



## Legislation Text

---

**File #:** 21-1475, **Version:** 1

---

**STRATEGIC PRIORITY:** Mobility Solutions, Infrastructure, and Sustainability

**AGENDA DATE:** September 22, 2021

**COUNCIL DISTRICT(S):** 2

**DEPARTMENT:** Department of Aviation

**EXECUTIVE:** Majed Al-Ghafry

---

### **SUBJECT**

Authorize a Third Amendment to the concession contract with The Grove, Inc., a Dallas Love Field food and beverage concessionaire to **(1)** exercise both one year renewal terms for The Grove, Inc. (Moe's Southwest Grill and Manchu Wok); and **(2)** add two extension years to the contract - Estimated Revenue: Aviation Fund \$405,000.00

### **BACKGROUND**

The Grove, Inc., pursuant to Council Resolution No. 12-0706, was awarded a food and beverage concession contract for the construction, management and operation of Moe's Southwest Grill (C2181) and Manchu Wok (C2186). The Contract's Primary Term commenced November 1, 2014 with a Contract Primary Term expiration of October 31, 2021. Based on the concession's excellent operation throughout the Primary Term, but especially during the COVID-19 pandemic when airline traffic was significantly reduced, with drastic staffing reductions and sales lost, concessionaire continued operations to service passengers and airport employees in a very trying climate, the Department of Aviation seeks to exercise both one year renewal terms and add two extension years to the contract, allowing concessionaire to recover and re-establish a profitable position at Dallas Love Field.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On March 7, 2012, City Council authorized the food and beverage contract with Air Star Concession Ltd (formerly Dallas Love Field Joint Venture Ltd.) by Resolution No. 12-0706.

On August 12, 2015, City Council authorized an amendment to the concession contract with Air Star Concession Ltd. to allow street plus ten percent pricing, \$10.37 per hour minimum wage rate and waived the shared costs provision for food court cleaning, third party inspection and deliveries and trash removal by Resolution No. 15-1335.

**FISCAL INFORMATION**

Estimated Revenue: Aviation Fund \$405,000.00

**OWNER**

**The Grove, Inc.**

Brian Anderson, Chief Operations Officer