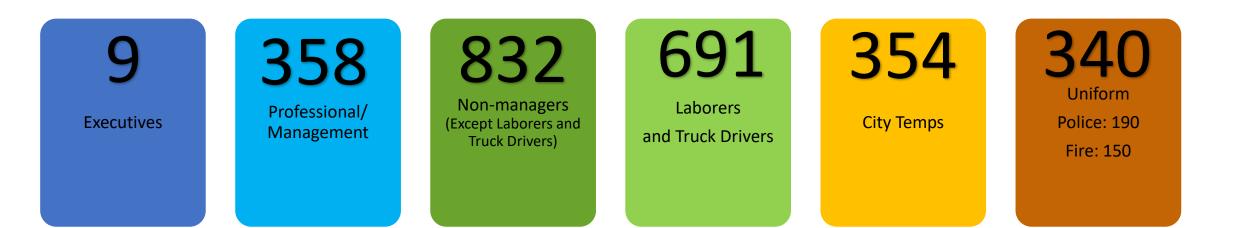
Workday Implementation – Scheduled for 2023

- Self-service for Candidates and Hiring Managers
- Interactive communication and follow-up
- Funnel Reporting and Analytics
- Streamlined Business Processes and Workflows
- External City Dashboard + Delivered Reports

NOTE: Data in this presentation comes from both systems. Working with the Data Analytics team for report creation.

COD Workforce – Positions Filled 2022





Total Positions Filled: 2,284



Data from COD Workday System

Changes and Challenges in the Job Market

Technology, social media, and the global health crisis have impacted the recruitment process for all.

- 4.3 million people quit their jobs in January 2022
- Last year, almost 48 million workers quit their jobs, an annual record
 - Bureau of Labor Statics
- Workers are seeking higher salaries, more flexibility (including flexible schedules and remote work options)
- About 55% of job seekers on ZipRecruiter are seeking jobs that allow them to work from home

- ZipRecruiter

- The typical worker who changed jobs between April 2021 and March 2022 saw earnings jump by 9.7% from a year earlier, after accounting for inflation. Meanwhile, the typical worker who stayed saw wages fall 1.7% after inflation
- Many retirement eligible employees left the workforce during the pandemic. As of the third quarter of 2021, 50.3% of U.S. adults 55 and older said they were out of the labor force due to retirement

- Pew Research Center



Recruiting Challenges Keeping Employers Up at Night





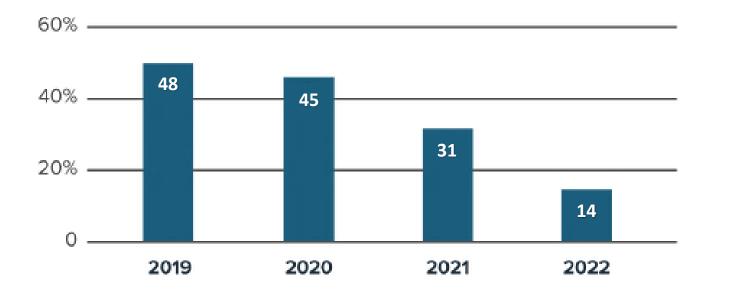


Government Jobs: The Applicant Pool is Drying



Number of Applicants Per Open Job, 2019 - Jan 2022

Source: 2022 applicants from 67,000 applications on GovernmentJobs.com.



While it might have been a rare occurrence just a few years ago, candidate ghosting is now the top challenge for TA teams in 2022

Forbes reported last year that 76% of employers said they'd been ghosted by candidates in the prior 12 months and 57% said it's more common than ever before

HR Recruitment and Retention – 2022 Highlights



COMPENSATION STUDY PHASE II - Adjusted 3,614 employees' salaries, using \$3.4M from the General Fund and \$2.72 from Enterprise and other funds.

CITY-WIDE HIRING EVENT- Partnered with Workforce Solutions to host 757 attendees. At the June 2022 event and 108 on the spot job offers were made. The event is scheduled to take effect annually, going forward.

ENHANCED VOLUNTARY BENEFITS - Successfully secured contracts for all voluntary health benefits by July 2022 in time for 2023 Open Enrollment including employee perks, legal assistance, and pet insurance.

NEW EMPLOYEE RESOURCE GROUP - Disabilities And Accessibilities Employee Resource Group (DAERG), adding to the five existing groups: Association of Asian American City Employees (AAACE), City of Dallas Best (Black Employees Support Team), Veterans ERG (VERG), LGBT Employee Association of Dallas, and Hispanic Association of City Employees for Results (HACER).

DEVELOPED GENDER TRANSITIONING INFORMATION AND TOOL KIT – Created to assist gender diverse employees and all who support them and work with them at the City.

NEW EMPLOYEE LEAVE OFFERINGS – Implemented three additional City-recognized holidays, Compassionate Leave, Military Leave for Emergency Declaration, Paid Parental Leave, Mental Health Leave, Quarantine Leave.

HIRING MANAGER TOOLKIT - In collaboration with Civil Service staff and the support of Budget Management department, reviewed and documented the Talent Acquisition process for both Civil Service and Non-Civil Service positions and created a Hiring Manager toolkit for all leaders that need to hire employees.



HR Recruitment and Retention – 2022 Highlights



RECRUITMENT METRICS - HR Talent Acquisition, in collaboration with Civil Service staff and the support of Budget Management department, developed a tool to measure the results of the different steps of the recruitment process, providing a tool that helps manage the hiring efforts and effectiveness for every department of the City of Dallas.

NEOGOV DATA CLEANING PROJECT - Canceled all requisitions that were no longer relevant or needed and only have open those requisitions that the city is actively recruiting for. Also making sure the information is accurate from start to finish to show the real results of the recruitment process, by finishing the hiring actions in the system to provide correct starting dates.

FY 2022 EMPLOYEE ENGAGEMENT SURVEY – Biennial survey with a self-service platform, managed by a third party.

FY 2022 BENEFITS FAIR - The Health Expo included wellness stations, educational sessions, and exciting health vendor booths.

WEEKLY NEW EMPLOYEE ORIENTATION – March 2022, moved to a weekly New Hire Orientation to speed up onboarding.

CITY OF DALLAS DIVERSITY DASHBOARD - Partnered with the Office of Data Analytics and Business Intelligence and created the first public-facing Diversity and Inclusion Dashboard. The Diversity and Inclusion Dashboard highlights the diversity and inclusion of our workforce in the City of Dallas and is representative of our residents and the community we serve. Additional input and assistance for this project included the Employee Relations Team, the HRIS Team, and the Workforce, Education, and Equity team. The dashboard also serves as an analytic tool to provide and ensure a focus on organizational improvement in terms of Diversity, Inclusion, and Employee Experience.



Recruitment Events 2022



Department Specific Events (25)

Otr1

911 Hiring Event - DPD HQ **Dallas Water Utilities** DWU Distribution (2) Elm Fork Water Treatment Plan DWU Park Maintenance PKR Hiring Event - Bahama Beach **PKR Hiring Event - Fairpark** Public Works Hiring Event (2) Sanitation Truck Drivers **Truck Drivers DWU Truck Drivers Sanitation**

Qtr2

Fresh Start Employment Pipeline Hiring Event Public Works Hiring Event

Qtr3

DWU-Distribution Hiring Event Public Works Hiring Event Public Works Hiring Event

Qtr4

Dallas Public Library (2) **DWU Distribution Hiring Event DWU Hiring Event DWU WW Hiring Event PKR Hiring Event** Public Works Hiring Event

Community Events (7)

Otr2

CoD Hiring Event - Convention Center Dallas Greek Picnic Career Fair

Otr3

May 31, 2022

10 AM - 3 PM

6th Floor East Wing

Current Openings

J. Erik Jonsson Central Library

CoD Health Expo - City Hall Plaza Dallas Mayor's Summer of Safety Celebration Fresh Start Employment Pipeline Hiring Event Qtr4

Fresh Start Hiring Event HACER Dia de Los Muertos Event



Salary adjustment and weekly hiring events for Sanitation Department resulting in full staffing for truck drivers

Dallas Public Feria de Trabajo ity of Dall FRESHSTART EMPLOYMENT PIPELINE HIRING EVENT 9 A.M. A 3 P.M. Jueves, Oct. 27 v Viernes. Oct. 28 HIRING EVENT J. Erik Jonsson Central Library 1515 Young St. Dallas, TX. 75201 **6th Floor** TUESDAY, MARCH 15, 2022 1515 Young St. Program is seeking eligible candidates to fill vacancies in the following departments Dallas, TX 75201 Aviation, Code Compliance, Dallas Water Utilities, Management Services, Park and Recreation, Public Works, Sanitation 10:00 AM - 2:00 PM Litility Maintenance Worker I & II *Airfield Maintenance Technician :Estacionamiento gratis! 2710 Municipal St. Dallas, TX 75215 Customer Service Agent Trainee HVAC Technician Parks Maintenance Worker I & II "Electrician Las oportunidades disponibles incluyen servicio al cliente, planificación de Equipment Operator **ONSITE INTERVIEWS & SAME DAY JOB OFFERS** *Plumber ;Aplica hoy! programas y participación comunitaria. Truck Driver II FOR QUALIFIED LABORERS AND CDL DRIVERS *Must pass TSA

Recruitment and Retention 22/23 – Highlights





Equity in Benefits - Tiered Premium Pricing

- UNDER \$44,000
- Premium Copay \$32.50
- Primary Care Plan \$15.00

• \$44,000 - \$66,000

- Premium Copay \$37.50
- Primary Care Plan \$20.00

• \$66,001+

- Premium Copay \$42.50
- Primary Care Plan \$25.00



Education Partnerships

Reduced tuitions, fee waivers, course materials and resources, family benefits, and scholarships from:

- Amberton University
- Dallas Baptist University
- University of Phoenix
- Western Governor's University

Partnerships under review by CAO include:

- Dallas College
- DeVry
- Colorado Tech
- TX A&M Commerce
- University of the Incarnate Word
- UTD for MPA Program

Tuition Reimbursement for Academic Programs and Trades

Increased Eligibility and Funds Available for Tuition Reimbursement - not to exceed \$500K for FY22-24



