



## Legislation Text

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File #: 24-400, Version: 1

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**STRATEGIC PRIORITY:** Economic Development  
**AGENDA DATE:** February 14, 2024  
**COUNCIL DISTRICT(S):** All  
**DEPARTMENT:** City Manager's Office  
**EXECUTIVE:** Genesis D. Gavino

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### SUBJECT

Authorize Supplemental Agreement No. 3 to the service agreement with HR&A Advisors, Inc., approved as to form by the City Attorney, for analytical, strategic and community planning consultant services to: **(1)** extend the term from June 30, 2024 to June 30, 2025; and **(2)** increase the overall contract amount by \$1,580,000.00, from \$2,318,000.00 to \$3,898,000.00 - Not to exceed \$1,580,000.00 - Financing: General Fund

### BACKGROUND

Since mid-2021, HR&A Advisors, Inc. has been working with staff and leadership across various City departments to craft policies and programs, engage communities, and implement actions that advance the mission and vision of the Economic Development Policy, which focused on addressing barriers to equitable development in Dallas.

At the beginning of 2023, HR&A, Advisors, Inc. worked with City leadership to set four priorities for continuing to take advantage of the moment offered by new policies and tools grounded in a shared commitment to racial equity and equitable economic development:

1. Maintain momentum; do not let anything 'sit on the shelf'
2. Continuing building the policy foundation, resources, and City
3. Maximize connections between plans, policies, and investments
4. Identify opportunities for impact

This amendment will allow HR&A Advisors, Inc. to partner with the City of Dallas on the following work from January 1, 2024 through June 30, 2025.

- Strategic Advisory Services
- Leadership Recruitment and Onboarding
- Cultural and Historic Preservation Policy and Planning
- Small Business Center Roadmap Implementation

- Community Development, Housing, Grants Management and Monitoring, and Real Estate Functions & Organization
- Smart Cities Cross-Department Coordination Support

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On June 23, 2021, the City Council authorized a service agreement for consultant services with HR&A Advisors, Inc. in an amount not to exceed \$1,296,000.00 to implement the City of Dallas Economic Development Policy by Resolution No. 21-1154.

On February 8, 2023, the City Council authorized Supplemental Agreement No. 1 to the agreement with HR&A Advisors, Inc. in order to extend the contract to January 2023 and to increase the overall contract amount by \$1,022,000.00, from \$1,296,000.00 to \$2,318,000.00, by Resolution No. 23-0258.

**FISCAL INFORMATION**

Fund	FY 2024	FY 2025	Future Years
General Fund	\$1,580,000.00	\$0.00	\$0.00

Agreement	\$1,296,000.00
Supplemental Agreement No. 1	\$1,022,000.00
Supplemental Agreement No. 2	\$ 0.00
Supplemental Agreement No. 3 (this action)	<u>\$1,580,000.00</u>
Total amount not to exceed	\$3,898,000.00

**OWNER**

**HR&A Advisors, Inc.**

Aaron Abelson, Partner