



## Legislation Text

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**File #:** 21-1521, **Version:** 1

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**STRATEGIC PRIORITY:** Government Performance and Financial Management

**AGENDA DATE:** September 9, 2021

**COUNCIL DISTRICT(S):** All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Elizabeth Reich

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### **SUBJECT**

Authorize **(1)** a two-year acquisition contract for the purchase of initial licenses and implementation of a regional cyber threat intelligence fusion center solution for the Department of Information and Technology Services in an amount not to exceed \$255,000; and **(2)** a five-year service price agreement for additional licenses, maintenance, and support services of regional cyber threat intelligence fusion center solution for Department of Information and Technology Services in the estimated amount of \$995,700 - WizNucleus, Inc., most advantageous proposer of fourteen - Total amount of \$1,250,700 - Financing: Homeland Security Urban Area (\$350,770) and Data Services Fund (\$900,000) (subject to annual appropriations)

### **BACKGROUND**

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The not to exceed amount establishes firm pricing for a specific scope of work, while the estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for the acquisition and implementation for a regional cyber threat intelligence fusion center solution and additional licenses, maintenance, and support. This initiative will create and sustain an effective Cyber Fusion Center which allows for the sharing of intelligence then applying the information to a collective defense across the Dallas/Ft. Worth region and shared nationally. This technology will allow for a communal approach to threat data, similar to the methods the Police Department uses to share information for the physical protection of residents. This service provides the proactive intelligence to the online and the Police Department community for cyber threat data.

A four-member committee from the following departments reviewed and evaluated the qualifications:

- Department of Information and Technology Services (1)
- Police Department (1)
- Water Utilities Department (1)
- Office of Procurement Services (1)\*

\*The Office of Procurement Services evaluated cost and local preference, if applicable.

The committee selected the successful respondent on the basis of demonstrated competence and qualifications under the following criteria:

- Technical match to requirements 30 points
- Cost 30 points
- Functional match to requirements 20 points
- Capability and expertise 15 points
- Training 5 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$12.38; the selected vendor meets this requirement.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

This item has no prior action.

**FISCAL INFORMATION**

Fund	FY 2021	FY 2022	Future Years
Homeland Security Urban Area Fund	\$95,700.00	\$255,000.00	\$ 0.00
Data Services Fund	\$ 0.00	\$ 0.00	\$900,000.00
Total	\$95,700.00	\$255,000.00	\$900,000.00

**M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,250,700.00	Other Services	N/A	N/A	N/A
<ul style="list-style-type: none"> <li>• The Business Inclusion and Development Policy does not apply to Other Service contracts.</li> <li>• WizNucleus, Inc. - Local; Workforce - 14.00% Local</li> </ul>				

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Request for Competitive Sealed Proposal	<ul style="list-style-type: none"> <li>• Utilized for high technology procurements, insurance procurements, and other goods and services</li> <li>• Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications</li> <li>• Always involves a team evaluation</li> <li>• Allows for negotiation on contract terms, including price</li> </ul>
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The Office of Procurement Services received the following proposals from solicitation number BQZ21-00015409. We opened them on March 19, 2021. We recommend the City Council award these agreements in their entirety to the most advantageous proposer.

\*Denotes successful proposer

<b><u>Proposers</u></b>	<b><u>Address</u></b>	<b><u>Score</u></b>
*WizNucleus, Inc.	3310 Keller Springs Road Suite 100 Carrollton, TX 75006	76.92
Cyber Watch Systems	5717 Legacy Drive Suite 250 Plano, TX 75024	76.27
IntSights Cyber Threat Intelligence	902 Broadway 6th Floor New York, NY 10010	69.67
CDW Government, LLC	230 North Milwaukee Avenue North Vernon Hills, IL 60061	66.87
IBM Security	600 Anton Boulevard Costa Mesa, CA 92626	64.32

Accenture	1501 South Mopac Expressway Suite 300 Austin, TX 78751	62.92
Schneider Electric	1650 West Crosby Road Carrollton, TX 75006	59.49
Raytheon	22265 Pacific Boulevard Dulles, VA 20166	59.38
Motorola Solutions	1717 McKinney Avenue Suite 800 Dallas, TX 75202	52.12
Verizon Wireless	600 Hidden Ridge Drive 3rd Floor, Room D03D06 Irving, TX 75038	51.75
Ardalyst Federal, LLC	20 Ridgley Avenue Suite 300 Annapolis, MD 21401	49.14
MGT of America Consulting, LLC	4320 West Kennedy Boulevard Suite 200 Tampa, FL 33609	44.19
AT&T	208 South Akard Street Dallas, TX 75032	37.67
SignumVeri	343 Waller Avenue Lexington, KY 40504	33.67

**OWNER**

**WizNucleus, Inc.**

Krishna Shetty, Chief Executive Officer  
Nathan Adams, Vice President of Security