



Legislation Details (With Text)

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File created: 8/10/2021 **In control:** Office of Procurement Services

On agenda: 9/9/2021 **Final action:**

Title: Authorize an increase to the master agreement with AC Printing in the amount of \$493,467.50, from \$1,973,870.00 to \$2,467,337.50, Janus Signs dba FastSigns Skillman in the amount of \$113,586.75, from \$454,347.00 to \$567,933.75, and Visual Communications in the amount of \$80,637.75, from \$322,551.00 to \$403,188.75, for printed goods - Total not to exceed \$687,692.00, from \$2,750,768.00 to \$3,438,460.00 - Financing: General Fund (\$488,261.28), Aviation Fund (\$61,892.29), Dallas Water Utilities Fund (\$61,892.29), and Sanitation Operation Fund (\$75,646.14)

Sponsors:

Indexes: 100

Code sections:

Attachments: 1. Resolution

| Date | Ver. | Action By | Action | Result |
|------|------|-----------|--------|--------|
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STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: September 9, 2021

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize an increase to the master agreement with AC Printing in the amount of \$493,467.50, from \$1,973,870.00 to \$2,467,337.50, Janus Signs dba FastSigns Skillman in the amount of \$113,586.75, from \$454,347.00 to \$567,933.75, and Visual Communications in the amount of \$80,637.75, from \$322,551.00 to \$403,188.75, for printed goods - Total not to exceed \$687,692.00, from \$2,750,768.00 to \$3,438,460.00 - Financing: General Fund (\$488,261.28), Aviation Fund (\$61,892.29), Dallas Water Utilities Fund (\$61,892.29), and Sanitation Operation Fund (\$75,646.14)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis.

This master agreement will provide for continued printed goods for all departments. Printed goods are a business necessity due to the various communication requirements needed to conduct outreach efforts and business transactions.

Communication efforts are conducted in many ways and this master agreement makes available an array of printed media such as, brochures, signs, posters, promotional, and specialty items. Communication printed media will be used by the City when specific information is required to reach large numbers of people throughout the City.

Additionally, this agreement allows departments to purchase printed paper goods to complete day-to-day business transactions. Many departments depend on paper goods such as, but not limited to, business forms, letterhead, envelopes, and business cards in order to conduct City business.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On June 13, 2018, City Council authorized a three-year master agreement for printed goods with AC Printing, Janus Signs dba FastSigns Skillman, and Visual Communications by Resolution No. 18-0841.

FISCAL INFORMATION

| Fund | FY 2021 | FY 2022 | Future Years |
|-----------------------------|--------------|--------------|--------------|
| General Fund | \$ 66,908.44 | \$341,806.47 | \$ 79,546.37 |
| Aviation Fund | \$ 20,630.76 | \$ 20,630.76 | \$ 20,630.77 |
| Dallas Water Utilities Fund | \$ 6,189.23 | \$ 55,703.06 | \$ 0.00 |
| Sanitation Operation Fund | \$ 37,823.07 | \$ 37,823.07 | \$ 0.00 |
| Total | \$131,551.50 | \$455,963.36 | \$100,177.14 |

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

| Contract Amount | Procurement Category | M/WBE Goal | M/WBE % | M/WBE \$ |
|---|----------------------|------------|---------|--------------|
| \$687,692.00 | Goods | 18.00%* | 100.00% | \$687,692.00 |
| <ul style="list-style-type: none"> *This item reflects previous Business Inclusion and Development Policy M/WBE goal. This contract exceeds the M/WBE goal. AC Printing - Non-local; Workforce - 2.70% Local • Janus Signs dba FastSigns Skillman - Local; Workforce - 54.54% Local • Visual Communications - Non-local; Workforce - 0.00% Local | | | | |

OWNERS

AC Printing

Shirazali Kanji, President
 Razia Kanji, Vice President
 Riyaz Samnani, Secretary

Janus Signs dba FastSigns Skillman

Sarosh Nayar, President
Karin Nayar, Vice President

Visual Communications

Michelle Simpson, Co-Owner
Wendy Donckers, Co-Owner