



Legislation Details (With Text)

**File #:** 22-1094      **Version:** 1      **Name:**

**Type:** CONSENT AGENDA      **Status:** Approved

**File created:** 4/28/2022      **In control:** Office of Procurement Services

**On agenda:** 6/8/2022      **Final action:**

**Title:** Authorize (1) a five-year master agreement for the purchase of original equipment manufacturer parts for citywide use with AutoNation Chevrolet, Berry Companies, Inc. dba Bobcat of Dallas, Bridgeport Truck Manufacturing, Inc. dba Bridgeport Manufacturing, Inc., CLS Sewer Equipment Co. Inc., CTE, LLC. dba Custom Truck One Source, Cummins, Inc. dba Cummins Sales and Service, Chapperral Dodge, Inc. dba Dallas Dodge Chrysler Jeep & Dallas PDC, Dana Safety Supply, Inc., Dickson Equipment Co., Inc., Four Brothers Ford Tractor dba Four Brothers Outdoor Power, Ed Morse Automotive, LLC dba Freedom Chevrolet Buick GMC by Ed Morse, Ed Morse Automotive, LLC dba Freedom Chrysler Dodge Jeep Ram by Ed Morse, Holt Texas, LTD., IEH Auto Parts, LLC dba Auto Plus Auto Parts, Industrial Power, LLC., Kinloch Equipment & Supply, Inc., Kirby-Smith Machinery, Inc., Landmark Equipment, Inc., Longhorn Harley Davidson dba LHD Partners L.P., Metro Fire Apparatus Specialists, Inc., Texas Kenworth Co. dba MHC Kenworth Dallas, Ogburn's Truck Parts, Parts Authority, LLC, The Around the Clock Freightliner Group, LLC dba Premier Truck Group, RDO Equipment Company, Richardson Saw & Lawnmower, Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Light & Medium Duty, Sam Pack's Five Star Ford, Southwest International Trucks, Inc., Stewart & Stevenson Power Products, LLC, Texas Packer and Loader Sales, Inc. dba Texas Pack + Load, Texas Underground, Inc. dba Underground, Inc., Texan Waste Equipment dba Heil of Texas, Wastebuilt Environmental Solutions, LLC, XL Parts, LLC, in the estimated amount of \$64,644,100.00, lowest responsible bidders of thirty-six; and (2) a five-year cooperative purchasing agreement for the purchase of original equipment manufacturer parts for citywide use with Crafc0, Ditch Witch, Honda, Hitachi, Hyundai, Hypac, Huzqvarna, Kubota Tractor, Mitsubishi Forklift, Mack Truck, McNeilus, Cement Tech, Multiquip, Pierce, Romco Equipment, Roscoe, Samsung, Volvo Truck, Wheeled Coach, Altec, Onan Generators, Hunter Equipment, and Ingersol Rand Compressor in the estimated amount of \$5,363,400.00 through the Local Government Purchasing Cooperative (BuyBoard) agreement and Sourcwell - Total estimated amount of \$70,007,500.00 - Financing: General Fund (\$18,095,600.00), Equipment and Fleet Management Fund (\$37,956,200.00), Sanitation Operation Fund (\$10,693,700.00), Dallas Water Utilities Fund (\$2,593,000.20), Confiscated Monies-State Fund (\$313,000.00), Aviation Fund (\$191,600.00), Stormwater Drainage Management Fund (\$114,399.80), and Convention and Event Services Fund (\$50,000.00)

**Sponsors:**

**Indexes:** 100

**Code sections:**

**Attachments:** 1. Resolution

Date	Ver.	Action By	Action	Result
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**STRATEGIC PRIORITY:** Government Performance & Financial Management