Recruitment and Retention 22/23 – Highlights







PNC - City of Dallas WorkPlace Banking

108

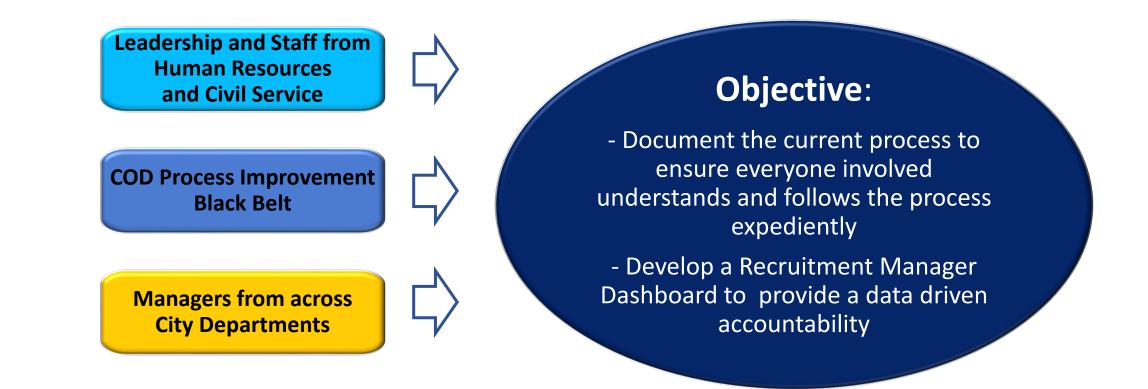


2022 Shared Human Resources and Civil Service Initiatives



Process Improvement Project - Recruiting





Process Improvements - Results

To streamline the recruitment and hiring process and reduce a hiring manager's workload, the process improvement team made changes to the following areas:

Recruitment Guide:

•Compiled and made available all recruitment documents in one convenient location

Automatic Notifications:

 Provided automated notices to hiring managers to help them navigate the NEOGOV and Workday requisition process

HR Partner Support:

 Departments receive additional support from HR Talent Acquisition staff through weekly reviews with departments to ensure an expedient recruitment process

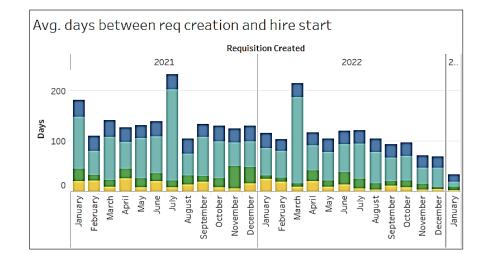
Audits and Follow-up:

 To approve requisitions and hire actions faster, HR Partners review pending transactions and work with hiring managers to proactively resolve issues

Dashboard for Department Leadership

- Utilizes Available NeoGOV data
 - Data, Reporting, and Configuration Limitations
- Provides high-level overview of recruitment timeline, including:
 - Days between Offer and Start date
 - Time from candidate list creation to job offer
 - Days between requisition approval and candidate list creation
- Dashboard report provides management with insights on recruitment at Department level
- Updated weekly

_



Measure Names

- Avg. days between offer and start
- Avg. days between candidate list creation and offer
- Avg. days between req approval and candidate list crea..
- Avg. days between req creation and req approval



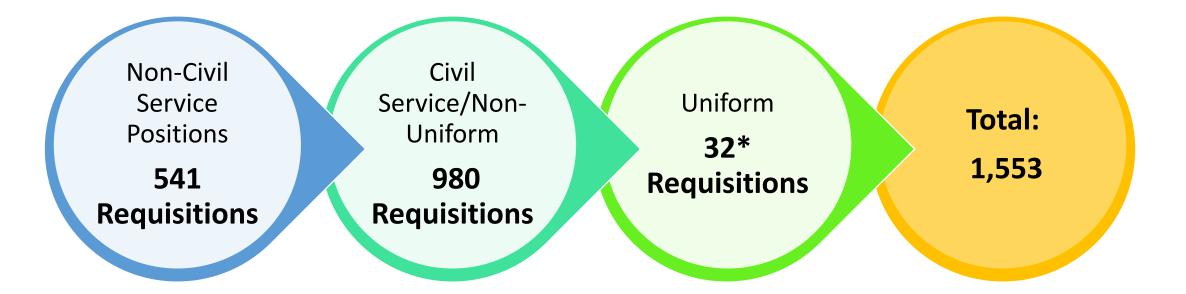


Current State



Open Requisitions





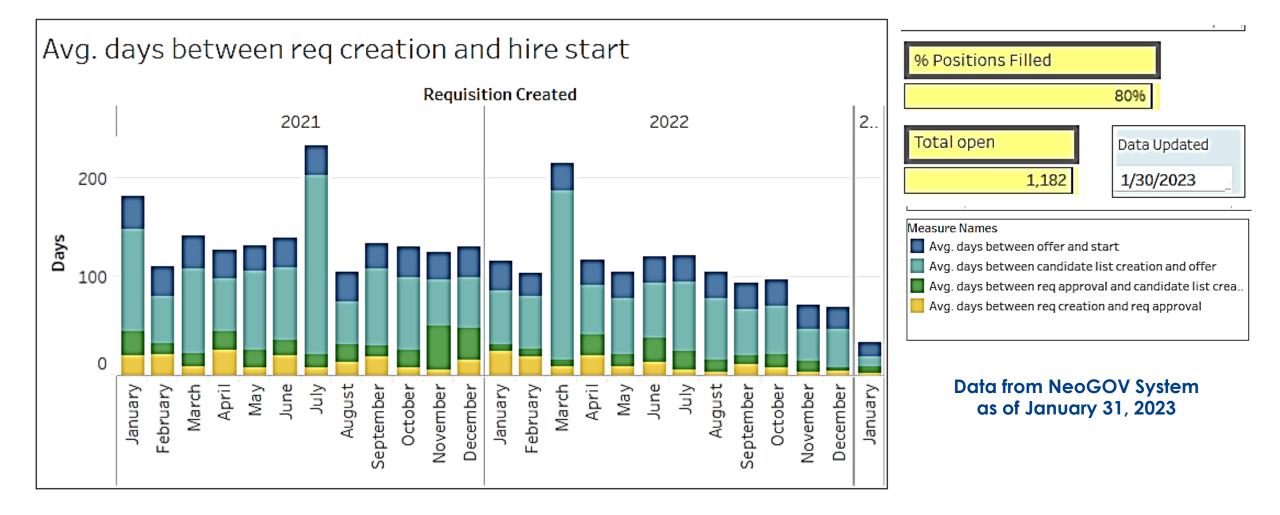
Data from NeoGOV System as of January 31, 2023

* Uniform Departments utilize one requisition for multiple uniform positions and separate requisitions for each rank.



Dashboard for Department Leadership

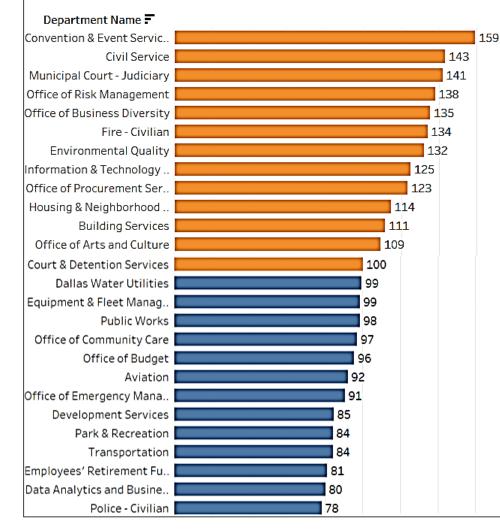


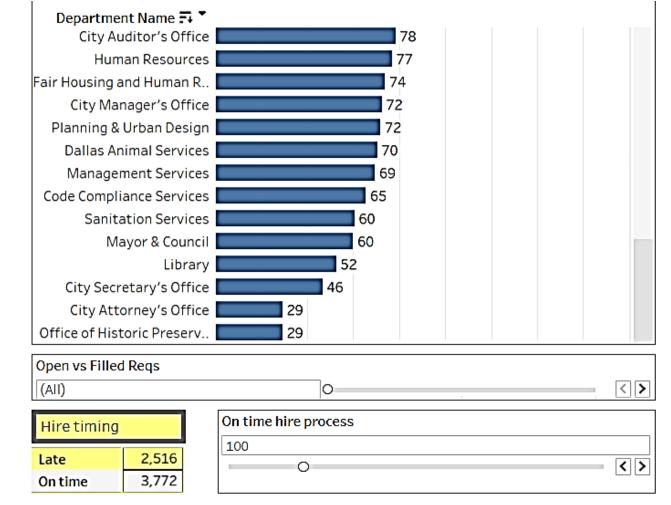


Dashboard for Department Leadership



Avg days to hire per department





Data from NeoGOV System as of January 31, 2023

Hiring Benchmark - Timeframe Best Practices



Job Openings and Labor Turnover Survey (JOLTS) at the U.S. Bureau of Labor Statistics

Hires-per-job-opening ratio by industry, size, and region*
Annual Turnover Rate

JOLTS: 20.2% | COD 2022: 13.59%

December 2022 Turnover Rate

JOLTS: 2.0% | COD 0.9% Society for Human Resource Management (SHRM) Benchmark Time-to-hire and time-to-fill, by position

Executives

SHRM: 12 weeks
COD: 15 weeks** (2022)

Professionals/Managers* - 65 days
All other employees* - 42 days

* City comparable not available through NeoGOV – COD data will be provided with the Workday implementation



Other City Data Points





Attrition Data

Retirement Rate

- 3.2% (2021)
- 2.4% (2022)

Turnover Rate

- 13.59% (2022)

Employee Feedback

Employee Engagement Survey

- Compensation

Exit Interviews

- Salary
- Flexibility
- Balanced Culture

System Reports

2022 Workday Posting/Vacancy Rate - 94% Posted*

Survey Feedback

- Hiring Manager Survey
- New Hire Survey
- Applicant Survey (Q3 2023)

* May be due to seasonal work or funding

Candidates Expectations and Priorities - Overview





119 27

Strengths



Compensation

- Implemented Phased Comp Study
- Aligned Min Wage to match MIT Living Wage
- Performance and Wellness Incentives
- COD Pension and 457 provide retirement security and options ahead of market

Balance

- City Council approved paid parental leave
- Implemented Mental Health Platform Navigate
- Advance Sick
 Leave
- Attendance Incentive Leave (AIL)
- Compassionate Leave
- Quarantine Leave

Flexibility

- Implemented Telework Program
- City Council approved mental health leave put the COD on par with market and ahead of government organizations

Upskilling

- Career Series
 Structure
- Added dedicated resource in 2023 to develop and manage formal upskilling program
- Education Partnerships and Discounts
- Tuition reimbursement



Weaknesses



Compensation Flexibility Upskilling **Balance** • In the process of • In the process of Vacation • Merit pay only allowance is moving to an moving to a • Market rate is behind market employee-centric robust Learning based on public operations model (professional/ma Management sector nagement) System • Lack of flexible • 401K funded by • Historically work • Historically work employee only configurations productivity demands outweighs workand processes outweighs life balance employee development

Opportunities



Compensation

- Implement payfor- performance program for executives (approved for 2023)
- Use whole market comparables for competitive and hard-to-fill positions and functions

Balance

- Increase vacation allowance based on position level to match market
- Invest in change management and programs to help managers move to a culture that values work-life balance

Flexibility

- Provide COD managers training and resources to help them move to an employee-centric operations model
- Invest in spaces and systems that support a distributed workforce

Upskilling

- Implement Workday Learning (approved for 2023)
- Expand Educational partnerships (Underway in 2023)
- Implement formal upskilling process (Underway in 2023)
- Increase support for Trade and related certifications

