



Legislation Text

File #: 20-2195, Version: 1

STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: December 9, 2020

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize Supplemental Agreement No. 1 to increase to the service contract for original equipment manufacturer service with associated parts to maintain City vehicles and equipment with **(1)** Holt Texas, Ltd. in the amount of \$1,479,044.60, from \$5,916,178.39 to \$7,395,222.99, Southwest International Trucks, Inc. in the amount of \$1,040,965.00, from \$4,163,860.00 to \$5,204,825.00, Duncanville Automotive, LLC dba Freedom Dodge Chrysler Jeep in the amount of \$595,375.00, from \$2,381,500.00 to \$2,976,875.00, Kirby-Smith Machinery, Inc. in the amount of \$537,615.00, from \$2,150,460.00 to \$2,688,075.00, Four Brothers Ford Tractor, Inc. dba Four Brothers Outdoor Power in the amount of \$365,079.05, from \$1,460,316.25 to \$1,825,395.30, Texas Kenworth Co. dba MHC Kenworth in the amount of \$314,584.00, from \$1,258,336.00 to \$1,572,920.00, Rush Truck Centers of Texas, L.P. dba Rush Truck Center, Dallas Light & Medium Duty in the amount of \$290,621.00, from \$1,162,484.00 to \$1,453,105.00, Kinloch Equipment and Supply, Inc. in the amount of \$257,776.25, from \$1,031,105.00 to \$1,288,881.25, Metro Fire Apparatus Specialists, Inc. in the amount of \$250,975.00, from \$1,003,900.00 to \$1,254,875.00, Berry Companies, Inc. dba Bobcat of Dallas in the amount of \$242,675.00, from \$970,700.00 to \$1,213,375.00, Duncanville Chevrolet, L.L.C. dba Freedom Chevrolet in the amount of \$220,685.00, from \$882,740.00 to \$1,103,425.00, RDO Equipment Co. in the amount of \$193,375.00, from \$773,500.00 to \$966,875.00, The Around the Clock Freightliner Group, LLC dba Premier Truck Group in the amount of \$112,172.50, from \$448,690.00 to \$560,862.50, Stewart & Stevenson Power Products, LLC in the amount of \$99,750.83, from \$399,003.30 to \$498,754.13, Landmark Equipment, Inc. in the amount of \$86,620.00, from \$346,480.00 to \$433,100.00, LHD Partners, L.P. dba Longhorn Harley-Davidson in the amount of \$70,560.00, from \$282,240.00 to \$352,800.00, CLS Sewer Equipment Co., Inc. in the amount of \$46,875.00, from \$187,500.00 to \$234,375.00, CTEC Holding, Co., LLC dba Custom Truck & Equipment in the amount of \$26,055.00, from \$104,220.00 to \$130,275.00, and Tom Loftus, Inc. dba Austin Turf and Tractor in the amount of \$25,603.75, from \$102,415.00 to \$128,018.75; and **(2)** REV Ambulance Group Orlando, Inc. in the amount of \$100,084.75, from \$400,339.00 to \$500,423.75, and consent to assignment and assumption from REV Ambulance Group Orlando, Inc. to Siddons Martin Emergency Group, LLC - Total amount not to exceed \$6,356,491.73, from \$25,425,966.94 to \$31,782,458.67 - Financing: Equipment and Fleet Management Fund (\$3,057,624.60), Sanitation Operation Fund (\$2,090,995.30), Dallas Water Utilities Fund (\$631,877.50), and General Fund (\$575,994.33)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for goods or services, for a specific term, which are ordered on an as needed basis.

This increase to the service contract will allow the City to continue to purchase original equipment manufacturer parts and service. The City has approximately 8,400 pieces of equipment ranging from light and heavy-duty trucks to excavators. This service contract will be used to supplement the City's need for factory authorized service repairs to City vehicles and equipment necessary to keep the equipment in good, reliable condition.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 12, 2017, City Council authorized a three-year service contract for original equipment manufacturer service with associated parts to maintain City vehicles and equipment with Holt Texas, Ltd., Southwest International Trucks, Inc., Westway Ford, Kirby-Smith Machinery, Inc., Four Brothers Outdoor Power, Inc., Kinloch Equipment and Supply, Inc., Metro Fire Apparatus Specialists, Inc., Berry Companies, Inc. dba Bobcat of Dallas, RDO Equipment Company, Trash Truck Repair Services, ATC Freightliner Group, LLC, REV Ambulance Group Orlando, Inc., Stewart & Stevenson Power Products, LLC, Landmark Equipment, Inc., Longhorn Harley-Davidson, CTE Holding, LLC dba Custom Truck & Equipment, and Tom Loftus, Inc. dba Austin Turf and Tractor; and a three-year service contract for original equipment manufacturer service with associated parts to maintain City vehicles and equipment with Freedom Dodge, MHC Kenworth dba Texas Kenworth, Rush Truck Centers of Texas, LP, Freedom Chevrolet, Romco Equipment Co. and CLS Sewer Equipment Co., Inc. through the Texas Association of School Boards (BuyBoard) by Resolution No. 17-0568.

FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
Equipment and Fleet Management Fund	\$2,548,020.52	\$509,604.08	\$0.00
Sanitation Operation Fund	\$2,090,995.30	\$ 0.00	\$0.00
Dallas Water Utilities Fund	\$ 631,877.50	\$ 0.00	\$0.00
General Fund	\$ 575,994.33	\$ 0.00	\$0.00
Total	\$5,846,887.65	\$509,604.08	\$0.00

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$6,356,491.73	Other Services	23.80%	0.00%	\$0.00
<ul style="list-style-type: none"> • This contract does not meet the M/WBE goal, but complies with good faith efforts. • The Around the Clock Freightliner Group, LLC dba Premier Truck Group- Local; Workforce - 12.86% Local • Berry Companies, Inc. dba Bobcat of Dallas - Local; Workforce - 00.81% Local • C Sewer Equipment Co., Inc. - Non-Local; Workforce - 0.00% Local • Four Brothers Ford Tractor, Inc dba Four Brothers Outdoor Power - Non-Local; Workforce - 0.00% Local • Duncanville Chevrolet, L.L.C. dba Freedom Chevrolet - Local; Workforce - 65.45% Local • Duncanville Automotive, LLC dba Freedom Dodge Chrysler Jeep - Local; Workforce - 65.45% Local • Holt Texas, Ltd. - Non-Local; Workforce - 1.60% Local • Kinloch Equipment and Supply, Inc. - Non-Local • Kirby-Smith Machinery, Inc. - Non-Local • Landmark Equipment, Inc. - Dallas County; Workforce - 0.00% Local • LHD Partners, L.P. dba Longhorn Harley-Davidson - Non-Local • Metro Fire Apparatus Specialists, Inc. - Non-Local; Workforce - 1.98% Local • Texas Kenworth Co. dba MHC Kenworth - Local; Workforce 21.74% Local • RDO Equipment Co. - Local; Workforce - 39.60% Local • Rush Truck Centers of Texas, L.P. dba Rush Truck Center, Dallas Light & Medium Duty- Local; Workforce - 21.27% Local • Southwest International Trucks, Inc. - Local; Workforce - N/A Local • Stewart & Stevenson Power Products, LLC - Non-Local • Siddons Martin Emergency Group, LLC - Non-Local; Workforce - 10.10% Local 				

OWNERS

Holt Texas, Ltd.

Peter M. Holt, President

Southwest International Trucks, Inc.

G.R. Trimble, President
Jane C. Roth, Secretary

Duncanville Automotive, LLC dba Freedom Dodge Chrysler Jeep

Frank Stinson, President
Matt Stinson, Vice President
Alissa Hillhouse, Secretary
John Rowe, Treasurer

Kirby-Smith Machinery, Inc.

Ed Kirby, President
David Cooper, Vice President
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Four Brothers Ford Tractor, Inc. dba Four Brothers Outdoor Power

Rex Kelly, President
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Eddy Kelly, Secretary

Texas Kenworth Co. dba MHC Kenworth

Mike Murphy, President
Steve Ellington, Vice President

Rush Truck Centers of Texas, L.P. dba Rush Truck Center, Dallas Light & Medium Duty

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Martin A. Naegelin Jr., Vice President

Kinloch Equipment and Supply, Inc.

Todd Kinloch, President

Metro Fire Apparatus Specialists, Inc.

Craig N. Russell, President

Berry Companies, Inc. dba Bobcat of Dallas

Walter Berry, President

Duncanville Chevrolet, L.L.C. dba Freedom Chevrolet

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Alfred Keeling, Vice President
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Chris Calhoon, Treasurer

CLS Sewer Equipment Co., Inc.

Jerry P. Sonnier, President
Jennifer Sonnier, Secretary

CTEC Holding Co., LLC dba Custom Truck & Equipment

Fred Ross, President
Matt Beller, Vice President

Tom Loftus, Inc. dba Austin Turf and Tractor

Tom Loftus, President

Siddons Martin Emergency Group, LLC

Patrick F. Siddons, President - Sales
Leon Martin Jr., President - Service
Jeffrey W. Keiser, Executive Vice President
Kirk Givler, Vice President Sales
Troy Harrison, Vice President Service