



Legislation Details (With Text)

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On agenda: 9/25/2019 **Final action:**

Title: Authorize (1) an acquisition contract for the purchase and installation of an exit lane breach control automated system at Dallas Love Field for the Department of Aviation in the amount of \$800,000; and (2) a three-year service contract for maintenance and support of the exit lane breach control automated system in the amount of \$126,000 - Convergint Technologies, most advantageous proposer of two - Total not to exceed \$926,000 - Financing: Aviation Fund (subject to annual appropriations)

Sponsors:

Indexes: 100

Code sections:

Attachments: 1. Resolution

Date	Ver.	Action By	Action	Result
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STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: September 25, 2019

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize (1) an acquisition contract for the purchase and installation of an exit lane breach control automated system at Dallas Love Field for the Department of Aviation in the amount of \$800,000; and (2) a three-year service contract for maintenance and support of the exit lane breach control automated system in the amount of \$126,000 - Convergint Technologies, most advantageous proposer of two - Total not to exceed \$926,000 - Financing: Aviation Fund (subject to annual appropriations)

BACKGROUND

These contracts will allow for the purchase and installation of an exit lane breach automated control system, hardware, software, and maintenance. The maintenance contract will provide support of the system infrastructure and maintenance of the equipment.

Maintenance and support includes warranties on the pre-engineered, pre-packaged unit that includes

all sensors, cameras, controls, doors, barriers, lighting, electrical, and mechanical systems ready for connection to the base building system. The system will also include an audio and visual alarm to meet Americans with Disabilities Act requirements.

The exit lane breach control automated system will be located at the main exit sterile area leading to the Love Landing area. The system is designed to prevent breaches into the sterile area, but still allow egress for arriving passengers. An alarm zone combined with a physical barrier and sensor system provide secure detection, entry prevention, and separation of secured and non-secured areas.

The Department of Aviation seeks to:

- Deter and detect persons posing a risk to the traveling public using all sensors, cameras, controls, doors, and barriers
- To deploy a controlled-access secure path of travel configured to allow high-volume single-direction pedestrian movements.

A seven-member committee from the following departments reviewed and evaluated the qualifications:

- Department of Aviation (2)
- Department of Communication and Information Services (1)
- Department of Convention and Event Services (1)
- Park and Recreation Department (1)
- Office of Business Diversity (1)*
- Office of Procurement Services (1)*

*The Office of Procurement Services only evaluated cost and the Office of Business Diversity evaluated the Business Inclusion and Development Plan.

The committee selected the successful respondent on the basis of demonstrated competence and qualifications under the following criteria:

- Cost to the City 30 points
- Capabilities and expertise 20 points
- Project approach 20 points
- Knowledge and experience 15 points
- Business Inclusion and Development Plan (BID) 15 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors. Additionally, in an effort to secure more competition, the Office of Business Diversity sent notifications to chambers of commerce and advocacy groups to ensure maximum vendor outreach.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to

pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$11.15; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

This item has no prior action.

FISCAL INFORMATION

Aviation Fund - \$926,000.00 (subject to annual appropriations)

Fund	FY 2018/19	FY 2019/20	FY 2020/21	FY 2021/22
Aviation Fund	\$800,000.00	\$42,000.00	\$42,000.00	\$42,000.00
Total	\$800,000.00	\$42,000.00	\$42,000.00	\$42,000.00

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$926,000.00	Other Services	23.80%	7.12%	\$65,937.50

• This contract does not meet the M/WBE goal, but complies with good faith efforts.

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Request for Competitive Sealed Proposal	Utilized for high technology procurements, insurance procurements, and other goods and services Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications Always involves a team evaluation Allows for negotiation on contract terms, including price
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The Office of Procurement Services received the following proposals from solicitation number BXZ19-00010210. We opened them on June 13, 2019. We recommend the City Council award these contracts in their entirety to the most advantageous proposer.

*Denotes successful proposer

<u>Proposers</u>	<u>Address</u>	<u>Score</u>	<u>Amount</u>
*Convergint Technologies	2304 Tarpley Road Carrollton, TX 75006	68.17	\$926,000.00
Record-USA	4324 Phil Hargett Court Monroe, NC 28110	66.00	\$215,000.00

OWNER

Convergint Technologies

Jim Boutwell, President
Alain Bergschneider, Vice President