Threats



Compensation Flexibility Upskilling **Balance** • Not attracting or • Fluctuations in • Applicant's • Not been able to retaining the expectations not job market promote staff workforce aligned with their from within due Inflation needed to perception of the to lack of needed • Falling behind in provide quality City as an skills compensation City services in employer • Promoting staff across the the future that lacks organization, knowledge and requiring large ability to perform investment to the job, due to catch-up lack of qualified candidates

HR Talent Center – 2023 Goals and Strategies



Strengthen Employer Brand

- Engage professional resources to develop cohesive brand
- Observe and manage online reviews and social media presence
- Invest in candidate relationship management

Further Simplify and Decentralize Hiring Process

- Empower Hiring Managers
- Standardize and streamline process according to job type
- Provide clear guidelines and audit compliance

Update Sourcing Strategy

- Engage hiring managers in sourcing
- Extensively utilize social media, employee, professional, and diversity networks, including veterans
- Utilize third parties (PEO, Executive Recruiters)

Improve Candidate Experience

- Provide a wide-scale view of the COD and career opportunities at the City
- Collect feedback from candidates and use it to refine the recruitment process

Leverage Data and Technology

- Implement Workday Phase II
- Utilize funnel recruitment, TO, and vacancy data
- Benchmark and publish data, and complete the 2023 External Recruitment Dashboard



Onboarding Process Improvement



Leadership and Staff from Human Resources COD Process Improvement Black Belt

Managers from across City Departments

Objectives:

 Document the current process to ensure everyone involved understands and follows the process expediently

- Implement Customer Experience Survey

Onboarding Process Improvement

Project Aim					Target Date	1/31/2023
Document the current process and make the documented steps detailed enough for everyone involved to understand and follow. Establish reliable data to facilitate baselining the current process. Implement a customer survey (using Forms) to be sent to hiring managers and new hires.				l.	Overall Status	•
Executive Nina Arias Project Stephen Tusken	Process Owners: Erika Guerrero	Feisha Howard, Tanner Colley, Sonya Batts, Ranim Algwaider, Laura Campos- Memberss Weiss, Robert Cook, Tamika Hunter, Clarissa Gonzalez				
Progress / Accomplishments		Upcoming Milestones				
Team has started sending new survey to New Hires.			Milestone		Owner	Target Date
 The new survey that will be sent to hiring managers has been created and gained approval for use. An internal Tableau tool has been approved by ITS security for ongoing review of process data. A communication plan and cadence have been established for reviewing results from surveys and process data, identifying areas in need of additional improvement, and communicating with city and department leadership. 			Implement customer survey to hiring managers and new hires		Sonya Batts	1/31/2023
			Carry out periodic review of data to continuously monitor and improve the process		Erika Guerrero	Ongoing
	Risk / Issu	es				
Risk / Issue Description	Category			Next Steps / Path to Green		
The onboarding team is recording data from the onboarding process, and the CareNow drug screening / physicals part of the process oppears to be a bottle neek. CareNow has provided detailed data that suggests they aren't meeting their service level agreements.	Contract / Legal review o		review of the	anages the contract with CareNow. ORM has requested lega f the contract with CareNow. HR is also looking into hing a new vendor for new hire drug screening / physicals. 4)		
Background checks are another bottle neck of the process.				tablishing a new contract with a new vendor for background eta. Q2 2023)		
The handoff from NeoGov to Workday during the process can cause significant issues and delays. There are also limitations to the wailable data from NeoGov				the process of moving the NeoGov part of the process into (eta Q4 2023)		

D M A I C

City of Dallas



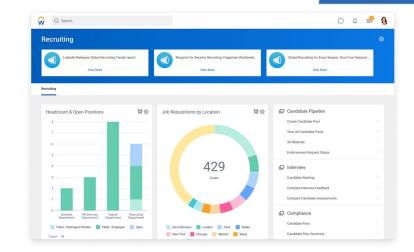


Workday Recruitment Implementation

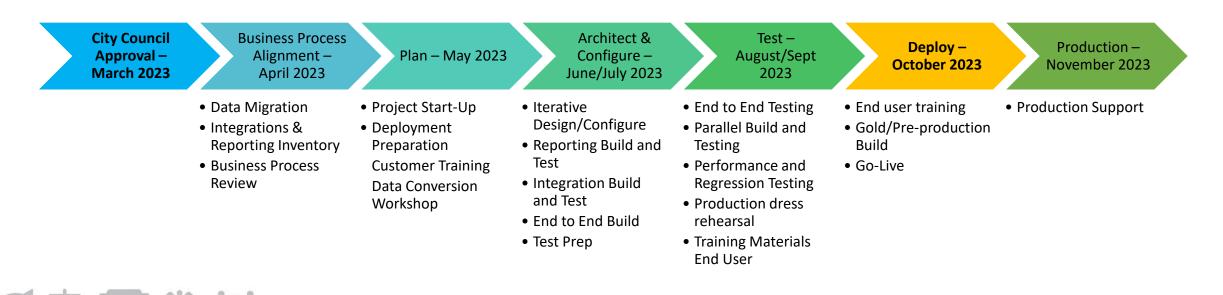
workday.

Recruiting





- Implementation scheduled for October 2023
- Automate workflows, disposition candidates, and process offers and agreements in bulk.
 - Additional dashboards and real-time analytics allow hiring managers measure and affect key metrics, empowering them to drive timely hiring of key talent.





Civil Service



Outline

- Civil Service's Mission and Department Functions
- Strategic Focus Areas
- Talent Imperatives
- Priorities, Outcomes, and Highlights
- Future Opportunities



Civil Service Mission



To employ and retain the best and brightest workforce, enhancing the vitality and quality of life for all in the Dallas community.



Civil Service Department





Recruiting & Examining Unit

Advertises jobs to both current and prospective employees. Determine the minimum qualifications in conjunction with hiring managers. Evaluates applicants' eligibility.

Administers written and computer-based assessments and exams.



Test Validation and Assessment Unit

Develops and validates selection tests for civilian and uniform positions.

Performs job analyses for talent assessment tool design purposes.

Ensures selection procedures used by the City are legally defensible.



Administration Unit

Manages Trial Board and Administrative Law Judge hearings.

Oversee the rehire eligibility hearing process.

Analyzes and manages department budget.

Civil Service's Strategic Focus Areas





Talent Attraction

Transform the Civil Service talent acquisition and hiring process to better attract talent into the City of Dallas' organization.



Talent Assessment

Enhance talent assessment and planning practices of the department to better meet the hiring needs of the City of Dallas' organization.



Excellence

Operational

Develop and implement methods and metrics that will guide the evolution of Civil Service practices to enhance effective service delivery to the City of Dallas' organization.

Excellence Journey Principles





At the heart of Civil Service's operational evolution, the following principles are paramount to our success:

- Alignment with the needs of the organization is mission-critical. This alignment must guide how we operate and how we measure our success.
- **Agility is key.** When the function demonstrates principled agility, flexibility and collaboration, it unlocks efficiencies and effectiveness throughout the organization.
- Continuous growth and evolution is imperative. The department must constantly seek to improve and reimagine its service to add value to the City of Dallas' organization.



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Civil Service Talent Imperatives

- **1.** <u>Expand candidate reach</u> through enhanced strategic marketing, branding, technology, and social media efforts and tactics.
- Intentionally gather and utilize market career and position data to <u>develop and refine</u> <u>talent sourcing strategies.</u>
- Create career interest and establish talent pipelines into critical civil service and public service careers through <u>cultivating key</u> <u>community and educational partnerships</u>.
- **4.** <u>Incorporate deliberate equity planning</u> as the framework of the organization's talent strategy





2022 Priorities





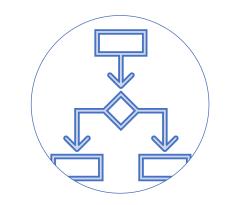
Continue online exam assessment and test development activities to enhance the quality of the candidate talent pools and increase examination show rates. (Talent Attraction)



Develop and launch new Civil Service website to enhance the City of Dallas' employment branding strategy and social medial presence. (Talent Attraction)



Identify critical and hardto-fill positions and began initiating planning sessions with hiring departments to establish strategic recruitment plans. (Talent Assessment)



Streamline and expand the trial board hearing process to include both virtual and hybrid options, while continuing to reduce the number of backlogged requests. (Operational Excellence)



2022 Outcomes



Successfully launched first round of job analysis and validation studies for the critical and hard-to-fill positions of Office Assistant, Water Plant Operator, and Code Enforcement Officer. To support ongoing Dallas Police Department and Dallas Fire Rescue Department sworn promotional needs, Civil Service successfully deployed video assessment centers, supporting over 600 hundred sworn employees.

In partnership with Dallas Fire-Rescue Department, established and validated position requirements to create a Single Function Paramedic position and associated civil service assessment requirements.

Revised and launched Civil Service Department website, highlighting department services, as well as employment and application information. In collaboration with the Department of Budget and Human Resources, created and launched City-wide hiring manager toolkit to provide hiring data and recruitment resources to support improved hiring outcomes. Successfully launched virtual and hybrid Trial Board and Administrative Law Judge hearing options for appellants, clearing all COVID-related Trial Board and Administrative Law Judge hearing backlogs.

2022 Recruitment and Outreach Highlights

Civil Service supported DPD, DWU, Development Services, Aviation, Animal Services, and others – through a variety of efforts and activities:

Outreach and Recruitment Events:

- <u>25 CVS Hiring Events</u> for roles such as: Water Meter Techs, Sr. Electricians, Plumbers, and Animal Services Officer
- <u>13 Job Fairs</u>
 - Judge Clay Jenkins You're Hired Job Fair
 - MLK Celebration Job Fair
 - Senator Royce West JobCONNECTion Job Fair
 - Get Connected Dallas
- <u>7 Information Sessions</u>
 - How to apply to the City of Dallas
 - Attitudes and Attire
 - Improving Interview Skills







2023 Priorities



Develop, launch, and monitor operational deliverables promoting and advancing talent acquisition goals as established in the recently adopted City of Dallas Racial Equity Plan. (Talent Attraction, Talent Assessment, and Operational Excellence)

Further collaboration with the Department of Marketing to develop and launch a comprehensive marketing and branding campaign that highlights and builds awareness for City of Dallas talent opportunities. (Talent Attraction)

Continue efforts to partner with internal departments to identity critical and hardto-fill positions and conduct candidate sourcing reviews, position analysis and modifications to enhance talent pools and meet hiring needs. (Talent Assessment)

Work with Information Technology Services and Human Resources to effectively assess current and future applicant tracking system needs and capabilities in preparation for migration onto a new applicant tracking system platform. (Operational Excellence)

> Continue departmental process improvements efforts to streamline the process and effectively manage the scheduling of Trial Board and Administrative Law Judge appeal hearings. (Operational Excellence)



Moving Towards Equity



Big Audacious Goals (BAGs)

- 15-20 years Dallas' transformative vision of an Equitable City
- Involve collaboration with external partners, anchor institutions, community

Action Targets

- Ø
- Focused mid- to longer-term actions
- Require collaboration across several departments & serve as the basis for formulating bold budgets

Department Progress Measures (DPM)

- 3-5 year specific short- and mid-term, department-owned goals to address known Ei disparities
 - Establish a baseline, target and demographics

Adoption of the Racial Equity Plan

REP Big Audacious Goals





Economic, Workforce, & Community Development Goal: Become the most economically inclusive City by eliminating the racial wealth gap through workforce and economic inclusion, fostering full participation in cultural and civic life of Dallas by acknowledging contributions of historically disadvantaged communities, and investing in economic and human development in equity priority areas.



