



Legislation Details (With Text)

File #: 20-1852 **Version:** 1 **Name:**

Type: CONSENT AGENDA **Status:** Approved

File created: 9/18/2020 **In control:** Office of Procurement Services

On agenda: 10/28/2020 **Final action:** 10/28/2020

Title: Authorize a three-year master agreement for pavement marking materials for the Department of Transportation - Swarco Industries, Inc. in the estimated amount of \$525,025.00, Striping Service and Supply, Inc. in the estimated amount of \$356,292.80, Geveko Markings, Inc. in the estimated amount of \$98,968.90, Impact Recovery Systems, Inc. in the estimated amount of \$68,267.75, and Ennis-Flint, Inc. in the estimated amount of \$37,053.33, lowest responsible bidders of six - Total estimated amount of \$1,085,607.78 - Financing: General Fund

Sponsors:

Indexes: 100

Code sections:

Attachments: 1. Resolution

| Date | Ver. | Action By | Action | Result |
|------|------|-----------|--------|--------|
|------|------|-----------|--------|--------|

STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: October 28, 2020

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a three-year master agreement for pavement marking materials for the Department of Transportation - Swarco Industries, Inc. in the estimated amount of \$525,025.00, Striping Service and Supply, Inc. in the estimated amount of \$356,292.80, Geveko Markings, Inc. in the estimated amount of \$98,968.90, Impact Recovery Systems, Inc. in the estimated amount of \$68,267.75, and Ennis-Flint, Inc. in the estimated amount of \$37,053.33, lowest responsible bidders of six - Total estimated amount of \$1,085,607.78 - Financing: General Fund

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will provide for pavement marking materials for the Department of Transportation. This purchase is essential for construction, maintenance, and general safety of the City's 1,600 linear miles of pavement markings. Items purchased through this agreement will provide visual reflectivity of lane lines, crosswalks, stop bars, and school zone crossings. The Department of Transportation's Field Operations annual goal is to refresh approximately 580 miles of long line striping and 420 crosswalks and stop bars. Additionally, the placement of traffic calming measures, such as vertical delineators, curb stops, and speed cushions will be completed. This agreement will provide materials such as:

- Hot applied alkyd thermoplastic
- Glass traffic beads
- Reflective pavement markers
- Traffic buttons
- Flexible bituminous and epoxy
- High performance channelizer posts
- In-street omni-ped crosswalk signs
- Speed bumps
- Permanent prefabricated pavement markings
- Waterborne traffic paint

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors. Additionally, in an effort to secure more competition, the Office of Economic Development Business Workforce and Inclusion Division sent notifications to chambers of commerce and advocacy groups to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On December 13, 2017, City Council authorized a three-year master agreement for thermoplastic, glass traffic beads, pavement markers, and adhesives with Ozark Materials, LLC, Striping Service and Supply, Inc. dba Striping Supply, Inc., and Centerline Supply, Ltd. by Resolution No. 17-1878.

FISCAL INFORMATION

| Fund | FY 2021 | FY 2022 | Future Years |
|--------------|--------------|--------------|--------------|
| General Fund | \$274,643.00 | \$274,643.00 | \$536,321.78 |

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

| Contract Amount | Category | M/WBE Goal | M/WBE % | M/WBE \$ |
|-----------------|----------|------------|---------|----------|
|-----------------|----------|------------|---------|----------|

| | | | | |
|---|-------|--------|-------|--------|
| \$1,085,607.78 | Goods | 18.00% | 0.00% | \$0.00 |
| <ul style="list-style-type: none"> • This contract does not meet the M/WBE goal, but complies with good faith efforts. | | | | |
| Swarco Industries, Inc. - Non-Local; Workforce - 0.00% Local Kinetics Motorwerks, LLC - Non-Local; Workforce - 0.00% Local Striping Service and Supply, Inc. - Local; Workforce - 8.00% Local Geveko Markings, Inc. - Non-Local; Workforce - 0.00% Local Impact Recovery Systems, Inc. - Non-Local; Workforce - 0.00% Local | | | | |

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

| | |
|---------|--|
| Low Bid | <ul style="list-style-type: none"> • Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements • Negotiations are not allowed |
|---------|--|

The Office of Procurement Services received the following bids from solicitation number BY20-00013572. We opened them on June 12, 2020. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

*Denotes successful bidders

| <u>Bidder</u> | <u>Address</u> | <u>Amount</u> |
|------------------------------------|---|----------------------|
| *Swarco Industries, Inc. | 270 Rutherford Ln. Columbia, TN 38401 | Multiple Lines |
| *Striping Service and Supply, Inc. | 1911 South Great Southwest Pkwy. Grand Prairie, TX 75051 | Multiple Lines |
| *Geveko Markings, Inc. | 1883 New Harvest Rd. Gainesville, GA 30507 | Multiple Lines |
| *Impact Recovery Systems, Inc. | 3423 Harriet Ave. Minneapolis, MN 55408 | Multiple Lines |
| *Ennis-Flint, Inc. | 4161 Piedmont Pkwy. Suite 370 Greensboro, NC 27410 | Multiple Lines |
| Kinetics Motorwerks, LLC | 2800 Post Oak Blvd. Suite 4100 Houston, TX 77056 | Multiple Lines |

OWNERS

Swarco Industries, Inc.

John Sproul, President

Striping Service and Supply, Inc.

Jeff Low, Managing Partner

Geveko Markings, Inc.

Laura Clark, President

Impact Recovery Systems, Inc.

Tracy Wencka

Ennis-Flint, Inc.

Matthew Soule, President