



## Legislation Details (With Text)

**File #:** 20-1765      **Version:** 1      **Name:**  
**Type:** CONSENT AGENDA      **Status:** Approved  
**File created:** 9/8/2020      **In control:** Office of Procurement Services  
**On agenda:** 11/11/2020      **Final action:** 11/11/2020  
**Title:** Authorize Principal Procurement Agency Rebate and Master Intergovernmental Cooperative Purchasing Agreements with the National Intergovernmental Purchasing Alliance Company dba OMNIA Partners, Public Sector - Estimated Annual Revenue: General Fund \$100,000  
**Sponsors:**  
**Indexes:** 100  
**Code sections:**  
**Attachments:** 1. Resolution

| Date | Ver. | Action By | Action | Result |
|------|------|-----------|--------|--------|
|------|------|-----------|--------|--------|

**STRATEGIC PRIORITY:** Government Performance and Financial Management

**AGENDA DATE:** November 11, 2020

**COUNCIL DISTRICT(S):** All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Elizabeth Reich

### **SUBJECT**

Authorize Principal Procurement Agency Rebate and Master Intergovernmental Cooperative Purchasing Agreements with the National Intergovernmental Purchasing Alliance Company dba OMNIA Partners, Public Sector - Estimated Annual Revenue: General Fund \$100,000

### **BACKGROUND**

These Principal Procurement Agency Rebate and Master Intergovernmental Cooperative Purchasing Agreements with the National Intergovernmental Purchasing Alliance Company dba OMNIA Partners, Public Sector (Omnia) designates the City of Dallas as a Principal Procurement Agency within the Omnia system.

Omnia is a national cooperative purchasing program that designates certain public agencies as Principal Procurement Agencies (PPA) for the purpose of gaining access to contract pricing that agency holds. Once an agency, such as the City of Dallas, has been given this designation Omnia will market certain contracts from that agency to other public agencies that may need similar goods or services. The agency in need would then be able to utilize these agreements under the Omnia cooperative purchasing agreement.

The City was recently approached by Omnia with the proposal to enter into this agreement based on a solicitation the City recently conducted for body-worn, surveillance, and other cameras. The agreement will allow Omnia to utilize the City's name in promotional and marketing materials related to the City's PPA designation. Through the PPA designation Omnia will pay the City a percentage of all sales based on the number of agencies utilizing the contract. The City estimates revenue of about \$100,000 per year from this agreement.

The receipt of the PPA Rebate complies with federal, state, and local laws, including, but not limited to, any and all state-specific procurement laws; the City has made any and all disclosures required by law and has duly authorized this Rebate Agreement through the approval of this item, and has full legal power and authority to enter into this Rebate Agreement.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

This item has no prior action.

### **FISCAL INFORMATION**

Estimated Annual Revenue: General Fund \$100,000.00

### **M/WBE INFORMATION**

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

| Contract Amount  | Category | M/WBE Goal | M/WBE % | M/WBE \$ |
|--|----------|------------|---------|----------|
| \$100,000.00   | Revenue  | N/A        | N/A     | N/A      |
| • The Business Inclusion and Development Plan does not apply to Revenue contracts. |          |            |         |          |

### **OWNER**

**National Intergovernmental Purchasing Alliance Company dba OMNIA Partners, Public Sector**  
840 Crescent Centre Dr.  
Suite 600  
Franklin, TN 37067

Todd Abner, Chief Executive Officer