Environmental Justice Goal: Equitably engage and address the disproportionate impact pollution and climate issues have on historically disadvantaged communities.



Housing Goal: Close the homeownership gap and secure housing stability.



Infrastructure Goal: Close infrastructure gaps where intentional historical disinvestment previously occurred.



Public Safety and Wellness Goal: Make Dallas communities safe in ways that prevent harm and promote wellness, healing, and justice.



Key Department Actions:	 Provide staffing, hiring, and promotional solutions to client departments Oversee hearing process for employees to appeal charges of discrimination and unfair application of rule and regulations.
Aligned Equity Indicators:	 Indicator 5 - Unemployment: Ratio between the percentages of Black and White adults aged 25-64 who are unemployed. Indicator 6 - High-Growth, High-Paying Employment: Ratio between the percentages of Asian and Hispanic adults aged 25-64 in high-growth, high-paying occupations Indicator 9: Median Household Income: Ratio between the median household incomes for White and Black households.

Civil Service Department Progress Measures

✓✓ Measures:
 \$ = Fiscal Impact
 ✓ = Policy Impact
 DEPT = Collaborating
 Department(s)
 Ei # = 2019 Equity Indicator
 Report Number

Progress

- 1. Expand recruiting efforts to increase the diversity of candidates for city employment.
- 2. By July 2023, complete a clear and expansive recruitment and promotion review process that identifies the top 5 employment and promotional opportunity barriers within uniform positions in the City of Dallas.
- 3. By July 2023, complete a clear and expansive recruitment and promotion review process that identifies the top 5 employment and promotional opportunity barriers within civil service positions in the City of Dallas.
- 4. By December 2023, establish an Equity Recruitment Exchange to increase the number of cross-departmental meetings to streamline and bolster marketing and outreach efforts to historically disadvantaged communities from 0 to 4 annually.





\$ = Fiscal Impact
✓ = Policy Impact
DEPT = Collaborating
Department(s)
Ei # = 2019 Equity Indicator
Report Number

- 5. By FY23-24, recommend an equitable and inclusive hiring and recruitment policy that includes learnings and feedback from staff equity surveys and employment barriers assessment, in compliance with applicable employment laws.
- Seek diversity by increasing inclusive pool of candidates by December 2027. [Baseline to be established]



Opportunities



In addition to the department's FY 23 priorities, Civil Service recognizes an opportunity to continue progress of recent years, by seizing the following opportunities:

- 1. Take intentional steps to create an COD-wide integrated recruitment outreach and partnership plan to support immediate and long-term recruitment goals, thereby, enabling the COD to build and establish talent pipeline and formal internship and apprenticeship opportunities.
- 2. Continue to evaluate civil service client sourcing needs, service delivery needs, current capabilities, and identify solutions to be better meet departmental talent needs.
- 3. Formalize the marketing, branding, and outreach strategy that includes a diversified portfolio of advertising and marketing efforts designed to enhance the City of Dallas' employee value proposition and brand awareness.



Next Steps



- Receive Committee feedback
- Implement the items listed as "opportunities" through existing resources, or in the 2023-24 budget
- Focus on delivering 2023 Goals and Strategies
- Finalize Onboarding Process Improvements and Workday Recruitment Implementation
- Continue partnering with departments and other external resources
- Continue to refresh compensation study for hard-to-fill/retain positions and alignment to job market







Talent Acquisition Update

Workforce, Education and Equity Committee February 13, 2023

Kimberly Bizor Tolbert, Deputy City Manager Nina Arias, Human Resources Director Jarred Davis, Civil Service Secretary/Director







City of Data Points – 2022 Turnover





Regular Employees - Workday Source Data Start Date: 1/1/2022 | End Date: 12/31/2022



City of Data Points – Vacancy Rate*



Dept Name	Filled	Open	Grand Total	Vacancy Rate
311 Customer Services	96	21	117	18%
City Attorney's Office	173	16	189	8%
City Auditor's Office	16	4	20	20%
Aviation Department	259	101	360	28%
Office of Budget	47	12	59	20%
Building Services	159	38	197	19%
City Controller's Office	68	11	79	14%
Code Compliance	380	80	460	17%
Convention & Event Services	18	14	32	44%
City Manager's Office	60	7	67	10%
Judiciary	23	13	36	36%
Court & Detention Services	176	80	256	31%
Civil Service	18	6	24	25%
Dallas Animal Services	152	35	187	19%
Office of Data Analytics and Bl	23	13	36	36%
Sustainable Development Services	271	74	345	21%
Dallas Fire Dept	2,107	581	2,688	22%
Dallas Police Dept	3,716	856	4,572	19%
Communication & Information Services	193	61	254	24%
Dallas Water Utilities	1,433	409	1,842	22%
Economic Development	32	12	44	27%
Equipment & Fleet Services	224	49	273	18%
Office of Equity	9	4	13	31%
Employees' Retirement Fund	35	16	51	31%
Fair Housing	7	4	11	36%
Housing & Neighborhood Revitalization	45	29	74	39%
Office of Int. Public Safety Solutions	27	12	39	31%

13

,				
Library	374	31	405	8%
Mayor & Council Office	43	14	57	25%
Office of the Bond Program	9	6	15	40%
Office of Cultural Arts	47	46	93	49%
Office of Community Care	205	72	277	26%
Office Of Emergency Management	11	5	16	31%
Office Of Environmental Quality	86	20	106	19%
Office of Historic Preservation	5	2	7	29%
Office of Homeless Solutions	39	8	47	17%
Office of Police Oversight	2	3	5	60%
Office of Risk Management	42	12	54	22%
Office of Strategic Partnership	5	2	7	29%
Public Affairs and Outreach	19	9	28	32%
Public Works	506	101	607	17%
Human Resources	61	69	130	53%
Parks & Recreation	668	904	1,572	58%
Planning & Urban Design	42	20	62	32%
Procurement Services	27	13	40	33%
Resiliency Office	6		6	0%
Sanitation Services	504	115	619	19%
Small Business Center	12	9	21	43%
City Secretary's Office	21	5	26	19%
Transportation	147	62	209	30%
Welcoming Communities	2	1	3	33%
	12,650	4,087	16,737	24%

* Data from Workday system as of January 12, 2023 – Department data may include seasonal vacancies

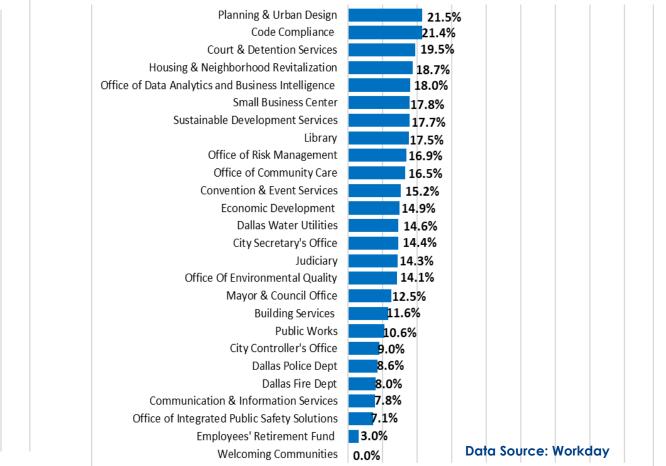


City of Data Points – 2022 Turnover by Department*

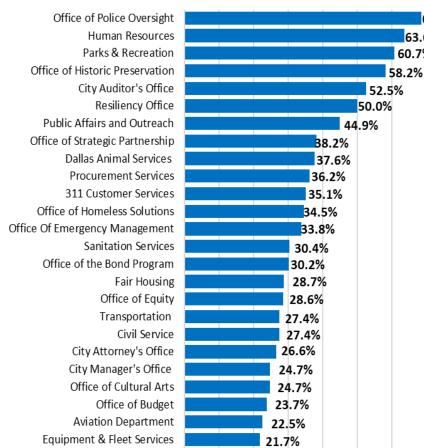
68.6%

63.6%

60.7%



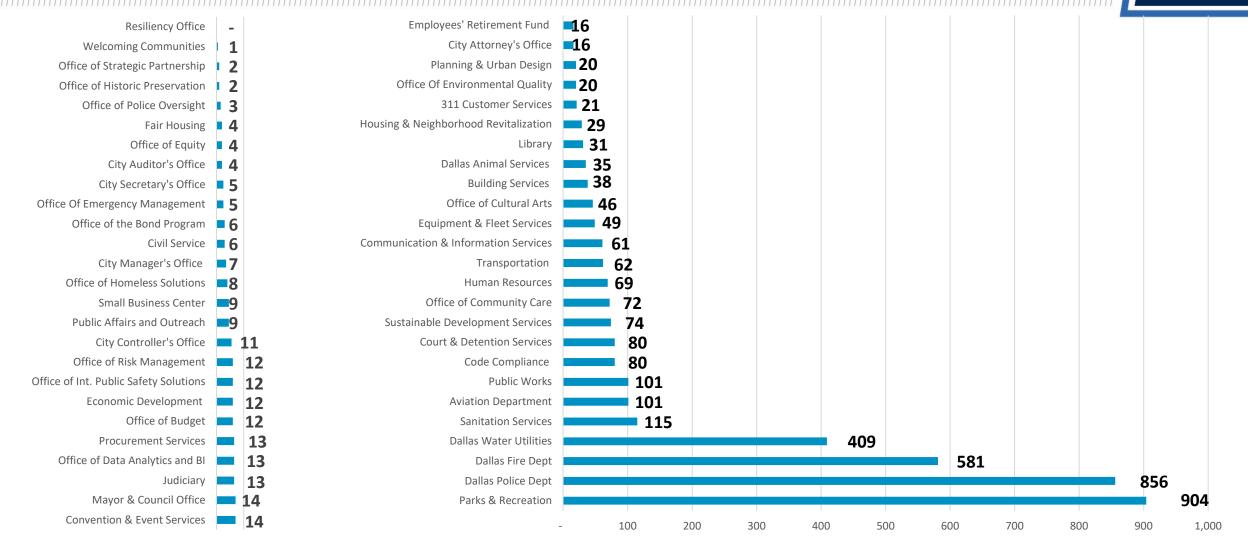
0.0% 10.0% 20.0% 30.0% 40.0% 50.0% 60.0% 70.0% 80.0%



* Note: Some factors may significantly affect Turnover percentages including department size (Office of Police Oversight and Office of Historic Preservation) and seasonal/temp employees (Human Resources Interns and Parks & Recreation Summer Staff)



City of Data Points – Vacancies by Department*



Data Source: Workday as of January 12, 2023 – Department data may include seasonal vacancies

150

2022 Engagement Survey Employee Responses Summary



Scale / Items	2020 Average (Raw Score)	2022 Average (Raw Score)
Accountability	3.4	3.4
Communication	3.2	3.3
Compensation	3.0	3.0
Empowerment/ Autonomy	3.3	3.2
Ethical Items	3.8	3.7
Execution	3.8	3.8
Fairness	2.7	2.8
Leadership and Motivation	3.6	3.5
Overall Engagement	3.4	3.5
Personal Expression	3.2	3.2
Purpose and Direction	3.9	3.9
Respect for Employees	3.7	3.7
Respect for Management	3.1	3.2
Stress and Workload	3.5	2.7
Teamwork	3.2	3.2
Trust	2.9	2.9
Values	3.4	3.4
Workplace and Resources	3.4	3.4
Valuing Diversity (New 2022)	-	3.8



Top 3 Items 2022 Bottom 3 Items 2022

Recruitment vs. Talent Acquisition





Talent acquisition (TA) is the continuous process of onboarding leaders and specialists. TA focuses on long-term talent needs and goals to find best-fit candidates for positions at the City requiring a specific skill set.

