



Legislation Details (With Text)

File #: 23-1463 **Version:** 1 **Name:**
Type: CONSENT AGENDA **Status:** Approved
File created: 5/17/2023 **In control:** Office of Procurement Services
On agenda: 6/14/2023 **Final action:**

Title: Authorize a three-year master agreement for hand and power tools to be used citywide - Sid Tool Co., Inc. dba MSC Industrial Supply Co. in an estimated amount of \$5,520,015.33, Nationwide Supplies dba USA Supply in an estimated amount of \$3,589,480.68, Colonial Hardware Corporation in an estimated amount of \$2,006,625.73, Elliot Electric Supply in an estimated amount of \$663,155.10, Ewing Irrigation Products, Inc. in an estimated amount of \$409,500.00, Snap-On Tools dba Snap-On Industrial in an estimated amount of \$317,300.00, and Hilti Inc. in an estimated amount of \$156,800.00, lowest responsible bidders of nine - Total estimated amount of \$12,662,876.84 - Financing: General Fund (\$8,206,468.14), Dallas Water Utilities Fund (\$3,649,589.00), Equipment and Fleet Management Fund (\$416,600.00), Aviation Fund (\$337,680.00), and Sanitation Operation Fund (\$52,539.70)

Sponsors:

Indexes: 100

Code sections:

Attachments: 1. Resolution

| Date | Ver. | Action By | Action | Result |
|------|------|-----------|--------|--------|
|------|------|-----------|--------|--------|

STRATEGIC PRIORITY: Government Performance & Financial Management

AGENDA DATE: June 14, 2023

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Jack Ireland

SUBJECT

Authorize a three-year master agreement for hand and power tools to be used citywide - Sid Tool Co., Inc. dba MSC Industrial Supply Co. in an estimated amount of \$5,520,015.33, Nationwide Supplies dba USA Supply in an estimated amount of \$3,589,480.68, Colonial Hardware Corporation in an estimated amount of \$2,006,625.73, Elliot Electric Supply in an estimated amount of \$663,155.10, Ewing Irrigation Products, Inc. in an estimated amount of \$409,500.00, Snap-On Tools dba Snap-On Industrial in an estimated amount of \$317,300.00, and Hilti Inc. in an estimated amount of \$156,800.00, lowest responsible bidders of nine - Total estimated amount of \$12,662,876.84 - Financing: General Fund (\$8,206,468.14), Dallas Water Utilities Fund (\$3,649,589.00), Equipment and Fleet Management Fund (\$416,600.00), Aviation Fund (\$337,680.00), and Sanitation Operation Fund (\$52,539.70)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will allow for the purchases of hand and power tools to be used citywide. Hand and power tools are used by City employees throughout the City during day-to-day operations and emergency situations to maintain and repair City facilities, equipment, and roads. Items purchased through this agreement include but are not limited to:

- Floor jacks
- Tool belts
- Drill bits
- Ladders
- Saws
- Hammers
- Wrenches

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 13, 2016, the City Council authorized a three-year master agreement for hand and power tools with Sid Tool Co., Inc. dba MSC Industrial Supply Co., Colonial Hardware Corporation, Simba Industries, Mavich, LLC, Nationwide Supplies, LP, Longhorn, Inc., Hilti, Inc., Fort Worth Bolt & Tool Company, LLP, Evco Partners LP dba Burgoon Company, Joe Jeter Sales and Fastenal Company by Resolution No. 16-0526.

On December 11, 2019, the City Council authorized three-year master agreement for hand and power and tools with Sid Tool Co., Inc. dba MSC Industrial Supply Co., Crawford Electric Supply Co. dba Trinity Electric Supply Co., Simba Industries, Nationwide Supplies, Colonial Hardware Corporation, Snap-On Tools, Lone Star Mower, Hilti, Inc., MHC Kenworth South Dallas, and Mavich, LLC by Resolution No. 19-1919.