**AGENDA DATE:** June 8, 2022

**COUNCIL DISTRICT(S):** All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:**

Elizabeth Reich

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**SUBJECT**

Authorize **(1)** a five-year master agreement for the purchase of original equipment manufacturer parts for citywide use with AutoNation Chevrolet, Berry Companies, Inc. dba Bobcat of Dallas, Bridgeport Truck Manufacturing, Inc. dba Bridgeport Manufacturing, Inc., CLS Sewer Equipment Co. Inc., CTE, LLC. dba Custom Truck One Source, Cummins, Inc. dba Cummins Sales and Service, Chapperral Dodge, Inc. dba Dallas Dodge Chrysler Jeep & Dallas PDC, Dana Safety Supply, Inc., Dickson Equipment Co., Inc., Four Brothers Ford Tractor dba Four Brothers Outdoor Power, Ed Morse Automotive, LLC dba Freedom Chevrolet Buick GMC by Ed Morse, Ed Morse Automotive, LLC dba Freedom Chrysler Dodge Jeep Ram by Ed Morse, Holt Texas, LTD., IEH Auto Parts, LLC dba Auto Plus Auto Parts, Industrial Power, LLC., Kinloch Equipment & Supply, Inc., Kirby-Smith Machinery, Inc., Landmark Equipment, Inc., Longhorn Harley Davidson dba LHD Partners L.P., Metro Fire Apparatus Specialists, Inc., Texas Kenworth Co. dba MHC Kenworth Dallas, Ogburn's Truck Parts, Parts Authority, LLC, The Around the Clock Freightliner Group, LLC dba Premier Truck Group, RDO Equipment Company, Richardson Saw & Lawnmower, Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Light & Medium Duty, Sam Pack's Five Star Ford, Southwest International Trucks, Inc., Stewart & Stevenson Power Products, LLC, Texas Packer and Loader Sales, Inc. dba Texas Pack + Load, Texas Underground, Inc. dba Underground, Inc., Texan Waste Equipment dba Heil of Texas, Wastebuilt Environmental Solutions, LLC, XL Parts, LLC, in the estimated amount of \$64,644,100.00, lowest responsible bidders of thirty-six; and **(2)** a five-year cooperative purchasing agreement for the purchase of original equipment manufacturer parts for citywide use with CrafcO, Ditch Witch, Honda, Hitachi, Hyundai, Hypac, Huzqvarna, Kubota Tractor, Mitsubishi Forklift, Mack Truck, McNeilus, Cement Tech, Multiquip, Pierce, Romco Equipment, Roscoe, Samsung, Volvo Truck, Wheeled Coach, Altec, Onan Generators, Hunter Equipment, and Ingersol Rand Compressor in the estimated amount of \$5,363,400.00 through the Local Government Purchasing Cooperative (BuyBoard) agreement and Sourcewell - Total estimated amount of \$70,007,500.00 - Financing: General Fund (\$18,095,600.00), Equipment and Fleet Management Fund (\$37,956,200.00), Sanitation Operation Fund (\$10,693,700.00), Dallas Water Utilities Fund (\$2,593,000.20), Confiscated Monies-State Fund (\$313,000.00), Aviation Fund (\$191,600.00), Stormwater Drainage Management Fund (\$114,399.80), and Convention and Event Services Fund (\$50,000.00)

**BACKGROUND**

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will allow for the purchase of original equipment manufacturer parts for the City.

The Local Government Purchasing Cooperative (BuyBoard) and Sourcewell are agreements are authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code which authorizes a local government to participate in a Cooperative Purchasing Program with another local government

or a local cooperative organization.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

This item has no prior action.

**FISCAL INFORMATION**

Fund	FY 2022	FY 2023	Future Years
General Fund	\$382,500.00	\$4,715,500.00	\$12,997,600.00
Equipment and Fleet Management Fund	\$2,530,413.33	\$7,591,240.00	\$27,834,546.67
Sanitation Operation Fund	\$2,138,740.00	\$2,138,740.00	\$6,416,220.00
Dallas Water Utilities Fund	\$172,866.86	\$518,600.00	\$1,901,533.34
Confiscated Monies-State Fund	\$15,650.00	\$62,600.00	\$234,750.00
Aviation Fund	\$38,320.00	\$38,320.00	\$114,960.00
Stormwater Drainage Management Fund	\$7,626.47	\$22,880.00	\$83,893.33
Convention and Event Services Fund	\$5,000.00	\$5,000.00	\$40,000.00
Total	\$5,291,116.66	\$15,092,880.00	\$49,623,503.34

**M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$70,007,500.00	Goods	34.00%	0.00%	\$0.00

• This contract does not meet the M/WBE goal, but complies with good faith efforts.