Talent Acquisition

Recruiting

ZA Y×II

- Employment Branding
- EINDING OUNTRY Candidate Relationship Management
- Acquisition planning and strategy
- Workforce segmentation
- Metrics and Analytics

Recruitment is a linear process where the hiring manager seeks candidates for vacancies for positions currently available.

Recruitment

- Sourcing
- Screening
- Interviewing
- Selecting
- Assessing
- Hiring
- Onboarding

Talent Acquisition = Outcomes and Results





The Candidate Experience



5 Tips to Create a Positive **Candidate Experience** Communication Explain every step in the hiring process to applicants. Get Feedback **Be Mindful of Time** from Candidates If you can't cut any more out of your Implementing a feedback process, such as a application, tell candidates up front how long survey or questionnaire, can help your E it should take to apply. Candidates will organization fine tune your process. appreciate that you are being transparent and valuing their time. **Be Attentive and Welcoming** E **Keep the Candidate** Don't overlook the small details - anything you **Experience Front and Center** can do to make them feel comfortable can 05 make a positive impression on your candidate is We've all been on the other side of the hiring a win. Make sure your team is attentive and process. Designing a hiring process from the engaged when they meet the candidate. Even applicant's point of view can help elevate you find that a candidate isn't the right fit, you unrealistic expectations. still want them to leave thinking highly of your organization.

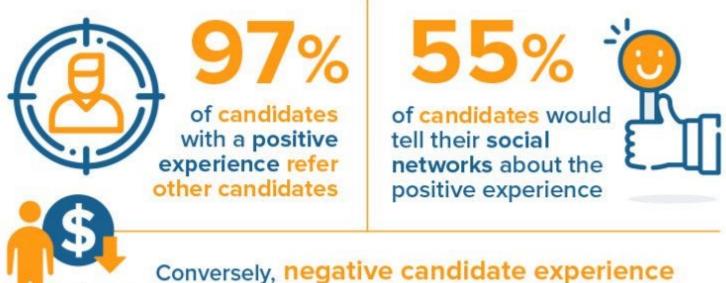
https://youtu.be/MeIWHeESTto



Candidate Experience



Benefits of a Positive Candidate Experience



can cost you considerable financial losses in the long run

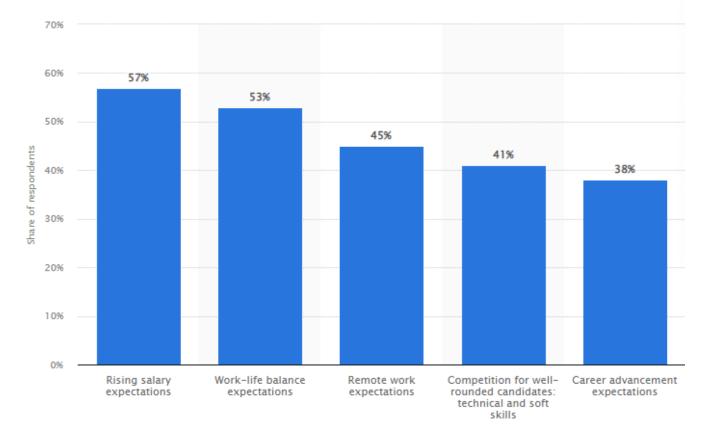
Source: TalentLyft



Factors Contributing to Staffing Challenges



Factors contributing to recruitment and Retention Challenges Worldwide in 2022



© Statista



Overall Strategies and Trends in the Market



- 1. **TECHNOLOGY**: Invest in the best tools for tracking/tackling the recruitment process
- 2. **BRANDING**: Stand out in the noise of the marketplace
- 3. **SOURCING**: Focus on talent shortages, diversity, and hidden talent pools
- 4. **CUSTOMER EXPERIENCE**: Keep candidates engaged during the application process
- 5. PROCESS: Decentralize and empower/engage hiring managers to reduce time-to-hire
- 6. **COMPENSATION**: Understand and respond to the market ups and downs
- 7. TALENT POOL DEVELOPMENT: Stay in touch with successful and unsuccessful candidates
- 8. **ANALYTICS**: Make better use of data
- 9. **CONTEXT**: Deal with gig economy and applicant expectations pressures



Benefits Enhancements 2020-22

Moved to BC/BS saved approximately \$10M in PY 2021	Offered enhanced dental network with change to Delta Dental	Added compassionate leave	Offered enhanced vision plan option with Davis Optical	Simplified wellness incentive activities 2021 - 3,107 EEs
Added Catapult for virtual biometric option	Enhanced Basic life Benefit from \$50,000 to \$75,000 in 2020	Offered \$2000 childcare subsidy for FT active employees earning less than \$66,000 annually	Implemented City paid long term disability plan in 2022	Added mental health leave for uniform and civilian
Preventive Medications Free Reduced Cost Diabetic/HBP Med	Increased enrollment in Kannact diabetes Program by 8% to 1,461	Rolled out Comeback provision for retirees	Implemented 6 weeks Paid Parental Leave policy	Moved to BC/BS Medicare Advantage Plans
Offered narrow and broad network options	Expanded Virtual Health Access in response to COVID-19	2021 Virtual Health Fair and 2022 Health Expo	Critical Incident Onsite Counseling	Procurement of additional voluntary benefits (Pet Insurance)



Process Improvements



The following documents were updated and revised to provide clear instructions for hiring managers:

Hiring Process Overview Guide	NEOGOV Requisition Instructions	Workday Requisition Instructions	NEOGOV Approval Instructions
NEOGOV Hire Action Instructions	Learning Zen Instructions	Interview Questions Form	Candidate Rating Matrix
	Inter Sche Foi	dule	

Average days to approve requisitions per month



Requisition Created 2021 2022 30 25 20 Days 15 10 5 0 March May June July March May June July April August October April August January September November December September February anuary -ebruary October November December

Note: Improvements were rolled out in August 2022. This is the first part of the recruiting process which includes the department and HR approving the requisition.

Average days to provide candidate lists



2021 – 40 days on average to provide list
2022 – 12 days on average to

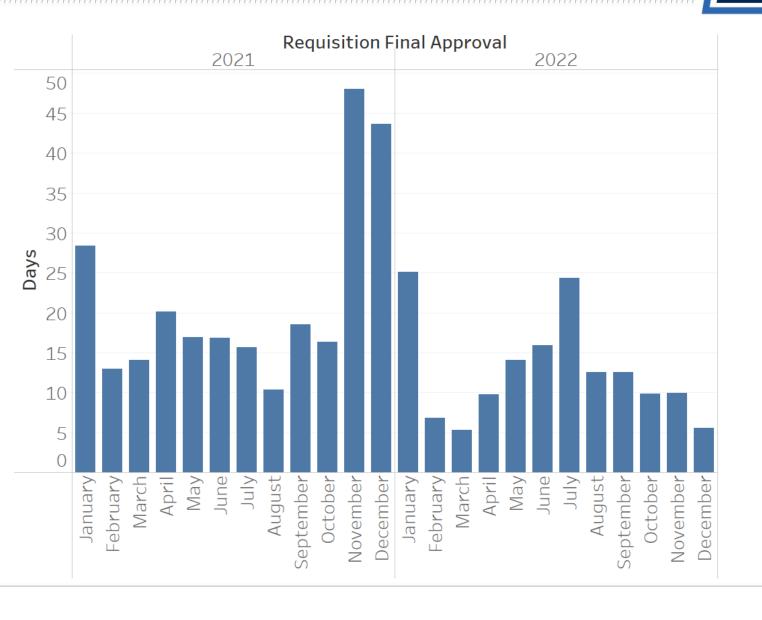
provide list

Note:

There were 2,393 requisitions in 2021, and

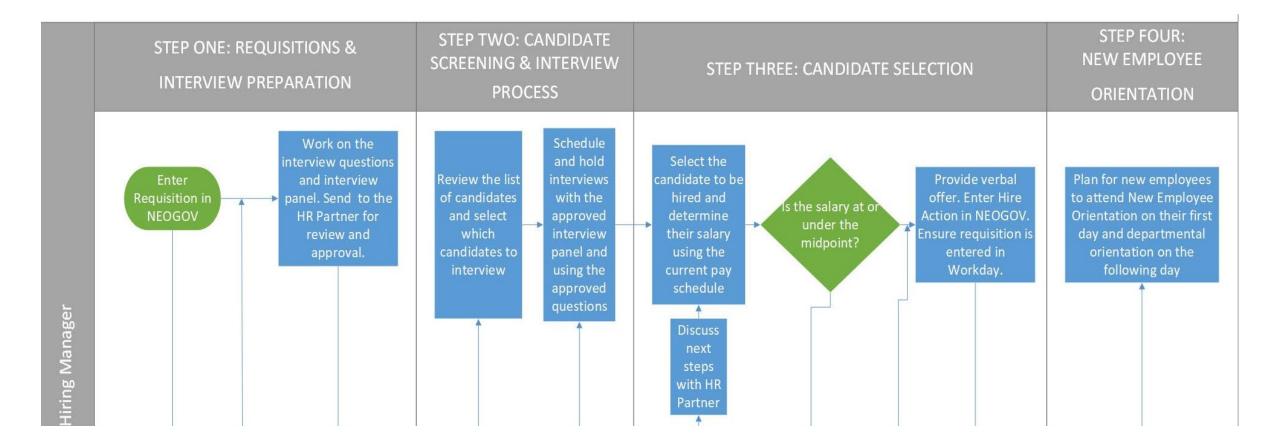
3,234 requisitions in 2022

(35% increase in the number of requisitions)



Process Flowchart







City of Dallas

Agenda Information Sheet

File #: 23-521

Item #: B.

