



Legislation Details (With Text)

File #:	21-2162	Version:	1	Name:	
Type:	CONSENT AGENDA	Status:	Approved		
File created:	10/28/2021	In control:	Office of Procurement Services		
On agenda:	11/10/2021	Final action:			
Title:	Authorize a two-year subrecipient agreement for certified skills training, workforce training, and education services for employment opportunities in regional high demand industries to re-skill or up-skill City residents for the Small Business Center - United Way of Metropolitan Dallas in the amount of \$2,249,830.45 and Oak Cliff Empowered, Inc. in the amount of \$749,943.45, most advantageous proposers of eight - Total not to exceed \$2,999,773.90 - Financing: 2020 CARES Act Relief CDBG #3 Fund				
Sponsors:					
Indexes:	100				
Code sections:					
Attachments:	1. Resolution				

Date	Ver.	Action By	Action	Result
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STRATEGIC PRIORITY:	Government Performance and Financial Management
AGENDA DATE:	November 10, 2021
COUNCIL DISTRICT(S):	All
DEPARTMENT:	Office of Procurement Services
EXECUTIVE:	Elizabeth Reich

SUBJECT

Authorize a two-year subrecipient agreement for certified skills training, workforce training, and education services for employment opportunities in regional high demand industries to re-skill or up-skill City residents for the Small Business Center - United Way of Metropolitan Dallas in the amount of \$2,249,830.45 and Oak Cliff Empowered, Inc. in the amount of \$749,943.45, most advantageous proposers of eight - Total not to exceed \$2,999,773.90 - Financing: 2020 CARES Act Relief CDBG #3 Fund

BACKGROUND

This subrecipient agreement will provide for certified skills training, workforce training, and education for employment opportunities in regional high demand industries to re-skill or up-skill City residents. Residents are members of low- and moderate-income ("LMI") households (defined as households at 80 percent or below Area Median Family Income or have been financially impacted by COVID-19. The programs will create collaborative partnerships among workforce systems, including employers,

that enable COVID-19 impacted LMI individuals to attain new skills leading to employment.

A three-member committee from the following departments reviewed and evaluated the proposals to determine which ones should be short-listed for further negotiations:

- Office of Budget and Management Services (1)
- Office of Community Care (1)
- Office of Economic Development (1)

The committee selected the successful respondents on the basis of demonstrated competence and qualifications under the following criteria:

- Capability and experience 30 points
- Workplan and evaluation 35 points
- Program budget and budget narrative 35 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$12.38; the selected vendors meet this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

[The Workforce, Education and Equity Committee will be briefed by memorandum regarding this matter on November 8, 2021. <https://cityofdallas.legistar.com/LegislationDetail.aspx?ID=5207312&GUID=827EA462-0435-482A-8118-850547DF1B76&Options=&Search=>](https://cityofdallas.legistar.com/LegislationDetail.aspx?ID=5207312&GUID=827EA462-0435-482A-8118-850547DF1B76&Options=&Search=>)

FISCAL INFORMATION

Fund	FY 2022	FY 2023	Future Years
2020 CARES Act Relief CDBG #3 Fund	\$2,999,773.90	\$0.00	\$0.00

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$2,999,773.90	Other Services	N/A	N/A	N/A

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| <ul style="list-style-type: none"> • The Business Inclusion and Development Policy does not apply to Other Service contracts. |
| <ul style="list-style-type: none"> • United Way of Metropolitan Dallas - Local • Oak Cliff Empowered, Inc. - Local |

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Request for Proposal	<ul style="list-style-type: none"> • Utilized for professional, personal, revenue, and planning services • Recommended offeror is the responsible offeror whose proposal most closely meets established criteria for the services advertised, based on demonstrated competence and qualifications at a fair and reasonable price • Always involves the evaluation by committee • Allows for negotiation on contract terms, including price
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The Office of Procurement Services received the following proposals from solicitation number BDZ21-00016286. We opened them on June 17, 2021. We recommend the City Council award this agreement to the most advantageous proposers by group.

*Denotes successful proposers

<u>Proposers</u>	<u>Address</u>	<u>Score</u>
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Short-listed Proposers**Group 1**

*United Way of Metropolitan Dallas	1800 North Lamar St. Dallas, TX 75202	90.50
Workforce Solutions Greater Dallas	500 North Akard St. Suite 3030 Dallas, TX 75201	83.50

Group 2

*Oak Cliff Empowered., Inc.	400 South Zang Blvd. C-59 Dallas, TX 75203	82.50
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Remaining Proposers

Inspiring Tomorrow's Leaders	8828 North Stemmons Fwy. Suite 507 Dallas, TX 75247	56.00
Transcend Stem Education	1341 West Mockingbird Ln.	55.33

	Suite 1000W Dallas, TX 75247	
Zan Wesley Holmes Jr. Community Outreach Center	2606 Martin Luther King Blvd. Suite 202 Dallas, TX 75215	53.33
Dress for Success Dallas	5580 Peterson Ln. Suite 155 Dallas, TX 75240	52.00
GSHA Quality Services	455 Eisenhower Pkwy. Suite 300 Ann Arbor, MI 48108	42.00

OWNERS

United Way of Metropolitan Dallas

Jennifer Sampson, Chief Executive Officer
Susan Hoff, Chief Strategy and Impact Officer
Janice Harissis, Chief Financial Officer

Oak Cliff Empowered, Inc.

Kiyundra Gulley, President