



Legislation Text

File #: 20-2552, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: June 23, 2021

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a three-year service price agreement for parts, repairs, and preventative maintenance and calibration for automatic stretcher load systems, power stretchers, and stair chairs for the Fire-Rescue Department - Stryker Sales Corporation, lowest responsible bidder of two - Estimated amount of \$635,500 - Financing: General Fund

BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for parts, repairs, and preventative maintenance and calibration for automatic stretcher load systems, power stretchers, and stair chairs. Annual maintenance is required for all automatic stretcher load systems, power stretchers, and stair chairs to ensure proper operation and prevent the risk of injury. Maintaining existing stretcher load systems, power stretchers, and stair chairs is essential to Fire-Rescue's replacement plan for power stretchers and stair chairs.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a "living wage" rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$11.71; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

This item has no prior action.

FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
General Fund	\$211,833.33	\$211,833.33	\$211,833.34

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$635,500.00	Goods	32.00%	0.00%	\$0.00
<ul style="list-style-type: none"> • This contract does not meet the M/WBE goal, but complies with good faith efforts. • Stryker Sales Corporation - Non-local; Workforce - 0.00% Local 				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> • Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements • Negotiations are not allowed
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The Office of Procurement Services received the following bids from solicitation number BD20-00014165. We opened them on August 21, 2020. We recommend the City Council award this service price agreement to the lowest responsive and responsible bidder by group.

*Denotes successful bidder

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Stryker Sales Corporation	3800 East Centre Ave. Portage, MI 49002	Group 1 - \$304,500.00 Group 2 - \$331,000.00
San Antonio Equipment Repair, Inc. dba EMSAR of Texas	14035 Dublin Square San Antonio, TX 78217	Group 1 - \$517,000.00 Group 2 - \$191,000.00

OWNER

Stryker Sales Corporation

Kevin Lobo, Chairman

Tom Tackabury, Senior Sales Manager