FISCAL INFORMATION

| Fund | FY 2023 | FY 2024 | Future Years |
|-------------------------------------|-----------------------|-----------------------|-----------------------|
| General Fund | \$ 608,164.00 | \$2,425,356.50 | \$5,172,947.64 |
| Dallas Water Utilities Fund | \$1,023,580.00 | \$1,313,005.00 | \$1,313,004.00 |
| Equipment and Fleet Management Fund | \$ 138,866.67 | \$ 138,866.67 | \$ 138,866.66 |
| Aviation Fund | \$ 112,560.00 | \$ 112,560.00 | \$ 112,560.00 |
| Sanitation Operation Fund | \$ 17,513.23 | \$ 17,513.23 | \$ 17,513.24 |
| Total | \$1,900,683.90 | \$4,007,301.40 | \$6,754,891.53 |

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

| Contract Amount | Procurement Category | M/WBE Goal |
|--|----------------------|--------------------------------|
| \$12,662,876.84 | Goods | 32.00% |
| M/WBE Subcontracting % | M/WBE Overall % | M/WBE Overall Participation \$ |
| 0.00% | 0.00% | \$0.00 |
| <ul style="list-style-type: none"> • The Request for Bid method of procurement resulted in the lowest responsive bidders being select, which resulted in no M/WBE. • Sid Tool Co., Inc. dba MSC Industrial Supply Co. - Non-local; Workforce - 28.00% Local • Nationwide Supplies dba USA Supply - Non-local; Workforce - 100.00% Local • Colonial Hardware Corporation - Non-local; Workforce - 0.00% Local • Elliott Electric Supply - Non-local; Workforce - 25.00% Local • Ewing Irrigation Products, Inc. - Local; Workforce - 100.00% Local • Snap On Tools dba Snap-On Industrial - Non-local; Workforce - 0.62% Local • Hilti Inc. - Non-local; Workforce - 0.4% Local | | |

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

| | |
|---------|--|
| Low Bid | <ul style="list-style-type: none"> • Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements • Negotiations are not allowed |
|---------|--|

The Office of Procurement Services received the following bids from solicitation number BV22-00020023. We opened them on December 9, 2022. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

*Denotes successful bidders

| <u>Bidders</u> | <u>Address</u> | <u>Amount</u> |
|---|--|----------------------|
| *Sid Tool Co., Inc. dba MSC Industrial Supply Co. | 15600 Trinity Blvd. Suite 104 Fort Worth, TX 76155 | Multiple Lines |
| *Nationwide Supplies dba USA Supply | 2301 Executive Dr. Garland, TX 75041 | Multiple Lines |
| *Colonial Hardware Corporation | 33 Commerce St. Springfield, NJ 07081 | Multiple Lines |
| *Elliot Electric Supply | 3737 Grader St. Garland, TX. 75041 | Multiple Lines |
| *Ewing Irrigation Products, Inc. | 10525 Wire Wy. Dallas, TX. 75220 | Multiple Lines |
| *Snap-On Tools dba Snap-On Industrial | 1420 Lakeview Dr. Wylie, TX 75098 | Multiple Lines |
| *Hilti Inc. | 5400 South 122nd East Ave. Tulsa, OK 74146 | Multiple Lines |
| Fortiline, Inc. | 11200 Seagoville Rd. Balch Springs, TX. 75218 | Multiple Lines |
| Tes-Telecom Electirc Supply Company | 1304 Capital Ave. Plano, TX 75074 | Multiple Lines |

OWNERS

Sid Tool Co., Inc dba MSC Industrial Supply Co.

Erik Gershwind, President
Douglas Jones, Vice President

Nationwide Supplies dba USA Supply

Kristi Boylan, President

Patrick Boylan, Vice President

Colonial Hardware Corporation

Susan Blake, Vice President

Elliot Electric Supply

William Bade, President

Ewing Irrigation Products, Inc.

Jake Ray, Director of Government Business

Snap-On Tools dba Snap-On Industrial

Bart Wignall, Vice President

Hilti Inc.

Avi Kahn, President

Kelly Beaver, Vice President