



Legislation Details (With Text)

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On agenda: 9/22/2021 **Final action:**

Title: Authorize a five-year service contract for an online records system for pawned and second-hand property transactions for the Police Department - LeadsOnline, LLC, most advantageous proposer of four - Not to exceed \$850,837 - Financing: Confiscated Monies-Federal Fund (subject to annual appropriations)

Sponsors:

Indexes: 100

Code sections:

Attachments: 1. Resolution

Date	Ver.	Action By	Action	Result
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STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: September 22, 2021

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a five-year service contract for an online records system for pawned and second-hand property transactions for the Police Department - LeadsOnline, LLC, most advantageous proposer of four - Not to exceed \$850,837 - Financing: Confiscated Monies-Federal Fund (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract will provide for an online records system for pawned and second-hand property transactions for the Police Department. This database provides the Police Department Fusion Center with the ability to search nationwide pawnshops and secondhand store transactions and records and is used for criminal investigations. This database provides names, date of birth, addresses, and telephone numbers of individuals who sell property through pawn shops. The database system provides information that describes the property that is being sold and ties the property to the person

involved with the transaction. All pawn shops are required, by the State of Texas, to report all secondhand property transaction to local law enforcement.

A five-member committee from the following departments reviewed and evaluated the qualifications:

- Department of Information and Technology Services (1)
- Police Department (3)
- Office of Procurement Services (1)*

*The Office of Procurement Services evaluated cost and local preference, if applicable.

The committee selected the successful respondent on the basis of demonstrated competence and qualifications under the following criteria:

- Experience 35 points
- Approach 30 points
- Cost 30 points
- Local Preference 5 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$12.38; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

This item has no prior action.

FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
Confiscated Monies-Federal Fund	\$160,259.00	\$165,067.00	\$525,511.00

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
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\$850,837.00	Other Services	N/A	N/A	N/A
• The Business Inclusion and Development Policy does not apply to Other Service contracts.				
• LeadsOnline, LLC - Non-local; Workforce - 0.00% Local				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Request for Competitive Sealed Proposal	<ul style="list-style-type: none"> • Utilized for high technology procurements, insurance procurements, and other goods and services • Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications • Always involves a team evaluation • Allows for negotiation on contract terms, including price
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The Office of Procurement Services received the following proposals from solicitation number BS21-00015575. We opened them on April 15, 2021. We recommend the City Council award this service contract in its entirety to the most advantageous proposer.

*Denotes successful proposer

<u>Proposers</u>	<u>Address</u>	<u>Score</u>
*LeadsOnline, LLC	6900 Dallas Pkwy. Suite 825 Plano, TX 75024	94.00
IHP Pro System	1328 Barclay Dr. Carrollton, TX 75007	37.08
Dbarac	2521 Long Lasso Pass Leander, TX 78641	15.2
LEO Technologies, LLC	1999 Avenue of the Stars Suite 1100 Los Angeles, CA 90067	Non-responsive

OWNER

LeadsOnline, LLC

Dave Finley, Chief Executive Officer