



Legislation Text

File #: 23-157, Version: 1

**STRATEGIC PRIORITY:** Government Performance & Financial Management

**AGENDA DATE:** January 25, 2023

**COUNCIL DISTRICT(S):** 2

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Jack Ireland

**SUBJECT**

Authorize a one-year service contract for removal, installation, and purchase of generators for the Department of Aviation - LJ Power, Inc., most advantageous proposer of two - Not to exceed \$758,961 - Financing: Aviation Fund (subject to annual appropriations)

**BACKGROUND**

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract will provide for removal, installation, and purchase of generators for the Department of Aviation. Dallas Love Field has three emergency generators that are at end of life and should be replaced to avoid operational failure during power outages. Two generators supply emergency power to the airfields as required by the Federal Aviation Administration, and one generator provides emergency power for life safety at the Dallas Love Field Terminal. The City solicited bids for new equivalent power replacement generators including installation. Trade in value credit for the end life generators was included to reduce cost to the City. Dallas Love Field is required to provide backup generator power to the airfield at all times and is expected to operate as a single runway airport.

A four-member committee from the following departments reviewed and evaluated the qualifications:

- Department of Aviation (1)
- Department of Human Resources (2)
- Office of Procurement Services (1)\*

\*The Office of Procurement Services evaluated cost and local preference, if applicable.

The committee selected the successful respondent on the basis of demonstrated competence and qualifications under the following criteria:

- Approach 35 points
- Experience 30 points
- Cost and Budget 30 points
- Local Preference 5 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The calculated living wage during the solicitation process of this contract is \$15.21; the selected vendor meets this requirement.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

This item has no prior action.

**FISCAL INFORMATION**

Fund	FY 2023	FY 2024	Future Years
Aviation Fund	\$758,961.00	\$0.00	\$0.00

**M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal
\$758,961.00	Other Services	N/A
M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
N/A	N/A	N/A
• This item is Other Services which does not have an availability and disparity participation goal.		
• LJ Power, Inc - Non-local; Workforce - 7.00% Local		

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

---

Request for Competitive Sealed Proposal	<ul style="list-style-type: none"><li>• Utilized for high technology procurements, insurance procurements, and other goods and services</li></ul>
	<ul style="list-style-type: none"><li>• Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications</li></ul>
	<ul style="list-style-type: none"><li>• Always involves a team evaluation</li></ul>
	<ul style="list-style-type: none"><li>• Allows for negotiation on contract terms, including price</li></ul>

The Office of Procurement Services received the following proposals from solicitation number BI22-00019671. We opened them on October 13, 2022. We recommend the City Council award this service contract in its entirety to the most advantageous proposer.

\*Denotes successful proposer

<u>Proposers</u>	<u>Address</u>	<u>Score</u>
*LJ Power, Inc.	12707 Nutty Brown Rd. Bldg. F Austin, TX 78737	87.33
J.B. & Co. LLC	3131 McKinney Ave. Ste. 600 Dallas, TX 75204	50.79

**OWNER**

**LJ Power, Inc.**

Norman Larry Davis, President