



## Legislation Text

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**File #:** 21-799, **Version:** 1

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**STRATEGIC PRIORITY:** Government Performance and Financial Management

**AGENDA DATE:** June 23, 2021

**COUNCIL DISTRICT(S):** All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Elizabeth Reich

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### **SUBJECT**

Authorize a three-year master agreement for the purchase of water meters, parts, and accessories for the Water Utilities Department - Badger Meter, Inc. dba National Meter & Automation in the estimated amount of \$10,259,590.00, Neptune Technology Group, Inc. in the estimated amount of \$2,938,355.00, Mueller Systems, LLC in the estimated amount of \$2,196,273.48, Itron, Inc. in the estimated amount of \$324,886.00, Core & Main LP in the estimated amount of \$132,500.00, Master Meter, Inc. in the estimated amount of \$95,345.08, Process Solution Corp. dba Total Process Solutions, Inc. in the estimated amount of \$44,400.00, Fortiline, Inc. dba Fortiline Waterworks in the estimated amount of \$20,816.00, Metron-Farnier, LLC in the estimated amount of \$13,255.00, and Sensus USA, Inc. in the estimated amount of \$500.00, lowest responsible bidders of eleven - Total estimated amount of \$16,025,920.56 - Financing: Dallas Water Utilities Fund

### **BACKGROUND**

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis. according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will provide water meters in various sizes ranging from 5/8 inch to 10 inches. The meters will be used for new services and as replacements for damaged and/or non-repairable units for the City's approximately 320,000 residential, commercial and industrial customers. Additionally, this agreement will provide parts for the water meters that can be restored to an operable state.

This master agreement will also provide meters that are compatible with automated meter infrastructure (AMI). Dallas Water Utilities employs AMI in a small portion of the City, as part of its continuing efforts to improve efficiency. These meters allow the department to collect meter reads manually or by fixed network (read is sent automatically to a central location) or mobile network (read

is collected by driving near the meter). This master agreement provides the opportunity to expand automated meter reading capabilities.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

This item has no prior action.

**FISCAL INFORMATION**

Fund	FY 2021	FY 2022	Future Years
Dallas Water Utilities Fund	\$2,668,820.00	\$6,678,550.00	\$6,678,550.56

**M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$16,025,920.56	Goods	32.00%	0.00%	\$0.00
<ul style="list-style-type: none"><li>• This contract does not meet the M/WBE goal, but complies with good faith efforts.</li><li>• Badger Meter, Inc. dba National Meter &amp; Automation - Non-local; Workforce - 0.00% Local • Neptune Technology Group, Inc. - Non-local; Workforce - 0.00% Local • Mueller Systems, LLC - Non-local; Workforce 0.00% Local • Itron, Inc. - Non-local; Workforce 0.00% Local • Core &amp; Mair LP - Local; Workforce 4.00% Local</li></ul>				

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"><li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li><li>• Negotiations are not allowed</li></ul>
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Office of Procurement Services received the following bids from solicitation number BV21-00014375. We opened them on February 26, 2021. We recommend the City Council award this master

agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

\*Denotes successful bidders

<b><u>Bidders</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*Badger Meter, Inc. dba National Meter & Automation	4545 West Brown Deer Rd. Milwaukee, WI 53224	Multiple Lines
*Neptune Technology Group, Inc.	1600 Alabama Hwy. 229 Tallassee, AL 36078	Multiple Lines
*Mueller Systems, LLC	10210 Statesville Blvd. Cleveland, NC 27013	Multiple Lines
*Itron, Inc.	2111 North Molter Rd. Liberty Lake, WA 99019	Multiple Lines
*Core & Main LP	4333 Irving Blvd. Dallas, TX 75247	Multiple Lines
*Process Solution Corp. dba Total Process Solutions, Inc.	4134 Bluebonnet Dr. Stafford, TX 77477	Multiple Lines
*Master Meter, Inc.	101 Regency Pkwy. Mansfield, TX 76063	Multiple Lines
*Metron-Farnier, LLC	5665 Airport Blvd. Boulder, CO 80301	Multiple Lines
*Fortiline, Inc. dba Fortiline Waterworks	11200 Seagoville Rd. Balch Springs, TX 75180	Multiple Lines
*Sensus USA, Inc.	405 North Gallatin Ave. Uniontown, PA 15401	Multiple Lines
Zenner USA dba Zenner Performance Meters, Inc.	15280 Addison Rd. Suite 340 Addison, TX 75025	Non-responsive

## **OWNERS**

### **Badger Meter, Inc. dba National Meter & Automation**

Kenneth C. Bockhorst, President  
Robert A. Wrocklage, Senior Vice President

**Neptune Technology Group, Inc.**

Charles C. DiLaura, President  
Donald F. Deemer, Vice President Sales  
Lawrence M. Russo, Vice President of Finance  
Steven S. Beasley, Assistant Secretary

**Mueller Systems, LLC**

Keith Belknap, President  
Hassan Ali, Vice President  
Michelle Cunningham, Treasurer

**Itron, Inc.**

Philip Mezey, President  
W. Mark Schmitz, Vice President  
Shannon Votava, Secretary  
Byron Jackson, Treasurer

**Core & Main LP**

Jack Schaller, President  
Steve LeClair, Chief Executive Officer

**Process Solution Corp. dba Total Process Solutions, Inc.**

Tony Shekari, Owner General Manager

**Master Meter, Inc.**

Jerry Potter, President  
Tim Hanes, Vice President

**Metron-Farnier, LLC**

Matthew E. Laird, President  
Rodney O. Ehlers, Secretary

**Fortiline, Inc. dba Fortiline Waterworks**

Mike Swedick, President  
Marty Nagal, Vice President  
Richard Linneman, Secretary  
Gary Hivvs, Treasurer

**Sensus USA, Inc.**

Randy Bates, President

Dale Harber, Vice President

Colin Flannery, Secretary

Courtney Enghauser, Chief Financial Officer