



## Legislation Details (With Text)

**File #:** 20-371      **Version:** 1      **Name:**

**Type:** CONSENT AGENDA      **Status:** Approved

**File created:** 2/15/2020      **In control:** Office of Procurement Services

**On agenda:** 3/25/2020      **Final action:** 3/25/2020

**Title:** Authorize a three-year service price agreement for litter maintenance services and trash removal at City-owned parks, recreation centers, aquatic centers, and splash grounds for the Park and Recreation Department - Good Earth Corporation in the estimated amount of \$6,581,946.82, T. Smith's Lawn Service, LLC in the estimated amount of \$3,941,138.18, and V.L. & I., Inc. dba Urban Landscaping & Irrigation in the estimated amount of \$1,574,076.06, lowest responsible bidders of seven - Total estimated amount of \$12,097,161.06 - Financing: General Fund

**Sponsors:**

**Indexes:** 100

**Code sections:**

**Attachments:** 1. Resolution

Date	Ver.	Action By	Action	Result
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**STRATEGIC PRIORITY:** Government Performance and Financial Management

**AGENDA DATE:** March 25, 2020

**COUNCIL DISTRICT(S):** All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Elizabeth Reich

### SUBJECT

Authorize a three-year service price agreement for litter maintenance services and trash removal at City-owned parks, recreation centers, aquatic centers, and splash grounds for the Park and Recreation Department - Good Earth Corporation in the estimated amount of \$6,581,946.82, T. Smith's Lawn Service, LLC in the estimated amount of \$3,941,138.18, and V.L. & I., Inc. dba Urban Landscaping & Irrigation in the estimated amount of \$1,574,076.06, lowest responsible bidders of seven - Total estimated amount of \$12,097,161.06 - Financing: General Fund

### BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for litter maintenance services and trash removal at City-owned parks, recreation centers, aquatic centers, and splash grounds for the Park and Recreation Department. The agreement will provide litter pick-up maintenance service of approximately 399 parks within the City's six park maintenance districts. Contractors will perform litter pick-up services on a pre-determined maintenance frequency established by the Park and Recreation Department. Maintenance frequencies will vary in each park based on the amount of traffic and the time of year. Adjustments to the schedule will be made based on various needs, such as special events and spray ground activity. The service agreement also includes provisions for the removal of urban encampments, post-flood clean ups, illegal dumping, and litter maintenance performed on an emergency response basis.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors. Additionally, in an effort to secure more competition, the Office of Business Diversity sent notifications to chambers of commerce and advocacy groups to ensure maximum vendor outreach.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a "living wage" rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$11.71; the selected vendor meets this requirement.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On January 27, 2016, City Council authorized a three-year service contract for litter maintenance services for Park and Recreation with Good Earth Corporation and T. Smith's Lawn Service, LLC by Resolution No. 16-0159.

On February 20, 2020, the Park and Recreation Board authorized the three-year service price agreement for litter maintenance services and trash removal at City-owned parks, recreation centers, aquatic centers, and splash grounds with Good Earth Corporation, T. Smith's Lawn Service, LLC, and V.L. & I., Inc. dba Urban Landscaping & Irrigation.

### **FISCAL INFORMATION**

Fund	FY 2020	FY 2021	Future Years
General Fund	\$3,432,387.02	\$4,032,387.02	\$4,632,387.02

### **M/WBE INFORMATION**

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$12,097,161.06	Other Services	23.80%	24.12%	\$2,917,299.62

- This contract exceeds the M/WBE goal.

## **PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> <li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li> <li>• Negotiations are not allowed</li> </ul>
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The Office of Procurement Services received the following bids from solicitation number BT19-00010422. We opened them on October 25, 2019. We recommend the City Council award this service price agreement to the lowest responsive and responsible bidders by group. Information related to this solicitation is available upon request.

\*Denotes successful bidders

<b><u>Bidders</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*Good Earth Corporation	7922 Forney Road Dallas, TX 75227	Multiple Groups
*T. Smith's Lawn Service, LLC	3315 Daniieldale Road Lancaster, TX 75134	Multiple Groups
*V.L. & I., Inc. dba Urban Landscaping & Irrigation	700 South Dallas Avenue Lancaster, TX 75146	Multiple Groups
Block by Block	640 South 4th Street Suite 110 Louisville, KY 40202	Multiple Groups
GreenList Services	3131 McKinney Avenue Dallas, TX 75204	Multiple Groups
Groundwork Dallas	3001 Quebec Street Suite 201 Dallas, TX 75247	Multiple Groups
Weldon's Lawn and Tree, LLC	1211 State Highway 205 Rockwall, TX 75087	Multiple Groups

## **OWNERS**

**Good Earth Corporation**

Ronald Points, Chief Executive Officer  
Kevin Points, President

**T. Smith's Lawn Service, LLC**

Terrence Smith, President

**V.L. & I., Inc. dba Urban Landscaping & Irrigation**

Dexter Payne, Owner