



## Legislation Text

---

File #: 23-2807, Version: 1

---

**STRATEGIC PRIORITY:** Government Performance & Financial Management  
**AGENDA DATE:** November 8, 2023  
**COUNCIL DISTRICT(S):** All  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Jack Ireland

---

### **SUBJECT**

Authorize a three-year service price agreement for on-call brush and bulky item supplemental collection services, on-call post-collections transfer station hauling support, and disaster debris collection and disposal services for the Department of Sanitation Services - Looks Great Services of Mississippi, Inc. in the estimated amount of \$19,797,613, Hurricane Waste Systems in the estimated amount of \$1,036,722, Aftermath Disaster Recovery, Inc. in the estimated amount of \$399,900, Ceres Environmental Services, Inc. in the estimated amount of \$399,900, and National Waste Management Louisiana, Inc. dba NWMLA, Inc. in the estimated amount of \$300,000, lowest responsible bidders of ten - Estimated amount of \$21,934,135 - Financing: Sanitation Operation Fund (subject to annual appropriations)

### **BACKGROUND**

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for on-call brush and bulky item supplemental collection services, on-call post-collection transfer station support services, and disaster debris collection and disposal services for the Department of Sanitation Services. The City provides monthly brush and bulky item collection services to all single-family residential and duplex homes through Sanitation. Services provided in this service price agreement will be utilized when staffing or equipment availability fall below the minimums required for routine services, or when set out volumes exceed normal. This service price agreement provides supplemental hauling services between the City's transfer stations, landfills or materials recovery facilities. Additionally, this service price agreement will include disaster debris removal and disposal and other emergency cleanup services as needed.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The calculated living wage during the solicitation process of this contract is \$17.82; the selected vendor meets this requirement.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

This item has no prior action.

**FISCAL INFORMATION**

| Fund                      | FY2024         | FY2025         | Future Years   |
|---------------------------|----------------|----------------|----------------|
| Sanitation Operation Fund | \$7,311,378.00 | \$7,311,378.00 | \$7,311,379.00 |

**M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

| Contract Amount   | Procurement Category | M/WBE Goal                     |
|---|----------------------|--------------------------------|
| \$21,934,135.00   | Other Services       | N/A                            |
| M/WBE Subcontracting %  | M/WBE Overall %      | M/WBE Overall Participation \$ |
| N/A   | N/A                  | N/A                            |
| • This item is Other Services which does not have an availability and disparity participation goal.   |                      |                                |
| • Looks Great Services of Mississippi, Inc. - Non-local; Workforce - 100.00% Local • Hurricane Waste Systems - Non-local; Workforce - 55.00% Local • Aftermath Disaster Recovery, Inc. - Non-local; Workforce - 0.00% Local • Ceres Environmental Services, Inc. - Non-local; Workforce - 0.00% Local • National Waste Management Louisiana, Inc. dba NWMLA, Inc.- Non-local; Workforce - 0.00% Local |                      |                                |

**PROCUREMENT INFORMATION**

Method of Evaluation of for Award Type:

---

|         |   |
|---------|---|
| Low Bid | <ul style="list-style-type: none"><li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li><li>• Negotiations are not allowed</li></ul> |
|---------|---|

The Office of Procurement Services received the following bids from solicitation number BG23-00022387. We opened them on July 14, 2023. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by group. Information related to this solicitation is available upon request.

\*Denotes successful bidders

| <b><u>Bidders</u></b>                          | <b><u>Address</u></b>                                  | <b><u>Amount</u></b>            |
|--|--|---------------------------------|
| *Looks Great Services of Mississippi, Inc.     | 1501 Hwy. 13 North<br>Columbia, MS 39429               | Multiple Groups                 |
| *Hurricane Waste Systems                       | 712 West Shady Grove Rd.<br>75060                      | Multiple Groups Irving, TX      |
| *Aftermath Disaster                            | 1095 Willy Vester Ln.<br>Van Alstyne, TX 75495         | Multiple Groups Recovery, Inc.  |
| *Ceres Environmental                           | 9625 Windfern Rd.<br>Houston, TX 77064                 | Multiple Groups Services, Inc.  |
| *National Waste Management dba NWMLA, Inc.     | 13901 Hwy. 28 East<br>Deville, LA 71328                | Multiple Groups Louisiana, Inc. |
| Ashbritt, Inc.<br>Deerfield Beach, FL 33441    | 565 East Hillsboro Blvd.                               | Multiple Groups                 |
| DRC Emergency Services,<br>Galveston, TX 77554 | 6702 Broadway St.                                      | Multiple Groups LLC             |
| Phillips and Jordan, Inc.                      | 10142 Parkside Dr.<br>Suite 500<br>Knoxville, TN 37922 | Multiple Groups                 |
| TFR Enterprises, Inc.<br>Leander, TX 78641     | 601 Leander Dr.  | Multiple Groups                 |

UMGA Logistics  
75236

4120 Duncanville Rd.

Multiple Groups

Dallas, TX

### **OWNERS**

#### **Looks Great Services of Mississippi, Inc.**

Yolanda Agoglia, President  
Kristian Agoglia, Vice President

#### **Hurricane Waste Systems**

Grady Hicks, Chief Executive Office

#### **Aftermath Disaster Recovery, Inc.**

Melanie Corley, President  
Obie Corley, Director of Operations

#### **Ceres Environmental Services, Inc.**

David McIntyre, President

#### **National Waste Management Louisiana, Inc. dba NWMLA, Inc.**

Jennifer Roberts, President  
Chris Roberts Sr., Vice President