



Legislation Details (With Text)

**File #:** 20-1528      **Version:** 1      **Name:**

**Type:** CONSENT AGENDA      **Status:** Approved

**File created:** 8/6/2020      **In control:** Office of Procurement Services

**On agenda:** 9/23/2020      **Final action:** 9/23/2020

**Title:** Authorize a five-year master agreement for swimwear, pool equipment, and accessories for the Park & Recreation Department - Original Watermen, Inc. in the estimated amount of \$140,726.00, Leslie's Poolmart, Inc. dba Leslie's Swimming Pool Supplies in the estimated amount of \$124,720.33, and BSN Sports in the estimated amount of \$12,511.27, lowest responsible bidders of three - Total estimated amount of \$277,957.60 - Financing: General Fund

**Sponsors:**

**Indexes:** 100

**Code sections:**

**Attachments:** 1. Resolution

Date	Ver.	Action By	Action	Result
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**STRATEGIC PRIORITY:** Government Performance and Financial Management

**AGENDA DATE:** September 23, 2020

**COUNCIL DISTRICT(S):** All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Elizabeth Reich

**SUBJECT**

Authorize a five-year master agreement for swimwear, pool equipment, and accessories for the Park & Recreation Department - Original Watermen, Inc. in the estimated amount of \$140,726.00, Leslie's Poolmart, Inc. dba Leslie's Swimming Pool Supplies in the estimated amount of \$124,720.33, and BSN Sports in the estimated amount of \$12,511.27, lowest responsible bidders of three - Total estimated amount of \$277,957.60 - Financing: General Fund

**BACKGROUND**

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will provide for the purchase and delivery of swimwear, swimming pool

equipment, and accessories for use in Park & Recreation Aquatic Centers and community pools throughout the City. The swimwear, pool equipment, and accessories will include items such as lifeguard uniforms, rescue boards, breathing masks, rescue tubes, and pool lounge furniture.

These purchases will ensure the continued health and safety of City of Dallas patrons and staff through the provision of lifeguard equipment in addition to enhancing the leisure, entertainment, comfort, and visitor experience of patrons through the provision of quality aquatic amenities.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors. Additionally, in an effort to secure more competition, the Office of Business Diversity sent notifications to chambers of commerce and advocacy groups to ensure maximum vendor outreach.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On September 3, 2020, the Park and Recreation Board authorized a five-year master agreement for swimwear, pool equipment, and accessories with Original Watermen, Inc., Leslie’s Poolmart, Inc. dba Leslie's Swimming Pool Supplies, and BSN Sports.

**FISCAL INFORMATION**

Fund	FY 2021	FY 2022	Future Years
General Fund	\$92,652.53	\$92,652.53	\$92,652.54

**M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$277,957.60	Goods	18.00%	50.82%	\$141,261.60
• This contract exceeds the M/WBE goal.				
• Original Watermen, Inc. - Non-Local; Workforce - 0.00% Local				
• Leslie’s Poolmart, Inc. dba Leslie's Swimming Pool Supplies - Non-Local; Workforce - 1.46% Local				
• BSN Sports - Dallas County; Workforce - 25.95% Local				

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"><li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li><li>• Negotiations are not allowed</li></ul>
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The Office of Procurement Services received the following bids from solicitation number BY20-00012744. We opened them on March 6, 2020. We recommend the City Council award this master agreement in its entirety to the lowest responsive and responsible bidders.

\*Denotes successful bidders

<b><u>Bidders</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*Original Watermen, Inc.	1198 Joshua Way Vista, CA 92081	\$140,726.00
*Leslie's Poolmart, Inc. dba Leslie's Swimming Pool Supplies	2005 East Indian School Rd. Phoenix, AZ 85016	\$124,720.33
*BSN Sports	14460 Varsity Brands Way Farmers Branch, TX 75244	\$ 12,511.27

**OWNERS**

**Original Watermen, Inc.**

Yuliana Songchan, Chief Financial Officer

**Leslie's Poolmart, Inc. dba Leslie's Swimming Pool Supplies**

Steven Weddell, Chief Financial Officer  
Mike Egeck, Chief Executive Officer

**BSN Sports**

Terrence Babilla, President  
Kurt Hagan, Vice President