

City of Dallas

1500 Marilla Street Council Chambers, 6th Floor Dallas, Texas 75201

Legislation Details (With Text)

File #: 21-1439 Version: 1 Name:

Type: CONSENT AGENDA Status: Agenda Ready

File created: 7/30/2021 In control: Department of Aviation

On agenda: 10/13/2021 Final action:

Title: Authorize a Second Amendment to the concessionaire contract with Host International, Inc., a Dallas

Love Field food and beverage concession, approved as to form by the City Attorney, in order to (1) exercise both one year renewal terms; and (2) add two extension years to the contract - Estimated

Revenue: Aviation Fund \$1,657,000.00

Sponsors:

Indexes: 2

Code sections:

Attachments: 1. Resolution

Date Ver. Action By Action Result

STRATEGIC PRIORITY: Mobility Solutions, Infrastructure, and Sustainability

AGENDA DATE: October 13, 2021

COUNCIL DISTRICT(S): 2

DEPARTMENT: Department of Aviation

EXECUTIVE: Majed Al-Ghafry

SUBJECT

Authorize a Second Amendment to the concessionaire contract with Host International, Inc., a Dallas Love Field food and beverage concession, approved as to form by the City Attorney, in order to (1) exercise both one year renewal terms; and (2) add two extension years to the contract - Estimated Revenue: Aviation Fund \$1,657,000.00

BACKGROUND

On March 7, 2015, City Council authorized a concession contract with Host International, Inc., a food and beverage concession contract for the construction, management, and operation of Cool River (C2125), La Madeleine (C2546), Paciugo/Auntie Anne's (C2321), Starbucks East (C2653), Starbucks West (C2452), and Chick-Fil-A (C2063) by Resolution No. 12-0706. The Contract's Primary Term commenced November 1, 2014 for all the units, with a Contract Primary Term expiration of October 31, 2021. In addition, based on the concession's excellent operation throughout the Primary Term, but especially during the COVID-19 pandemic when airline traffic was significantly reduced, with drastic staffing reductions and sales lost, concessionaire continued operations to service passengers and airport employees in a very trying climate, the Department of Aviation seeks (1) to exercise both

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one year renewal terms; and **(2)** add two extension years to the contract, allowing concessionaire to recover and re-establish a profitable position at Dallas Love Field.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On March 7, 2012, City Council authorized the food and beverage contract with Host International, Inc. by Resolution No. 12-0706.

On August 12, 2015, City Council authorized an amendment to allow street plus 10 percent pricing, \$10.37 per hour minimum wage rate and waived the shared costs provision for food court cleaning, third party inspection and deliveries and trash removal by Resolution No. 15-1335.

FISCAL INFORMATION

Estimated Revenue: Aviation Fund \$1,657,000.00

OWNER

Host International, Inc.

Anthony Alessi, Vice President, Business Development