• AutoNation Chevrolet - Non-local; Workforce 0.00% Local • Berry Companies, Inc. dba Bobcat of North Texas- Non-local; Workforce 4.40% Local • Bridgeport Truck Manufacturing, Inc. dba Bridgeport Manufacturing, Inc.- Non-local; Workforce 0.00% Local • CLS Sewer Equipment Co. Inc Non-local; Workforce 11.11% Local • Cummins Inc., dba Cummins Sales and Service- Local; Workforce 0.00% Local • CTE, LLC dba Custom Truck One Source- Non-local; Workforce 6.58% Local • Dana Safety Supply- Non-local; Workforce 0.00% Local • Dickson Equipment Co., Inc. - Local; Workforce 28.57% Local • Four Brothers Ford Tractor dba Four Brothers Outdoor Power- Non-local; Workforce 6.67% Local • Ed Morse Automotive, LLC dba Freedom Chevrolet Buick GMC by Ed Morse - Local; Workforce 88.89% Local • Ed Morse Automotive, LLC dba Freedom Chrysler Dodge Jeep Ram by Ed Morse - Local; Workforce 92.22% Local • Holt Texas, LTD. - Non-local; Workforce 1.38% Local • IEH Auto Parts, LLC dba Auto Plus Auto Parts - Local; Workforce 47.62% Local • Industrial Power, LLC. - Non-local; Workforce 1.83% Local • Kinloch Equipment & Supply, Inc. - Non-local; Workforce 21.95% Local • Kirby-Smith Machinery, Inc. - Local; Workforce 12.20% Local • Landmark Equipment, Inc.- Local; Workforce 9.38% Local • Longhorn Harley Davidson dba LHD Partners L.P. - Local; Workforce 37.78% Local • Metro Fire Apparatus Specialists, Inc. - Non-local; Workforce 1.92% Local • Texas Kenworth Co. dba MHC Kenworth Dallas - Local; Workforce 25.99% Local • Ogburns Truck Parts- Local; Workforce 0.00% Local • Parts Authority, LLC- Local; Workforce 37.50% Local • RDO Equipment Company- Local; Workforce 42.11% Local • Richards Saw & Lawnmower- Local; Workforce 100.00% Local • Rush Truck Centers of Texas, LP dba Rust Truck Center, Dallas Light & Medium Duty - Double check - Local; Workforce 11.43% Local • Sam Pack's Five Star Ford - Local; Workforce 0.00% Local • Southwest International Trucks, Inc.- Local; Workforce 0.00% Local • Stewart & Stevenson Power Products, LLC - Local; Workforce 11.84% Local • Texan Waste Equipment dba Heil of Texas- Local; Workforce 36.00% Local • Texas Packer and Loader Sales Inc. dba Texas Pack + Load- Non-local; Workforce 15.38% Local • Texas Underground, Inc. dba Underground, Inc. - Non-local; Workforce 1.37% Local • Wastebuilt Environmental Solutions, LLC- Non-local; Workforce 0.00% Local • XL Parts- Local; Workforce 100.00% Local

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> <li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li> </ul>
	<ul style="list-style-type: none"> <li>• Negotiations are not allowed</li> </ul>

Cooperative Purchasing Agreement	<ul style="list-style-type: none"> <li>• Cooperative purchasing agreements enable the City to associate with State agencies, other local governments, or local cooperative organizations comprised of other state and local governments, to leverage market buying power and enable the City to purchase goods or services at lower prices</li> </ul>
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• The cooperative purchasing agreement is an alternative method of meeting the requirements for competitive bidding or competitive sealed proposals, not an exception from that requirement

The Office of Procurement Services received the following bids from solicitation number BA22-00018004. We opened them on January 28, 2022. We recommend the City Council award these master agreements to the lowest responsive and responsible bidders by groups. Information related to this solicitation is available upon request.

