



Legislation Details (With Text)

File #: 21-1445 **Version:** 1 **Name:**
Type: CONSENT AGENDA **Status:** Approved
File created: 7/30/2021 **In control:** Department of Aviation
On agenda: 10/13/2021 **Final action:**
Title: Authorize a Third Amendment to the concession contract with Air Star-LTS/Marquis-DAL, LLC, a Dallas Love Field food and beverage concessionaire to (1) exercise both one year renewal terms for Chili's and (2) add two extension years to the contract - Estimated Revenue: Aviation Fund \$600,000.00
Sponsors:
Indexes: 2
Code sections:
Attachments: 1. Resolution

Date	Ver.	Action By	Action	Result
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STRATEGIC PRIORITY: Mobility Solutions, Infrastructure, and Sustainability
AGENDA DATE: October 13, 2021
COUNCIL DISTRICT(S): 2
DEPARTMENT: Department of Aviation
EXECUTIVE: Majed Al-Ghafry

SUBJECT

Authorize a Third Amendment to the concession contract with Air Star-LTS/Marquis-DAL, LLC, a Dallas Love Field food and beverage concessionaire to **(1)** exercise both one year renewal terms for Chili's and **(2)** add two extension years to the contract - Estimated Revenue: Aviation Fund \$600,000.00

BACKGROUND

On March 7, 2021, City Council authorized a concession contract with Air Star-LTS/Marquis-DAL, LLC, for a food and beverage concession contract for the construction, management, and operation of Chili's (C2396) by Resolution No. 12-0706. The Contract's Primary Term commenced November 1, 2014 for the unit, with a Contract Primary Term expiration of October 31, 2023 for Chili's. In addition, based on the concession's excellent operation throughout the Primary Term, but especially during the COVID-19 pandemic when airline traffic was significantly reduced, with drastic staffing reductions and sales lost, concessionaire continued operations to service passengers and airport employees in a very trying climate, the Department of Aviation seeks to exercise both one year renewal terms and add two extension years to the contract, allowing concessionaire to recover and re-establish a

profitable position at Dallas Love Field.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On March 7, 2012, City Council authorized the food and beverage contract with Air Star Concession Ltd (formerly Dallas Love Field Joint Venture Ltd.) by Resolution No. 12-0706.

On August 12, 2015, City Council authorized Second Amendment to allow street plus 10% pricing, \$10.37 per hour minimum wage rate and waived the shared costs provision for food court cleaning, third party inspection and deliveries and trash removal by Resolution No. 15-1335.

On November 6, 2018, City Council authorized a First Amendment to add a non-contiguous patio to space C2396 to the Assigned Premises by Resolution No. 18-1484.

FISCAL INFORMATION

Estimated Revenue: Aviation Fund \$600,000.00

OWNER

Air Star-LTS/Marquis-DAL, LLC

Gilbert Aranza, President of the Managing Partner