



Legislation Text

File #: 21-1044, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: June 23, 2021

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a three-year service price agreement for the purchase of firefighting tools, parts, and associated repairs of equipment for the Fire-Rescue Department - Casco Industries, Inc. in the estimated amount of \$748,550 and Metro Fire Apparatus Specialists, Inc. in the estimated amount of \$335,460, lowest responsible bidders of two - Total estimated amount of \$1,084,010 - Financing: General Fund

BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for the purchase of firefighting tools, parts, and associated repairs of equipment used in emergency response operations. Firefighting tools and parts include, but are not limited to: axes, nozzles, piston valves, adapters, hoses, and extinguishers. The purchase of parts and tools does not include installation; any and all new parts ordered will be installed by the Fire-Rescue Department. Associated repair services of firefighting equipment will be completed off-site by authorized providers.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$12.38; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 24, 2018, City Council authorized a three-year service contract for the repair of fire equipment and the purchase of associated tools and parts for the Fire-Rescue Department with Metro Fire Apparatus Specialists, Inc. and Casco Industries, Inc. by Resolution No. 18-0200.

FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
General Fund	\$175,000.00	\$454,505.00	\$454,505.00

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,084,010.00	Goods	32.00%	0.00%	\$0.00
<ul style="list-style-type: none">• This contract does not meet the M/WBE goal, but complies with good faith efforts.• Casco Industries, Inc.- Local; Workforce - 50.00% Local • Metro Fire Apparatus Specialists, Inc Non-Local; Workforce - 0.00%				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none">• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements• Negotiations are not allowed
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The Office of Procurement Services received the following bids from solicitation number BD21-00015651. We opened them on March 12, 2021. We recommend the City Council award this service price agreement to the lowest responsive and responsible bidders by group. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Casco Industries, Inc.	1517 West Carrier Pkwy. Suite 118 Grand Prairie, TX 75050	Multiple Groups
*Metro Fire Apparatus Specialists, Inc.	17350 State Hwy. 249 Suite 250 Houston, TX 77064	Multiple Groups

OWNERS

Casco Industries, Inc.

Doug Schaumburg, President

Metro Fire Apparatus Specialists, Inc.

Craig Russell, President