



Legislation Details (With Text)

File #: 21-164 **Version:** 1 **Name:**

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File created: 1/24/2021 **In control:** Office of Procurement Services

On agenda: 2/24/2021 **Final action:**

Title: Authorize a four-year master agreement for law enforcement equipment for the Police Department - GT Distributors, Inc. in the estimated amount of \$1,457,858, CG Wholesale LLC in the estimated amount of \$288,000, Tactical Medical Solutions, Inc. dba Tramedic Solutions, Inc. in the estimated amount of \$182,000, Galls, LLC dba Red the Uniform Tailor in the estimated amount of \$101,505, and ProForce Marketing, Inc. dba ProForce Law Enforcement in the estimated amount of \$52,000, lowest responsible bidders of eight - Total estimated amount of \$2,081,363 - Financing: General Fund

Sponsors:

Indexes: 100

Code sections:

Attachments: 1. Resolution

Date	Ver.	Action By	Action	Result
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STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: February 24, 2021

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a four-year master agreement for law enforcement equipment for the Police Department - GT Distributors, Inc. in the estimated amount of \$1,457,858, CG Wholesale LLC in the estimated amount of \$288,000, Tactical Medical Solutions, Inc. dba Tramedic Solutions, Inc. in the estimated amount of \$182,000, Galls, LLC dba Red the Uniform Tailor in the estimated amount of \$101,505, and ProForce Marketing, Inc. dba ProForce Law Enforcement in the estimated amount of \$52,000, lowest responsible bidders of eight - Total estimated amount of \$2,081,363 - Financing: General Fund

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will

determine the amount spent under this agreement.

This master agreement will provide for law enforcement equipment for the Police Department. Law enforcement equipment is used essentially to protect the officers and provide public safety. This master agreement will include equipment such as:

- Gun belts
- Standard and tactical holsters
- Holders for badges, pepper spray, and handgun magazines
- Handcuffs
- Batons
- Flashlights, safety and traffic wands
- Carrying cases for weapons, computers, and sensitive equipment

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On August 11, 2010, City Council authorized a four-year master agreement for law enforcement equipment accessories for the Dallas Police Department with GT Distributors, Inc. and C & G Police Supply dba C & G Wholesale by Resolution No. 10-1940.

FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
General Fund	\$175,000.00	\$480,000.00	\$1,426,363.00

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$2,081,363.00	Goods	32.00%	0.00%	\$0.00
<ul style="list-style-type: none"> • M/WBE goal waived due to no M/WBE availability. • Tactical Medical Solutions, Inc. dba Tramedic Solutions, Inc.- Non-Local; Workforce - 0.00% Local • ProForce Marketing, Inc. dba ProForce Law Enforcement - Non-Local; Workforce - 0.00% Local • GT Distributors, Inc. - Non-Local; Workforce - 15.78% Local • Galls, LLC dba Red the Uniform Tailor - Non-Local; Workforce - 0.00% Local • CG Wholesale LLC - Local; Workforce - 80.00% Local 				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> • Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements • Negotiations are not allowed
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The Office of Procurement Services received the following bids from solicitation number BQ20-00014532. We opened them on October 30, 2020. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by group. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*GT Distributors, Inc.	2545 Brockton Dr. Suite 100 Austin, TX 78758	Multiple Groups
*CG Wholesale LLC	10345 Brockwood Rd. Dallas, TX 75238	Multiple Groups
*Tactical Medical Solutions, Inc. dba Tramedic Solutions, Inc.	1250 Harris Bridge Rd. Anderson, SC 29621	Multiple Groups
*Galls, LLC dba Red the Uniform Tailor	1340 Russell Cave Rd. Lexington, KY 40505	Multiple Groups
*ProForce Marketing, Inc. dba ProForce Law Enforcement	2625 Stearman Rd. Suite A Prescott, AZ 86301	Multiple Groups
MESLawmen Supply Company	7150 Airport Hwy. Pennsauken, NJ 08109	Multiple Groups
Simba Industries	753 Port America Pl. Suite 210 Grapevine, TX 76051	Multiple Groups
Nationwide Supplies	2301 Executive Dr. Garland, TX 75041	Non-responsive

OWNERS

GT Distributors, Inc.

William J. Orr, Jr., President

CG Wholesale LLC

Gail Skees, Owner

Tactical Medical Solutions, Inc. dba Tramedic Solutions, Inc.

William Wennberg, Chief Executive Officer

Galls, LLC dba Red the Uniform Tailor

David Scheve, Chief Financial Officer

ProForce Marketing, Inc. dba ProForce Law Enforcement

Dan Rooney, Senior Vice President