



Office of Procurement Services

1500 Marilla Street, Room 3FN
Dallas, Texas 75201

May 13, 2020

VIA EMAIL AT sales2@globelectric.com

Edna Douadi
President
Globe Electric Supply Co. Inc.
10902 Roark Road
Houston, TX 77271

RE: Protest of RFB BY20-00012090 Trash and Recycling Receptacles and Lids ("Trash Receptacles Bid")

Dear Ms. Douadi:

The City of Dallas ("City") is in receipt of Globe Electric Supply Co.'s ("Globe Electric") protest letter dated May 6, 2020 (the "Protest"). The City had deemed Globe Electric non-responsible to the Trash Receptacles Bid. In the Protest, Globe Electric alleges that it is responsible.

The City deemed Globe Electric non-responsible because Globe Electric did not meet the requirements set forth under Section IV, Experience, of the specifications.¹ In the specifications, the City required the successful bidder to be able to provide references to verify experience and capability to comply with the contract performance expectations of the City. The City made several attempts to make contact with all the references provided in Globe Electric's bid submittal but did not receive responses from some of the references.

The City informed Globe Electric of undelivered email addresses and sent a reference check document to a different email address for that reference. When the City did make contact with the references provided, the feedback the City received was unacceptable and included late delivery times and delayed communication responses. The Office of Business Diversity also spent a substantial amount of time providing Globe Electric further information regarding the procurement process and the results of the reference checks.

Because the City could not verify that Globe Electric had past performance which complied with the performance expectations in this bid, the City deemed Globe Electric not responsible and thus ineligible for this award.

We appreciate Globe Electric's time and efforts in responding to this solicitation and in filing the Protest. Please reach out to me with additional questions or concerns.

¹ Section IV of the specifications states as follows: "Bids will only be considered from vendors who have been established in the business of providing trash/recycle receptacles and lids for at least three (3) years or more. If requested, at no cost to the City, bidders shall provide three (3) verifiable references evidencing proof of three (3) or more years of business experience."

Sincerely,

Chhunmy Chhean
Chhunmy Chhean (May 13, 2020 19:44 CDT)

Chhunmy Chhean
Director

c: Zarin Gracey, Director, Office of Business Diversity
 John Jenkins, Director, Park and Recreation Department