\*Denotes successful bidders

<b><u>Bidders</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*AutoNation Chevrolet	7769 Boulevard 26 North Richland Hills, TX 76180	Multiple Groups
*Berry Companies, Inc. dba Bobcat of Dallas	1955 Lakeway Dr. Suite 245 Lewisville, TX 75057	Multiple Groups
*Bridgeport Truck Manufacturing, Inc. dba Bridgeport Manufacturing, Inc.	1310 Brown Rd. Breckenridge, TX 76424	Multiple Groups
*CLS Sewer Equipment Co.	726 South Sherman St. Richardson, TX 75081	Multiple Groups
*CTE, LLC dba Custom Truck One Source	7701 East 24 Hwy. Kansas City, MO 64125	Multiple Groups
*Cummins, Inc. dba Cummins Sales and Service	48555 Mountain Creek Pkwy. Dallas, TX 75236	Multiple Groups
*Chapperral Dodge, Inc. dba Dallas Dodge Chrysler Jeep & Dallas PDC	11550 Lyndon B. Johnson Frwy. Dallas, TX 75238	Multiple Groups
*Dana Safety Supply	800 Railhead Rd. Suite #344 Fort Worth, TX 76106	Multiple Groups
*Dickson Equipment Co., Inc.	4525 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Four Brothers Ford Tractor	2324 East Interstate 30	Multiple Groups

dba Four Brothers Outdoor Power	Royce City, TX 75189	
*Ed Morse Automotive, LLC dba Freedom Chevrolet Buick GMC by Ed Morse	8008 Marvin D. Love Frwy. Dallas, TX 75237	Multiple Groups
*Ed Morse Automotive, LLC dba Freedom Chrysler Dodge Jeep Ram by Ed Morse	815 East Camp Wisdom Rd. Duncanville, TX 75116	Multiple Groups
*Holt Texas, LTD.	5665 Southeast Loop 410 San Antonio, TX 78222	Multiple Groups
*IEH Auto Parts, LLC dba Auto Plus Auto Parts	901 North Lenola Rd. Moorestown, NJ 08057	Multiple Groups
*Industrial Power, LLC	712 North Beach St. Fort Worth, TX 76111	Multiple Groups
*Kinloch Equipment & Supply, Inc.	3320 Pasadena Blvd. Pasadena, TX 777503	Multiple Groups
*Kirby-Smith Machinery, Inc.	8505 South Central Expwy. Dallas, TX 75241	Multiple Groups
*Landmark Equipment, Inc.	1351 South Loop 12 Irving, TX 75060	Multiple Groups
*Longhorn Harley Davidson dba LHD Partners L.P.	2830 West I-30 Grand Prairie, TX 75052	Multiple Groups
*Metro Fire Apparatus Specialists, Inc.	17350 State Hwy. 249 Suite 250 Houston, TX 77064	Multiple Groups
*Texas Kenworth Co. dba MHC Kenworth Dallas	4040 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Ogburns Truck Parts	3602 Marquis Dr. Garland, TX 75042	Multiple Groups
*Parts Authority, LLC	3 Dakota Dr. Suite 110 New Hyde Park, NY 11042	Multiple Groups
*The Around the Clock	4200 Port Blvd.	Multiple Groups

Freightliner Group, LLC dba Premier Truck Group	Dallas, TX 75241	
*RDO Equipment Company	3230 East Airport Frwy. Irving, TX 75062	Multiple Groups
*Richardson Saw & Lawnmower	802 S. Central Expwy. Richardson, TX 75080	Multiple Groups
*Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Light & Medium Duty	4200 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Sam Pack's Five Star Ford	1635 IH 35E Carrollton, TX 75006	Multiple Groups
*Southwest International Trucks, Inc.	3722 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Stewart & Stevenson Power Products, LLC	1631 Chalk Hill Rd. Dallas, TX 75212	Multiple Groups
*Texas Packer and Loader Sales, Inc. dba Texas Pack + Load	1030 Brussels St. San Antonio, TX 78219	Multiple Groups
Texas Underground, Inc. dba Underground, Inc.	1617 Garden Rd. Pearland, TX 77581	Multiple Groups
*Texas Waste Equipment dba Heil of Texas	1440 South Loop 12 Irving, TX 75060	Multiple Groups
*Wastebuilt Environmental Solutions, LLC	2025 Old Mill Run Garland, TX 75044	Multiple Groups
*XL Parts, LLC	15701 Northwest Frwy. Houston, TX 77040	Multiple Groups
Daco Fire Equipment	201 Avenue R Lubbock, TX 79408	Non-Responsive

