



## Legislation Text

---

**File #:** 20-1532, **Version:** 1

---

**STRATEGIC PRIORITY:** Government Performance and Financial Management

**AGENDA DATE:** September 9, 2020

**COUNCIL DISTRICT(S):** All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Elizabeth Reich

---

### **SUBJECT**

Authorize a three-year master agreement for liquid ammonia sulfate for the Water Utilities Department - Chameleon Industries Inc., lowest responsible bidder of three - Estimated amount of \$1,271,000 - Financing: Dallas Water Utilities Fund

### **BACKGROUND**

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will provide for Dallas Water Utilities to purchase liquid ammonia sulfate for use at the East Side Water Treatment Plant. Liquid ammonia sulfate is applied to chlorinated water to form chloramines which serves as one element of a multi-pronged strategy for meeting disinfectant requirements for drinking water as required by the United States Environmental Protection Agency and Texas Commission on Environmental Quality. Dallas Water Utilities provides drinking water to over 2 million people in the City of Dallas and its surrounding communities.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors. Additionally, in an effort to secure more competition, the Office of Business Diversity sent notifications to chambers of commerce and advocacy groups to ensure maximum vendor outreach.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On August 23, 2017, City Council authorized a three-year master agreement for liquid ammonia sulfate for the Eastside Water Treatment Plant with Chemtrade Chemicals US LLC by Resolution No. 17-1268.

**FISCAL INFORMATION**

Fund	FY 2020	FY 2021	Future Years
Dallas Water Utilities Fund	\$35,305.00	\$617,847.50	\$617,847.50

**M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,271,000.00	Other Services	23.80%	100.00%	\$1,271,000.00
<ul style="list-style-type: none"> <li>This contract exceeds the M/WBE goal.</li> <li>Chameleon Industries Inc. - Non-Local; Workforce 4.34% Local</li> </ul>				

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> <li>Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li> <li>Negotiations are not allowed</li> </ul>
---------	--

The Office of Procurement Services received the following bids from solicitation number BI20-00013640. We opened them on June 19, 2020. We recommend the City Council award this master agreement in its entirety to the lowest responsive and responsible bidder.

\*Denotes successful bidder

<b><u>Bidders</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*Chameleon Industries Inc.	3004 East State Highway 31 Corsicana, TX 75109	\$1,271,000.00
Chemtrade Chemicals US LLC	90 East Halsey Rd. Suite 200 Parsippany, NJ 07054	\$1,386,475.00

Brenntag Southwest, Inc.	704 East Wintergreen Rd. Lancaster, TX 75134	\$1,640,450.00
--------------------------	---	----------------

**OWNER**

**Chameleon Industries Inc.**

Jason Garza, Vice President