Financial Empowerment Programming Update and Financial Empowerment Centers in Locations Across Dallas

[Jessica Galleshaw, Director, Office of Community Care; Cruz Correa, Program Manager, Office of Community Care]



City of Dallas

Financial Empowerment Programs Update and Financial Empowerment Centers in Locations Across Dallas

Workforce, Education and Equity February 13, 2023

Jessica Galleshaw, Director Cruz Correa, Program Manager Office of Community Care City of Dallas

Presentation Overview

- Racial Equity Plan (REP) Alignment
- Background/History
- Financial Empowerment Framework
- Financial Empowerment Center Overview
- Dallas Financial Empowerment Centers
- Volunteer Income Tax Assistance (VITA)
- Consumer Financial Protection Strategic Plan

Financial Empowerment REP Alignment





1. Big Audacious Goal Economic, Workforce, & Community Development Goal: Become the most economically inclusive City by eliminating the wealth gap through workforce and economic inclusion, fostering full participation in cultural and civic life of Dallas by acknowledging contributions of historically disadvantaged communities, and investing in economic and human development in equity priority areas.

Action Target 1.3: Improve small to large scale development and social support where food insecurity and predatory lending institutions have further marginalized historically disadvantaged communities.

Action Target: 1.5 Promote community wellness by increasing access to quality, affordable, nutritious options for food, meals and critical hygiene items by aligning social services, nutrition education, urban agriculture, and financial investments in equity priority areas and other areas with demonstrated needs.

Action Target: 1.9 Enhance economic vitality for equity priority areas to encourage mid- and long-term growth placing all residents in opportunities to thrive with increased economic and workforce development.

Relevant Equity Indicators:

9: Median Household Income, 10: Child Poverty, 11: Senior Poverty, 12: Working Poverty, 27: Home Loan Denials, 28: Housing Cost Burden, 30: Utility Expenses

Department Progress Measure: The Financial Empowerment Center will serve a minimum of 400 residents through professional financial coaching and financial capability clinics in equity priority areas by September 2023. [Ei 9]



Background/History



Initiated Work with Cities	2021		
for Financial Empowerment (CFE) Approved Resilient Dallas Strategies	Accepted FEC Planning and Implementation Grants	Soft Launched Dallas FEC	2023
Researched Best Practice Models Developed CFE Financial Navigators Program Expanded Client Assistance Programs	Navigators Program	(April) Initiated work on CFPI	Complete CFPI Strategic Plan Draft Hard Launch Dallas FEC expansion (February) Establish Dallas FEC Co- Locations (March-April) Collaborate on National League of Cities Fines ar Fees initiative
			Secure additional Dallas FEC strategic partnership

Need for Financial Empowerment



- 44% of Americans can cover a \$1,000.00 unplanned expense through savings¹
- 87% of U.S citizens say money, the rise in prices of everyday items due to inflation is a significant source of stress ²
- **30%** of borrowers have sub-prime or deep sub-prime credit, 15% are credit invisible meaning they do not have a credit score or credit report³
- 36% of households had difficulty paying at least one bill or expense in 2022⁴
- 65% of renters spend 30% or more of their income on housing⁵
- 1. Gillespie, L, January 2022, "Bankrates 2022 Annual Savings Report"
- 2. March 2022, American Psychological Association, "Stress in America"
- 3. Perlmeter, E., Groves, G., 2018, "Consumer Credit Trends for Dallas County", Community Development Publications, Dallas Federal Reserve
- 4. Consumer Financial Protection Bureau, December 2022, "Making End Meet 2022", CFPB Office of Research Publication No. 2022-9
- 5. 2018 Dallas Economic Opportunity Assessment developed by Communities Foundation of Texas and Center for Public Policy Priorities and is for Dallas County

Financial Empowerment Framework

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What are Financial Empowerment Centers?



- FEC offer financial counseling to individuals and families by professionally trained financial counselors as a public service
 - No income limits to receive the service
 - Must be over the age of 18
 - Must be a City of Dallas resident
- FEC services are individualized, clients can set their own goals with counselors and monitor progress
 - Focus on short to medium term goals 1-3 years
- FEC strategic partnerships
 - Incoming and outgoing referrals
 - Integration agreements
 - Data Sharing agreements
 - Co-case management agreements



Funding for Dallas FEC



- Cities For Financial Empowerment Fund
- \$20,000.00 Planning grant
- \$250,000.00 Implementation grant

Program Budgets: General Fund

- 2021-2023
 - IRC FEC Vickery Meadows \$773,596.00 over 2 years
 - CitySquare \$150,459.96 (contract no longer in place)
- 2022-2024
 - WiNGS FEC Oak Cliff \$1,000,000 over 2 years
 - WiNGS FEC Pleasant Grove \$1,000,000 over 2 years
 - WiNGS FEC Redbird \$992,048 over 2 years



Dallas FEC Soft Launch



Improving people's financial capability is actionable, practical and modifiable in ways that will advance racial, social, economic and health equity in society.

People Served

- 152 residents served during soft launch period
- 341 individualized financial counseling sessions

<u>Goal</u>

• To provide financial counseling to 1,000+ unique residents in FY23

<u>Outcomes Achieved Include:</u>

- Reduced Non-Mortgage Debt by 10%
- Adopted a new savings behavior
- Increased amount set aside for the future
- Accessed a public support program
- Opened a safe and affordable bank account
- Used bank accounts actively



172



Dallas FEC Soft Launch Pilot Challenges





Dallas FEC Expansion-Hard Launch



- Identified partners through competitive procurement
 process for full scale program launch
 - International Rescue Committee (from pilot) and WiNGS
- Announce Dallas FEC program launch through Press Conference on February 17th, 2023
- Full-scale FEC sites offering services Increase from 2 to 4
 Increase Financial Counselors from 2 to 14
- Add Co-location sites with limited schedule availability across the city



Dallas FEC Team





The International Rescue Committee provides opportunities for refugees, asylees, victims of human trafficking, survivors of torture, and other immigrants to thrive in America.

- Resettlement
- Community Integration and Development
- Immigration Services
- Economic Empowerment
 - Financial Empowerment Center
 - Credit Building access
 - Direct Financial Assistance
 - Career Services
 - Small Business/Entrepreneurial Support
- VITA approved site

Dallas FEC Team





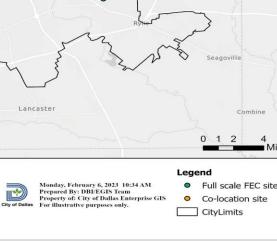
WiNGS provides a full suite of tailored services to empower women and families to live their fullest potential, no matter where they are in their journey.

- Nurse Family Partnership
- Career Pathways
- Financial Coaching Institute
- Economic Advancement
 - Financial Empowerment Center
 - Benefits Screening
 - Credit Building Access

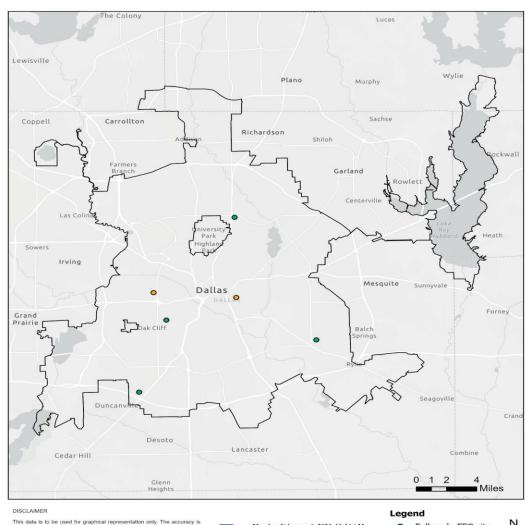


Dallas FEC Locations

- WiNGS Oak Cliff
 - 1617 Jefferson Blvd, Dallas TX 75208
- WiNGS Pleasant Grove 8341 Elam Rd., Dallas TX 75217
- WiNGS Red Bird Mall
 - 3662 W. Camp Wisdom Rd., Dallas TX 75237
- International Rescue Committee •
 - 6500 Greenville Ave., Dallas, TX 75206
- Co-Locations Availability Limited* •West Dallas Multi-Purpose Center •MLK Community Center •More to be added
- *Co-location sites offer limited, scheduled coaching appointments provided by FEC partners







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Dallas FEC Network



The Dallas FEC is built for collaboration.

Dallas FEC COD Internal Partners

- Community Courts
- Community Centers (MLK and WDMC)
- Dallas Public Libraries
- Office of Equity and Inclusion
- Small Business Center

External Partnerships

- Crossroads
- Foundation Communities
- The Concilio
- The Financial Inclusion Roundtable
- The Salvation Army
- Volunteers of America
- And More



Volunteer Income Tax Assistance

VITA- The Volunteer Income Tax Assistance (VITA) program is an IRS initiative designed to support free tax preparation service through various partner organizations and has operated for over 50 years.

- Saves money
- Tax Preparers are IRS certified
- Assist in identifying Earned Income Tax Credit
- Reduce the use of costly Refund Anticipation Checks









Volunteer Income Tax Assistance

Foundation Communities 2023 Goals

- Increase Capacity
- Year-Round Outreach
- Expanded Service Delivery
- Enhance Financial Literacy
- Asset Building for Low to Moderate Income Individuals

• 25,000+ residents served

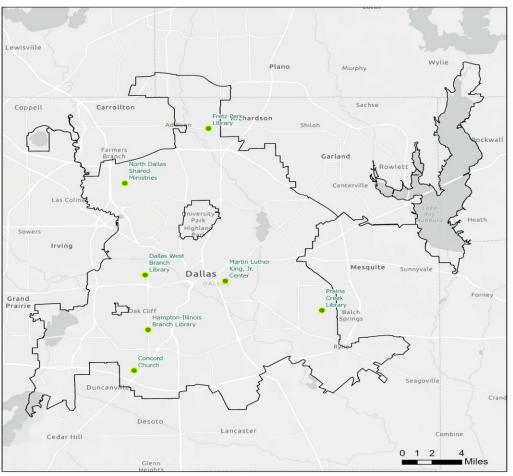
- 10,000+ tax returns prepared
- 2,500+ Limited English Proficiency
- 2,600+ claim EITC
- \$5,120,000.00 received in refunds
- \$1,700,000.00 saved in fees
- 7000+ volunteer hours



Volunteer Income Tax Assistance

VITA Locations

- Concord Church
 6808 Pastor Bailey Dr. Dallas, TX 75237
- Dallas West Branch Library 2332 Singleton Blvd. Dallas, TX 75212
- Fretz Park Library 6990 Belt Line Rd. Dallas, TX 75254
- Hampton-Illinois Branch Library 2951 S Hampton Rd. Dallas, TX 75224
- Martin Luther King, Jr. Center 2922 Martin Luther King Jr Blvd. Dallas, TX 75215
- North Dallas Shared Ministries 2875 Merrell Rd. Dallas, TX 75229
- Prairie Creek Library 9609 Lake June Rd. Dallas, TX 75217



VITA Sites Location Map

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Consumer Financial Protection Initiative



Goal: Supported by Cities for Financial Empowerment, identify practical opportunities that can improve the City's ability to proactively address critical consumer issues and provide equitable recommendations so that consumer financial protection solutions will benefit all residents and visitors.

