



## Legislation Details (With Text)

**File #:** 21-1925      **Version:** 1      **Name:**

**Type:** CONSENT AGENDA      **Status:** Approved

**File created:** 9/28/2021      **In control:** Office of Procurement Services

**On agenda:** 10/27/2021      **Final action:**

**Title:** Authorize a three-year master agreement for the purchase of firefighting foams and fire hoses for the Fire-Rescue Department - Casco Industries, Inc. in the estimated amount of \$179,220, Daco Fire Equipment in the estimated amount of \$1,196,970, Metro Fire Apparatus Specialists, Inc. in the estimated amount of \$492,140, and Delta Fire & Safety, Inc. dba Delta Industrial Service & Supply in the estimated amount of \$424,770, lowest responsible bidders of six - Total estimated amount of \$2,293,100 - Financing: General Fund

**Sponsors:**

**Indexes:** 100

**Code sections:**

**Attachments:** 1. Resolution

| Date | Ver. | Action By | Action | Result |
|------|------|-----------|--------|--------|
|------|------|-----------|--------|--------|

**STRATEGIC PRIORITY:** Government Performance and Financial Management

**AGENDA DATE:** October 27, 2021

**COUNCIL DISTRICT(S):** All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Elizabeth Reich

### SUBJECT

Authorize a three-year master agreement for the purchase of firefighting foams and fire hoses for the Fire-Rescue Department - Casco Industries, Inc. in the estimated amount of \$179,220, Daco Fire Equipment in the estimated amount of \$1,196,970, Metro Fire Apparatus Specialists, Inc. in the estimated amount of \$492,140, and Delta Fire & Safety, Inc. dba Delta Industrial Service & Supply in the estimated amount of \$424,770, lowest responsible bidders of six - Total estimated amount of \$2,293,100 - Financing: General Fund

### BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will provide for the purchase of firefighting foams and fire hoses for the Fire-Rescue Department. This agreement allows for the purchase of Class A, Class B, and Alcohol-Resistant Aqueous Film-Forming Foam (AR-AFFF) firefighting foams, used by the Fire-Rescue Department. Class A (Structural and Wild Land) foam has foaming ability which is specifically formulated for applications such as structural, forestry, landfill, and tire fires. Class A foam reduces surface tension of water, greatly increasing the penetrating and wetting abilities of water, making water supply five times more effective than untreated water.

Class B (hydrocarbon flammable liquid or liquid petroleum gases) foam secures non-ignited hydrocarbon flammable liquid spills from reigniting and will be used at airports.

AR-AFFF 3%-6% foam is a versatile firefighting foam for protection from a wide range of Class B flammable liquid hazards. This foam is designed for protection of flammable liquids that will mix with water such as esters, ethanol, and alcohol; as well as flammable liquids that float-on and will not mix with water such as gasoline.

The purchase of fire hoses will be utilized by the Fire-Rescue Department to keep fire apparatus and vehicles in service for the purpose of suppressing any fire within the City and surrounding suburbs. Currently the Fire-Rescue Department has 150 apparatus and vehicles mounted with fire hoses. The fire hoses supplied require an independent third-party firm certify the methods of construction and various testing in accordance with the National Fire Protection Association (NFPA) 1961 Standard on fire hose, most recent edition.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

#### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On June 15, 2016, City Council authorized a three-year master agreement for fire hoses for Fire-Rescue with Metro Fire Apparatus Specialist, Inc., Casco Industries, Inc., and Dooley Tackaberry, Inc. by Resolution No. 16-0970.

#### **FISCAL INFORMATION**

| Fund         | FY 2022      | FY 2023      | Future Years |
|--------------|--------------|--------------|--------------|
| General Fund | \$566,580.00 | \$764,366.00 | \$962,154.00 |

#### **M/WBE INFORMATION**

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

| Contract Amount | Procurement Category | M/WBE Goal | M/WBE % | M/WBE \$ |
|-----------------|----------------------|------------|---------|----------|
|-----------------|----------------------|------------|---------|----------|

|   |       |        |       |        |
|---|-------|--------|-------|--------|
| \$2,293,100.00  | Goods | 32.00% | 0.00% | \$0.00 |
| <ul style="list-style-type: none"> <li>• This contract does not meet the M/WBE goal, but complies with good faith efforts.</li> </ul>   |       |        |       |        |
| <ul style="list-style-type: none"> <li>• Casco Industries, Inc. - Local; Workforce - 100.00% Local • Daco Fire Equipment - Non-local; Workforce - 0.00% Local • Delta Fire &amp; Safety, Inc. dba Delta Industrial Service &amp; Supply - Non-local; Workforce - 0.00% Local • Metro Fire Apparatus Specialists, Inc. - Non-local; Workforce - 0.00% Local</li> </ul> |       |        |       |        |

## **PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

|         |  |
|---------|--|
| Low Bid | <ul style="list-style-type: none"> <li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li> </ul> |
|         | <ul style="list-style-type: none"> <li>• Negotiations are not allowed</li> </ul>   |

The Office of Procurement Services received the following bids from solicitation number BD21-00015757. We opened them on March 12, 2021. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

\*Denotes successful bidders

| <b><u>Bidders</u></b>  | <b><u>Address</u></b>   | <b><u>Amount</u></b> |
|--|---|----------------------|
| *Casco Industries, Inc.  | 1517 West Carrier Parkway<br>Suite 118<br>Grand Prairie, TX 75050 | Multiple Lines       |
| *Daco Fire Equipment   | 6000 Huddleston<br>Haltom City, TX 63105                          | Multiple Lines       |
| *Metro Fire Apparatus Specialists, Inc.                          | 17350 State Highway 249<br>Suite 250<br>Houston, TX 77064         | Multiple Lines       |
| *Delta Fire & Safety, Inc. dba Delta Industrial Service & Supply | 3159 Summit Drive<br>Port Neches, TX 77651                        | Multiple Lines       |
| Municipal Emergency Services, Inc.                               | 600 Century Plaza Drive<br>Suite C-160<br>Houston, TX 77073       | Multiple Lines       |
| Perimeter Solutions  | 8000 Maryland Avenue  | Multiple Lines       |

Suite 350  
Clayton, MO 63105

**OWNERS**

**Casco Industries, Inc.**

Dough Schaumburg, President  
Jessie Gentry, Sale Manager

**Daco Fire Equipment**

Wesley Dobmeier, President  
Garrett Dobmeier, Vice-President

**Metro Fire Apparatus Specialists, Inc.**

Craig Russell, Accounts Receivable Manager  
Monica Ingram, Accounts Receivable Manager

**Delta Fire & Safety, Inc. dba Delta Industrial Service & Supply**

Eric Currie, President  
Marissa Guerra, Vice President