

City of Dallas

1500 Marilla Street Council Chambers, 6th Floor Dallas, Texas 75201

Legislation Text

File #: 24-1818, Version: 1

STRATEGIC PRIORITY: Government Performance & Financial Management

AGENDA DATE: June 26, 2024

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Donzell Gipson

SUBJECT

Authorize a three-year service price agreement for citywide irrigation system maintenance, sprinkler services, repairs, and purchase of irrigation system parts - Good Earth Corporation in an estimated amount of \$1,690,900.00 and Abescape Group LLC in an estimated amount of \$93,130.00, lowest responsible bidders of six - Total estimated amount of \$1,784,030.00 - Financing: General Fund (\$1,177,140.00), Aviation Fund (\$302,420.00), Dallas Water Utilities Fund (\$224,470.00), and Stormwater Drainage Management Fund (\$80,000.00) (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide citywide irrigation system maintenance, sprinkler services, repairs and purchase of irrigation system parts. This agreement will also provide additional labor and after hour services for twenty-four hours, seven days a week in case of emergencies. This service price agreement will supplement the current City staff to provide complete services.

The Park & Recreation Department maintains irrigation systems at various locations including:

- 18-hole golf courses
- athletic fields
- recreation centers
- Love Field Airport
- libraries
- Fire Stations
- numerous flower beds
- landscaped grounds throughout the City

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As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a "living wage" rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The calculated living wage during the solicitation process of this contract is \$18.24; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

This item has no prior action.

FISCAL INFORMATION

| Fund | FY 2024 | FY 2025 | Future Years |
|--|--------------|--------------|--------------|
| General Fund | \$323,056.30 | \$372,283.66 | \$481,800.04 |
| Aviation Fund | \$ 64,286.00 | \$119,066.00 | \$119,068.00 |
| Dallas Water Utilities Fund | \$ 24,970.00 | \$ 74,811.00 | \$124,689.00 |
| Stormwater Drainage Management Fund | \$ 8,900.00 | \$ 26,670.00 | \$ 44,430.00 |
| Total | \$421,212.30 | \$592,830.66 | \$769,987.04 |

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

| Contract Amount | Procurement Category | M/WBE Goal |
|------------------------|----------------------|--------------------------------|
| \$1,784,030.00 | Other Services | N/A |
| M/WBE Subcontracting % | M/WBE Overall % | M/WBE Overall Participation \$ |
| 6.64% | 94.78% | \$1,690,900.00 |

- The Request for Bid method of procurement resulted in the lowest responsive bidders being selected, however one prime is WBE certified.
- Good Earth Corporation Local; Workforce 94.48% Local Abescape Group LLC Non-local;
 Workforce 44.11% Local

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

| Low Bid | Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements |
|---------|--|
| | Negotiations are not allowed |

The Office of Procurement Services received the following bids from solicitation number BF24-00023837. We opened them on February 23, 2024. We recommend the City Council award this service price agreement to the lowest responsive and responsible bidders by group. Information related to this solicitation is available upon request.

^{*}Denotes successful bidders

| <u>Bidders</u> | Address | <u>Amount</u> |
|------------------------------|---|-----------------|
| *Good Earth Corporation | 7922 Forney Rd. Dallas, TX 75227 | Multiple Groups |
| *Abescape Group LLC | 1418 Milam St. Ft. Worth, TX 76112 | Multiple Groups |
| The Howell Network CS LLC | 1781 U.S. Highway 287 #1064 Mansfield, TX 76063 | Multiple Groups |
| Lux Texas Landscaping | 12925 Prince Edward Ln. Frisco, TX 75033 | Multiple Groups |
| T5 Irrigation LLC | 3226 Gus Thomasson Rd. Dallas, TX 75228 | Multiple Groups |
| Edens Touch Diversified, LLC | 2334 Glenda Ln. Shop B Dallas, TX 75229 | Multiple Groups |

OWNERS

Good Earth Corporation

Emily Points, President

Abescape Group LLC

Abraham Herrera, Owner