



Legislation Text

File #: 21-1728, Version: 1

**STRATEGIC PRIORITY:** Government Performance and Financial Management

**AGENDA DATE:** September 22, 2021

**COUNCIL DISTRICT(S):** All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Elizabeth Reich

**SUBJECT**

Authorize a two-year service contract for re-entry services, including social services, job skills training, and workforce support for the Office of Community Care and Office of Economic Development - Dallas Leadership Foundation in the amount of \$500,000 and Metroplex Economic Development Corporation in the amount of \$500,000, most advantageous proposers of three - Total not to exceed \$1,000,000 - Financing: General Fund (subject to annual appropriations)

**BACKGROUND**

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract will provide re-entry social services, wraparound support, job skills training, and workforce support for individuals impacted by incarceration via contracts with nonprofit providers to build on existing programs supported by the Texas Department of Criminal Justice. More than 150,000 individuals were incarcerated in Texas in 2016 and data shows that one in five inmates released is re-incarcerated within three years of release. Upon release, these individuals face a myriad of barriers to successful re-entry into society. These individuals face limited employment opportunities, limited access to housing and are often ineligible for public benefits and types of assistance, making it difficult to find stability and self-sufficiency.

A five-member committee from the following departments reviewed and evaluated the qualifications:

- Office of Economic Development (2)
- Mayor and City Council Office (1)
- Office of Community Care (1)
- Office of Procurement Services (1)\*

\*The Office of Procurement Services only evaluated local Preference, if applicable.

The committee selected the successful respondents under the following criteria:

- Program Evaluation 45 points
- Organizational Capacity 25 points
- Budget 25 points
- Local Preference 5 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$12.38; the selected vendor meets this requirement.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

[The Workforce, Education and Equity Committee was briefed by memorandum on September 13, 2021. <http://cityofdallas.legistar.com/gateway.aspx?M=F&ID=db211864-64dc-4bf4-b2aa-d3a763e019d1.pdf>](http://cityofdallas.legistar.com/gateway.aspx?M=F&ID=db211864-64dc-4bf4-b2aa-d3a763e019d1.pdf)

**FISCAL INFORMATION**

Fund	FY 2021	FY 2022	Future Years
General Fund	\$1,000,000.00	\$0.00	\$0.00

**M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,000,000.00	Other Services	N/A	N/A	N/A
• The Business Inclusion and Development Policy does not apply to Other Service contracts.				
• Dallas Leadership Foundation - Local; Workforce - 100.00% Local • Metroplex Economic Development Corporation - Local; Workforce - 100.00% Local				

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Request for Competitive Sealed Proposal	<ul style="list-style-type: none"><li>• Utilized for high technology procurements, insurance procurements, and other goods and services</li><li>• Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications</li><li>• Always involves a team evaluation</li><li>• Allows for negotiation on contract terms, including price</li></ul>
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The Office of Procurement Services received the following proposals from solicitation number BRZ21-00016400. We opened them on April 29, 2021. We recommend the City Council award this service contract to the most advantageous proposers by group.

\*Denotes successful proposers

<u>Proposers</u>	<u>Address</u>	<u>Score</u>
*Dallas Leadership Foundation	3101 Greenwood St. Dallas, TX 75206	Group 1 - 90.75 Group 2 - no score
*Metroplex Economic Development Corporation	6777 West Kiest Blvd. Dallas, TX 75236	Group 1 - no score Group 2 - 82.00
DFW Economic Solutions	4347 West Northwest Hwy. Suite 323 Dallas, TX 75220	Group 1 - no score Group 2 - 76.25

**OWNERS**

**Dallas Leadership Foundation**

Wil McCall, President  
Thornton Hardie, Board Chair

**Metroplex Economic Development Corporation**

Darwin Bruce, Chief Executive Officer