City of Dallas

Legislation Text

File #: 21-2215, **Version:** 1

STRATEGIC PRIORITY:	Mobility Solutions, Infrastructure, and Sustainability
AGENDA DATE:	December 8, 2021
COUNCIL DISTRICT(S):	2
DEPARTMENT:	Department of Aviation
EXECUTIVE:	Majed Al-Ghafry

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SUBJECT

Authorize an amendment to the concession contract with CBC SSP America DAL, LLC, a Dallas Love Field food and beverage concessionaire contract to **(1)** exercise both one year Renewal Terms for AV8 Bar Café and Fly Bar; and **(2)** add two extension years to the contract - Estimated Annual Revenue: Aviation Fund $60,000.00

BACKGROUND

On October 24, 2018 City Council authorized a seven-year concessions contract with two twelve-month renewal options, for food and beverage concession services at Dallas Love Field with Creative Bar Concepts, LLC by Resolution No.18-1482. The Assignment and Assumption Agreement approved by City Manager on July 21, 2021 by Administrative Action No. 21-5889, added space #2151B for the purpose of constructing a branded bar, AV8 Bar Café, and Fly Bar. Based on the concession's excellent operation during the Primary Term, but especially during the COVID-19 pandemic when airline traffic was reduced, with drastic staffing reductions and sales lost, concessionaire continued operations to service passengers in a very trying climate, the Department of Aviation seeks to exercise both one-year renewal terms and add two extension years to the contract, allowing concessionaire to recover and re-establish a profitable position at Dallas Love Field.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On October 24, 2018, City Council authorized a seven-year concessions contract with two twelve-month renewal options, for food and beverage concession services at Dallas Love Field with Creative Bar Concepts, LLC by Resolution No. 18-1482.

FISCAL INFORMATION

Estimated Annual Revenue: Aviation Fund $60,000.00

OWNER

CBC SSP America DAL, LLC

Patrick Murray, Executive Vice President