



Legislation Text

File #: 22-1162, **Version:** 1

STRATEGIC PRIORITY: Government Performance & Financial Management

AGENDA DATE: June 22, 2022

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize **(1)** a five-year service price agreement for the maintenance and repair of meter test bench systems for the Water Utilities Department - OW Investors LLC dba MARS Company in the estimated amount of \$1,632,511.10; and **(2)** a five-year master agreement for the purchase of portable meter testers for the Water Utilities Department - Sensus USA, Inc. in the estimated amount of \$80,406.00, lowest responsible bidders of two - Total estimated amount of \$1,712,917.10 - Financing: Dallas Water Utilities Fund

BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

These agreements will provide maintenance and repair of meter test benches and the purchase of portable meter testers. The test benches and portable testers are utilized by the Water Utilities Department to test the accuracy of water meters that serve commercial, industrial, and residential customers.

Accurate water measurement prevents waste of water and enables the Water Utilities Department to charge customers accurately. Testing is performed on new and reconditioned meters prior to being placed into service. The Water Utilities Department maintains approximately 330,000 water meters throughout the City.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from

user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$15.21; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On September 14, 2016, City Council authorized a five-year service contract for the purchase and maintenance for meter test bench system and portable meter testers for the Water Utilities Department with Ow Investors, LLC and the purchase of a sandblaster and maintenance for new and existing sandblasters with Clemtex II, Inc. by Resolution No. 16-1428.

FISCAL INFORMATION

Fund	FY 2022	FY 2023	Future Years
Dallas Water Utilities Fund	\$85,646.00	\$342,584.00	\$1,284,687.10

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,712,917.10	Other Services	N/A	N/A	N/A
<ul style="list-style-type: none"> • The Business Inclusion and Development Policy does not apply to Other Service contracts. • OW Investors LLC dba MARS Company - Non-local; Workforce - 0.00% Local • Sensus USA, Inc. - Non-local; Workforce - 0.00% Local 				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> • Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements
	<ul style="list-style-type: none"> • Negotiations are not allowed

The Office of Procurement Services received the following bids from solicitation number BV22-00018177. We opened them on February 18, 2022. We recommend the City Council award these agreements to the lowest responsive and responsible bidders by groups. Information related to this solicitation is available

upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>	
*OW Investors LLC dba MARS Company	3925 SW 13th Street Ocala, FL 34474	Group 1 - \$1,632,511.10 Group 2 - No bid	
*Sensus USA, Inc. 15401	450 North Gallatin Avenue Group 2 - \$80,406.00	Group 1 - No bid	Uniontown, PA

OWNERS

OW Investors LLC dba MARS Company

Hamilton Hunt, Owner
Charles Mulfinger, Owner
David Corey, Chief Executive Officer
Jeffrey Butt, Vice President

Sensus USA, Inc.

Tim Harriger, Vice President of Sales
Natalie Gominger, Vice President