## **OWNERS**

### **AutoNation Chevrolet**

Mike Jackson, Chief Executive Officer  
Lance Iserman, Chief Operating Officer

Cheryl Miller, Chief Financial Officer

**Berry Companies, Inc. dba Bobcat of North Texas**

Cole Young, President  
Walter Berry, Chief Executive Officer  
Jim Batten, Operations Manager

**Bridgeport Truck Manufacturing, Inc. dba Bridgeport Manufacturing, Inc.**

Tony Kouri, President  
Philomena Kouri, Corporate Secretary

**CLS Sewer Equipment Co. Inc.**

Jerry Sonnier II, President

**Cummins, Inc. dba Cummins Sales and Service**

Michael Marrero, Director-OH Business Development

**CTE, LLC. dba Custom Truck One Source**

Ryan McMonagle, Chief Executive Officer  
Bradley Meader, Chief Operating Officer

**Dana Safety Supply**

David Russo, Chief Executive Officer  
Wanda Hobbs, Chief Financial Officer

**Dickson Equipment Co., Inc.**

Jon Dickson, President  
Joe Dickson, Vice President

**Four Brothers Ford Tractor dba Four Brothers Outdoor Power**

Rex Kelly, President  
Russell Kelly, Vice President

**Ed Morse Automotive, LLC dba Freedom Chevrolet Buick GMC by Ed Morse**

Carmine Colella, President  
Randy Hoffman, Vice President

**Ed Morse Automotive, LLC dba Freedom Chrysler Dodge Jeep Ram by Ed Morse**

Carmine Colella, President

Randy Hoffman, Vice President

**Holt Texas, LTD.**

Paul Hensley, Senior Vice President  
Michael Puryear, General Counsel

**IEH Auto Parts, LLC dba Auto Plus Auto Parts**

Denise Barton, Chief Executive Officer  
Joe Ferrer, President

**Industrial Power, LLC**

Robert O'Neil, President/Co-Owner  
Brian O'Neil, Vice President/Co-Owner

**Kinloch Equipment & Supply, Inc.**

Todd B. Kinloch, President  
Jeff Jackson, Operations Mgr.

**Kirby-Smith Machinery, Inc.**

Hoyt Edgar Kirby Jr., President  
Jeffrey Weller, EVP-Chief Operating Officer  
Justin D. Young, Chief Financial Officer

**Landmark Equipment, Inc.**

Mike Lyle, President  
Gary Lyle, Vice President

**Longhorn Harley Davidson dba LHD Partners L.P.**

Chris Calhoon, Owner  
Caroline Calhoon, Owner

**Metro Fire Apparatus Specialists, Inc.**

Craig Russell, President  
Andy King, Operations Manager

**Texas Kenworth Co. dba MHC Kenworth Dallas**

Steve Ellington, Vice President  
Kyle Murphy, Parts Manager

**Ogburns Truck Parts**

Tom Ogburn, President

**Parts Authority, LLC**

Randy Buller, Chief Executive Officer  
David Serrano, Chief Financial Officer

**RDO Equipment Company**

Tim Curoe, Chief Executive Officer  
Chris Cooper, Chief Operating Officer

**Richardson Saw & Lawnmower**

James Poen, President

**Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Light & Medium Duty**

W.M."Rusty" Rush, President  
Derrick R. Weaver, Vice President

**Sam Pack's Five Star Ford**

Sam Pack, President  
Alan J Rosner, Director - Fleet Operations

**Southwest International Trucks, Inc.**

Russ Trimble, President  
Tom Lerch, Vice President

**Stewart & Stevenson Power Products, LLC**

Richard W Rewerts, Vice President

**Texan Waste Equipment dba Heil of Texas**

Jeff Davis, President  
Jeremy Davis, VP

**Texas Packer and Loader Sales Inc. dba Texas Pack + Load**

Jeffrey L. Batley, President  
Woodow C. Hardee, Chief Executive Officer

**Texas Underground, Inc. dba Underground, Inc.**

Tommy Stoneman, President

Stan Stoneman, Secretary

**Wastebuilt Environmental Solutions, LLC**

Edward M Carroll, Chief Executive Officer  
John Powers, Vice President

**XL Parts**

Mike Odell, President