Process:

- 1. Conduct an environment scan with internal and external stakeholders to gain insight on issues
- 2. Formulate key priorities based on environmental scan
- 3. Present priorities to internal and external stakeholders for feedback
- 4. Develop recommendations related to key priorities



Consumer Financial Protection



Environment Scan (June – Sept. 2022) Met with stakeholders to identify critical consumer protection issues affecting residents

Internal Stakeholders

- Office of Community Care
- Code Compliance
- Office of Equity and Inclusion
- Dallas Police Department
- Economic Development
- 311
- Housing
- Homeless Solutions

External Stakeholders

- Cities for Financial Empowerment
- Child Action Poverty Lab
- Dallas Habitat for Humanity
- Dallas Volunteer Attorney Program
- Harmony CDC
- International Rescue Committee
- Miles of Freedom
- Npower
- Raise Texas
- SMU Legal Clinic
- Texas Appleseed
- Wesley Rankin Community Center



Key Priorities Identified



- Consumer Complaint Intake Process
- Vulnerable Populations Senior and Immigrant Communities
- Tax Preparers and the case for transparency
- Equitable Access to Safe and Affordable Credit
- Proactive Enforcement of consumer protection ordinances



Next Steps



Dallas FEC

- Program Expansion Launch Press Conference 2/17/23
- National League of Cities Fines and Fees Cohort
- Strategic Partnerships and Alignment (ongoing)

<u>VITA</u>

- Strategic Partnerships and Alignment (ongoing)
- Communications

Consumer Financial Protection Initiatives

- Feedback on identified key priorities
- Draft plan inclusive of recommendations for consideration





Financial Empowerment Programs Update and Financial Empowerment Centers in Locations Across Dallas

Workforce, Education and Equity February 13, 2023

Jessica Galleshaw, Director Cruz Correa, Program Manager Office of Community Care City of Dallas



Agenda Information Sheet

File #: 23-520

Item #: C.

Green Job Skills Program Update [M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager, City Manager's Office]

CITY OF DALLAS

DATE February 13, 2023

To Honorable Members of the Workforce, Education, and Equity Committee: Jaynie Schultz (Chair), Casey Thomas (Vice Chair), Paula Blackmon, Adam McGough, Jesse Moreno, Omar Narvaez, Jaime Resendez,

SUBJECT Green Job Skills Program Update

This memorandum provides information on the new Green Job Skills pilot program that has been fully briefed to the Environment and Sustainability Committee. The effort seeks to advance workforce opportunities in Dallas by enhancing the skillset of local contractors and supporting the growing demand for green jobs in the City of Dallas. During this pilot program, the Office of Environmental Quality & Sustainability (OEQS) will offer free, flexible, self-paced online courses that focus on specific weatherization job tasks taught by experienced professionals. The anticipated outcome of this pilot is to recruit fifty participants into the program during the pilot year, with the possibility of continuing the program after meeting and evaluating Year One goals.

As background, in May 2020, the City adopted the Comprehensive Environmental and Climate Action Plan (CECAP), which establishes goals and pathways to guide the City in reaching its environmental and climate objectives, including those related to weatherization. In August 2022, the City adopted the Racial Equity Plan, which includes the Big Audacious Goal of enhancing economic vitality for equity priority areas by supporting residents with increased opportunities for economic, workforce, and community development. This initiative also aligns with the Workforce, Education, and Equity Committee's efforts to ensure Dallas has a future-proof workforce and provides training opportunities for middle skill level jobs. The Green Job Skills pilot program advances multiple City priorities.

The national priority of implementing green infrastructure is increasing the demand for green jobs and driving the need for expanded training opportunities. This Green Job Skills program will offer local contractors the opportunity to be more competitive in the trade and help develop a stronger local green workforce. This program is designed to complement the new Whole Home Dallas online resource that contains a consolidated list of weatherization, energy efficiency, and renewable energy financial incentive options. The two programs will help Dallas homes be more climate resilient and increase the number of skilled specialists to perform upgrades.

OEQS is launching a targeted marketing effort to support the Green Job Skills pilot program. OEQS will focus on engaging contractor associations and partner organizations to better reach tradesman with existing general contracting experience. The virtual course format assumes participants have a working knowledge of construction practices. This outreach plan is phased to help balance the distribution of the limited number of

classes. If courses are available after the initial outreach, then OEQS will focus on advertising this program through social media, radio, and other outlets.

OEQS will provide the City Council with updates for this program as a part of regular status briefings for the CECAP. If you have questions, or need additional information, please contact Carlos Evans, OEQS Director (214-670-1642) or OEQS Assistant Director, Susan Alvarez (214-671-9505).

M. Elizabeth (Liz) Cedillo-Pereira Assistant City Manager

T.C. Broadnax, City Manager Chris Caso, City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Deputy City Manager Jon Fortune, Deputy City Manager

c:

Majed A. Al-Ghafry, Assistant City Manager Dr. Robert Perez, Assistant City Manager Carl Simpson, Assistant City Manager Jack Ireland, Chief Financial Officer Genesis D. Gavino, Chief of Staff to the City Manager Directors and Assistant Directors



Agenda Information Sheet

File #: 23-522

Item #: D.

Small Business Center Workforce Development Upskilling Dallas Grant [Kimberly Bizor Tolbert, Deputy City Manager, City Manager's Office]

DATE February 10, 2023

CITY OF DALLAS

Honorable Members of the Workforce, Education, and Equity Committee: Jaynie

^{TO} Schultz (Chair), Casey Thomas (Vice-Chair), Jaime Resendez, Paula Blackmon, Jesse Moreno, Adam McGough, Omar Narvaez

SUBJECT Small Business Center Workforce Development Upskilling Dallas Grant

The purpose of this memorandum is to provide an update on the Upskilling Dallas grant administered by the Small Business Center.

This grant, supported by ARPA funds, provides workforce training to re-skill or up-skill City of Dallas residents that have been financially impacted by COVID-19 and who are members of low to moderate income households (defined as households at 80% or below Area Median Family Income). The workforce training addresses the skill gaps in the Dallas labor market for advanced Information Technology (IT) and social and human services for working aged adults. The focus is on training for registered behavior technicians (RBT) and industry recognized IT certified technicians in high demand areas. In addition, job readiness and employment placement services are included for all participating individuals.

The grant solicitation opened in May 2022 and closed July 2022 with six active vendor submissions who scored as follows:

Supplier	Total pts (out of 100)
Dallas College	86.67
Dallas County Mental Health and Mental Retardation Center	82
United Way of Metropolitan Dallas	78.33
Zan Wesley Holmes, Jr. Community Outreach Center	74.67
Green Careers Dallas	64
CitySquare	63

Based upon the scores and service needs, the Small Business Center will be recommending the following applicants for funding for City Council action on February 22, 2023:

Vendor	Amount	Services
Dallas College	\$250,000	IT training and certification
Dallas County Mental Health and Mental Retardation Center dba Metrocare Services	\$250,000	RBT training and certification

DATE February 10, 2023

SUBJECT Small Business Center Workforce Development Upskilling Dallas Grant

Metrics for success will be reflected in the following categories:

- Completion Rate: 80% 85%
- Industry recognized certification/credential earned: 70% 85%
- Employed: 75% overall
- Wage range: \$16/hr \$18/hr

Staff will be available during the Workforce, Education, and Equity Committee meeting on February 13, 2023, to respond to questions or provide additional information. In the meantime, please feel free to contact me or Joyce Williams, Director, Small Business Center at <u>joyce.williams@dallas.gov</u>.

Kimberly Bizor Tolbert Deputy City Manager

T.C. Broadnax, City Manager Chris Caso, City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Jon Fortune, Deputy City Manager

C:

Majed A. Al-Ghafry, Assistant City Manager M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager Dr. Robert Perez, Assistant City Manager Carl Simpson, Assistant City Manager Jack Ireland, Chief Financial Officer Genesis D. Gavino, Chief of Staff to the City Manager Directors and Assistant Directors



Agenda Information Sheet

File #: 23-523

Item #: E.

Upcoming City Manager's Office Agenda Items - 2023 Digital Navigators Program [Genesis D. Gavino, Chief of Staff, City Manager's Office]

CITY OF DALLAS

DATE February 7, 2023

^{TO} Honorable Chair and Members of the Workforce, Education and Equity

SUBJECT Upcoming City Manager's Office Agenda Items – 2023 Digital Navigators Program

This memo serves as an overview of the Request for Competitive Sealed Proposals for (RFCSP) the Digital Navigators Program managed by the City Manager's Office (CMO). The following City Manager's Office item will be considered by the City Council on the Feb 22, 2023, Voting Agenda.

Item 23-400: Authorize the City Manager to release funds to the Digital Navigators program, solicitation number BOZ22-00020338.

Item 23-400: Authorize a one-year contract, in the amount of \$1,000,000 with a one-year renewal option for Dallas Innovation Alliance as a subrecipient to administer the Digital Navigators Program that focuses on the four pillars of digital equity: access, affordability, devices, and literacy and skills to Dallas residents - Not to exceed \$2,000,000 – Financing: Coronavirus State and Local Fiscal Recovery Fund (subject to annual appropriations)

The purpose of the Digital Navigators Program is to connect with targeted communities to better understand and alleviate their needs to be connected to the internet, utilize computers and laptops, and acquire training to support digital literacy and skills, as well as increased awareness and use of Dallas Public Library resources. Supplier has a unique understanding of the communities they seek to serve and demonstrate how their approach will result in measurable improvements to internet access and digital literacy skills. Supplier will include assessment methods that will demonstrate how program supports have bridged the digital divide and mitigated the negative effects of digital inequity on educational gaps, job and housing losses, food insecurity and health crises in the targeted communities

The Dallas Innovation Alliance (DIA) will be executing the Digital Navigators scope of work through its Connected Dallas 'Digital Ambassador' program. The foundation of this program was built by the National Digital Inclusion Alliance's (NDIA) Digital Navigator model. Connected Dallas is designed to provide a full spectrum of digital touchpoints for community members with the intention to meet them where they are, whether by phone, text, chat, online or in-person. This ensures that community members are well-informed, trained, and connected to all services that require connectivity. Administration and implementation of program materials will be developed in alignment with the City's guiding principles of community engagement and outreach to be equitable, accessible, transparent, and inclusive. The program goal is to improve quality of life with access to basics like devices, internet plans, basic skills/tech support; as well as education, job training/applications, transportation, telehealth, and basic services.

