

September 22, 2021

**WHEREAS,** the City owns and operates a municipal airport, Dallas Love Field; and

**WHEREAS,** on March 7, 2012, City Council authorized a seven-year concession contract, with two one-year renewal options, for retail services with Hudson Retail Dallas JV, LLC at Dallas Love Field by Resolution No. 12-0707; and

**WHEREAS,** on August 12, 2015, City Council authorized the City Manager to execute the First Amendment to the Contract that allowed product pricing at street pricing plus 10 percent, established a minimum wage of \$10.37 and removed the shared cost provision of the contract by Resolution No. 15-1335; and

**WHEREAS,** on October 24, 2018 City Council authorized the City Manager to execute the Second Amendment to the Contract that exercised both one-year renewal terms and reallocated the minimum annual guarantee between two Hudson contracts by Resolution No. 18-1486; and

**WHEREAS,** Hudson Retail Dallas JV, LLC has been an excellent operator, especially during the COVID-19 pandemic when airline traffic was significantly reduced, with drastic staffing reductions and sales lost. Concessionaire continued operations during the pandemic to service passengers and airport employees in a very trying climate; and

**WHEREAS,** for Hudson Retail Dallas JV, LLC to recover from the COVID-19 pandemic period and return to a profitable business concern, it is important to add a two-year extension term to the contract.

**Now, Therefore,**

## **BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS**

**SECTION 1.** That the City Manager is hereby authorized to execute a Third Amendment to the Hudson Retail Dallas JV, LLC retail concession contract at Dallas Love Field, approved as to form by the City Attorney, in order to add a two extension year term to the contract.

**SECTION 2.** That the Chief Financial Officer is hereby authorized to receive and deposit funds in an estimated revenue amount of \$1,804,536.00 from the concessionaire Hudson Retail Dallas JV, LLC in Aviation Fund, Fund 0130, Department AVI, Unit 7725, Revenue Fund 7811, Vendor VC23411.

**SECTION 3.** That this contract is designated as Contract No. AVI-2021-00017124.

**SECTION 4.** That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas and it is accordingly so resolved.