



Legislation Text

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File #: 23-1737, Version: 1

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**STRATEGIC PRIORITY:** Government Performance & Financial Management  
**AGENDA DATE:** June 28, 2023  
**COUNCIL DISTRICT(S):** All  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Jack Ireland

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**SUBJECT**

Authorize a three-year service contract for school crossing guard services for Court & Detention Services - All City Management Services, Inc., most advantageous proposer of three - Not to exceed \$23,928,072 - Financing: General Fund (subject to annual appropriations)

**BACKGROUND**

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract will provide for school crossing guard services. Texas Local Government Code (Chapter 343/Section 343.011 through 343.013) assigns the responsibility for school crossing guards to municipalities such as the City of Dallas with a population greater than 850,000. The purpose of the school crossing guard program is to facilitate the safe crossing of streets in the municipality by children going to or leaving a public, parochial, or private elementary or secondary school.

A six-member committee from the following departments reviewed and evaluated the qualifications:

- 311 (1)
- Court & Detention Services (3)
- Police Department (1)
- Office of Procurement Services (1)\*

\*The Office of Procurement Services evaluated cost and local preference, if applicable.

The committee selected the successful respondents on the basis of demonstrated competence and qualifications under the following criteria:

- Experience 35 points
- Cost 30 points
- Local Preference 5 points
- Approach 30 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The calculated living wage during the solicitation process of this contract is \$17.82; the selected vendor meets this requirement.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On May 23, 2018, the City Council authorized a three-year service contract, with two one-year renewal options, to provide school crossing guard services with All City Management Services, Inc. by Resolution No. 18-0773.

On June 9, 2021, the City Council authorized Supplemental Agreement No. 1 to exercise the first of two, one-year renewal options, to the service contract with All City Management Services, Inc. for school crossing guard services for Court and Detention Services by Resolution No. 21-1015.

On August 24, 2022, the City Council authorized Supplemental Agreement No. 2 to exercise the second of two, one-year renewal options, to the service contract with All City Management Services, Inc. for school crossing guard services for Court & Detention Services by Resolution No. 22-1223.

**FISCAL INFORMATION**

Fund	FY 2023	FY 2024	Future Years
General Fund	\$7,976,024.00	\$7,976,024.00	\$7,976,024.00

**M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

<b>Contract Amount</b>	<b>Procurement Category</b>	<b>M/WBE Goal</b>
\$23,928,072.00	Other Services	N/A
<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
N/A	N/A	N/A
<ul style="list-style-type: none"> <li>• This item is Other Services which does not have an availability and disparity participation goal.</li> <li>• All City Management Services, Inc. - Non-local; Workforce - 94.00% Local</li> </ul>		

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Request for Competitive Sealed Proposal	<ul style="list-style-type: none"> <li>• Utilized for high technology procurements, insurance procurements, and other goods and services</li> <li>• Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications</li> <li>• Always involves a team evaluation</li> <li>• Allows for negotiation on contract terms, including price</li> </ul>
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The Office of Procurement Services received the following proposals from solicitation number BIZ23-00021717. We opened it on April 14, 2023. We recommend the City Council award this service contract in its entirety to the most advantageous proposer(s).

\*Denotes successful proposer

<b><u>Proposers</u></b>	<b><u>Address</u></b>	<b><u>Score</u></b>
*All City Management Services, Inc.	10440 Pioneer Blvd., Ste. 5 Santa Fe Springs, CA 90670	80.91
Crossing Guard Services	750 Summer St., Ste. 210 Stamford, CT 06901	64.40
The Unit Staffing	1610 South Indiana St. Perryton, TX 79070	42.48

**OWNER**

**All City Management Services, Inc.**

Baron Farwell, President