In addition, DIA will focus on increasing enrollment to federal benefits, such as Lifeline and the Affordable Connectivity Program (ACP).

DATE February 7, 2023 SUBJECT Upcoming City Manager's Office Agenda Item – 2023 Digital Navigators Program

Background

The City Manager's Office (CMO) is seeking a one-year contract, with a one-year renewal option, with a non-profit agency to serve as a subrecipient for the purpose of administering a Digital Navigators Program within the Dallas city limits to residents who are low income, which is defined as at or below 80% Area Median Income (AMI), under a subrecipient agreement. Target communities that have been most impacted by COVID-19 include:

- Families with school-age children and adolescents;
- Higher-education students;
- Individuals who have lost employment or are otherwise income insecure;
- Immigrant and refugee communities;
- Senior citizens; and
- Residents living in zip codes and census tracts identified in the "Households with No Internet Access" map as found in: <u>https://dallasgis.maps.arcgis.com/apps/webappviewer/index.html?id=3076076c348e461</u> <u>7859b213687147dc7;</u>
- And Residents living in 2022 Qualified Census Tracts identified in <u>https://www.huduser.gov/portal/qct/1metrotable.html?cbsa=19100&DDAYEAR=2022;</u> and
- Residents living in communities of concentrated poverty.

Proposal Evaluation:

The City Manager's Office sought proposals via a Request for Competitively Sealed Proposals (RFCSP) from non-profit organizations to deliver Digital Navigation services as outlined above. The solicitation required that programs target service delivery in locations that are accessible to or within communities in which internet access is lacking and/or communities in which there are concentrations of populations identified by ARPA funding.

RFCSP Timeline:

- Open for Applications September 29- November 4, 2022
- Closed Date November 4, 2022
- Evaluation Dates November 7 21, 2022
- Final Scoring by Procurement December 15, 2022

Evaluation Team:

- Office of Equity and Inclusion, Welcoming Communities & Immigrant Affairs Division
- Office of Community Care
- Dallas Public Library
- City Manager's Office

Evaluation Criteria:

Organizational Capacity: (20 points)

- Demonstrates Proposer's capacity and experience deploying a similar program
- Program and Workplan (40 points)
 - Outlines what, how, when, and to who services will be delivered

DATE February 7, 2023

SUBJECT Upcoming City Manager's Office Agenda Item – 2023 Digital Navigators Program

• Demonstrates Proposer's understanding of the Target Community and Service Area needs and how the program addresses those needs

Evaluation Plan

 Demonstrates that Proposer's process and plan for evaluating program services and impact of services

Cost and Budget

 Demonstrates clear consideration for cost of program and how the Proposer intends to allocate funding

Application Evaluation and Scoring:

The Evaluation Committee individually scored each category, as provided below. Awards are based on scoring rank based on total scores and proposals with scores below 70 points were not awarded funding.

	Total A + B	A Evaluation Criteria	A-1 - Organizational Capacity	A-2- Program and Work Plan	A-3 - Evaluation Plan	A-4 Cost and Budget	B- 1 - Cost
Supplier	/100 pts	/95 pts	/20 pts	/15 pts	/15 pts	/20pts	/5pts
Dallas Innovation Alliance	<u>78.35</u>	76.35	16	35.75	11	13.6	2
NPower	<u>69.05</u>	66.05	17	30.25	10	8.8	3
Comp-U- Dopt	<u>63.10</u>	58.1	12.25	27.5	7.75	10.6	5

Agency	Ranking	Award	% of Request Awarded
Dallas Innovation Alliance	1	\$1,000,000.00	100%
Comp-U-Dot	2	\$0	0%
NPower	3	\$0	0%

The program services will begin once the contracts have been executed.

If you have any questions, please do not hesitate to contact me.

Genesis D. Gavino Chief of Staff

DATE February 7, 2023 SUBJECT Upcoming City Manager's Office Agenda Item – 2023 Digital Navigators Program

c: T.C. Broadnax, City Manager Chris Caso, City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Deputy City Manager Jon Fortune, Deputy City Manager Majed A. Al-Ghafry, Assistant City Manager M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager Robert Perez, Assistant City Manager Carl Simpson, Assistant City Manager Jack Ireland, Chief Financial Officer Directors and Assistant Directors



Agenda Information Sheet

File #: 23-524

Item #: F.

Upcoming Office of Community Care and Office of Procurement Services Agenda Item Relating to Senior Dental Program - February 22, 2023 [M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager, City Manager's Office]

DATE February 9, 2023



^{TO} Honorable Chair and Members of the Workforce, Education and Equity Committee

SUBJECT Upcoming Office of Community Care and Office of Procurement Services Agenda Item Related to Senior Dental Program – February 22, 2023

On February 22, 2023, the following Office of Procurement Services item will be considered by City Council:

File ID: 22-403: Authorize a one-year service contract in the amount of \$250,000, with two one-year renewal options in a total amount of \$500,000, as detailed in the Fiscal Information section, for dental health services for seniors 60 years of age and older residing in the City for the Office of Community Care – Texas A&M University Health Science Center dba Texas A&M University College of Dentistry, only proposer - Not to exceed \$750,000 - Financing: General Fund (subject to annual appropriations)

Background

This service contract provides for dental health services for seniors 60 years of age and older residing in the City for the Office of Community Care. Texas A&M University Health Science Center dba Texas A&M University College of Dentistry is contracted to provide clinical dental care services, including exams, cleanings, fluoride treatment, sealants, filings, extractions, root canals, treatment for infections, oral health education, and partial and full dentures to seniors under the Clinical Dental Care Services Program, in the amount of \$250,000.00.

Medicare does not typically cover dental care services for seniors. The Senior Affairs Commission strongly advocates for senior dental care as low-income and fixed income seniors are often unable to afford private dental care. Providers of dental services to lowincome seniors state that they frequently encounter patients who have not been seen by a dentist in many years, resulting in severe dental disease. The Senior Dental Program is likely the only option for many Dallas seniors.

The lack of proper dental care can lead to other health issues and advancing age puts our senior residents at risk for oral health conditions. In addition to dental health, dental care appointments provide an opportunity to identify signs of other health issues in patients such as high blood pressure, diabetes and heart disease. In cases like these, the Clinical Dental Care Services Program provider, Texas A&M College of Dentistry (TAMCOD), refers patients for low-cost medical services near the dental clinics.

TAMCOD's mission is to improve the oral health of Texans and shape the future of dentistry by (1) Developing exemplary clinicians, educators, and scientists; (2) Caring for

DATE February 9, 2023

SUBJECT

Upcoming Office of Community Care and Office of Procurement Services Agenda Item Related to Senior Dental Program – February 22, 2023

the needs of a diverse community, and (3) Serving as a leader in health professions education, and seeking innovations in science, education, and health care delivery.

This program is expected to serve 1,000 seniors. All dental services will be provided in two community locations, each of which is accessible via public transit, including buses light rail stations.

Clinic Site	Address	Convenient To:
North Dallas Shared	2875 Merrell Rd, Dallas,	West and Northwest
Ministries (NDSM)	75229	Dallas, including Love
		Field and Stemmons
		Corridor
M.C. Dental Clinic at	4542 Scyene Rd, Dallas,	South Dallas, Fair Park,
Hatcher Station (Cooper –	75210	Pleasant Grove, East Oak
new in 2021!)		Cliff

Performance Measures

Evaluating Efficiency and Cost – Cost of Clinical Services Per Qualified Patient

During the term of the contract, Texas A&M University Health Science Center dba Texas A&M University School of Dentistry will provide 2000 patient visits to 1000 unduplicated patients with 5000 dental procedures attributed to the City's funding.

Performance Measure	Goal
Improve access to oral health care to qualified senior adults.	1000 unduplicated patients
Increase the number of visits to ensure comprehensive dental services are available to qualified seniors.	2000 patient visits
Increase the number of procedures provided per visit to meet the oral health needs of qualified seniors.	5000 procedures

Outcome Measures

Evaluating Quality of Care - Completed treatment per qualified patient – 50% of qualified seniors will have completed all planned treatment within the reporting year.

Measure Name	Description	Goal
Senior Adults –	Total number of completed cases for all qualified	50% of
Completion of All	senior adults will be evaluated each month during	patients
Planned Dental	the reporting year to ensure proper follow up and	completed all
Treatment	completion of treatment.	treatment.

DATE February 9, 2023 Upcoming Office of Community Care and Office of Procurement SUBJECT Services Agenda Item Related to Senior Dental Program – February 22, 2023

Procurement

The City of Dallas Office of Community Care (OCC) sought qualified entities through a Request for Competitive Sealed Proposal (RFCSP) process, to provide clinical dental health services to low/moderate-income seniors aged 60 and older.

The Evaluation Committee selected the successful respondent on the basis of demonstrated competence and qualifications under the following criteria:

- Program evaluation 45 points
- Organizational capacity 30 points
- Budget and Cost 25 points

The City of Dallas only received one proposal for this solicitation.

Senior Dental Care Services Program								
Agency	Rank by Score – Initial	Score – Initial	Rank by Score – Amended	Score – Amended	Category 1 – Award Initial	Category 1 Award - Amended	% Request Awarded – Initial	% Request Awarded – Initial
Texas A&M University HSC College of Dentistry	1	94.5	1	94.5	\$250,000.00		100%	

The RFCSP was advertised on October 6, 2022 and October 13, 2022. A pre-conference was held on October 19, 2022 and submissions were due on November 18, 2022.

A four-member committee from the following departments reviewed and evaluated the qualifications:

- Department of Housing & Neighborhood Revitalization (1)
- Office of Community Care (2)
- Office Homeless Solutions (1)

Date	Actions
October 6, 2022	RFCSP posted via Bonfire
November 18, 2022	RFCSP closed and submissions due
November 30, 2022	Application scoring completed
December 13, 2022	Notification of funding award
February 22, 2023	Council authorization of contract

The organization will begin implementation of programming and services once contract has been executed.

DATE February 9, 2023

SUBJECT

c:

Upcoming Office of Community Care and Office of Procurement Services Agenda Item Related to Senior Dental Program – February 22, 2023

Should you have any questions or need any additional information, please contact myself or Jessica Galleshaw, Director of Office of Community Care, at 214-670-5113 or Jessica.Galleshaw@dallascityhall.com.

M. Elizabeth (Liz) Cedillo-Pereira Assistant City Manager

T.C. Broadnax, City Manager Chris Caso, City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Deputy City Manager Jon Fortune, Deputy City Manager Majed A. Al-Ghafry, Assistant City Manager Robert Perez, Assistant City Manager Carl Simpson, Assistant City Manager Jack Ireland, Chief Financial Officer Genesis D. Gavino, Chief of Staff to the City Manager Directors and Assistant Directors