

# City of Dallas

# Legislation Details (With Text)

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On agenda:	12/8/2021			Final action:		
Title:	Authorize an amendment to the concession contract with CBC SSP America DAL, LLC, a Dallas Love Field food and beverage concessionaire contract to (1) exercise both one year Renewal Terms for AV8 Bar Café and Fly Bar; and (2) add two extension years to the contract - Estimated Annual Revenue: Aviation Fund \$60,000.00					
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		Mobility Solutions, Infrastructure, and Sustainability				
AGENDA DATE:		December 8, 2021				
COUNCIL DISTRICT(S):		2				
DEPARTMENT:		Department of Aviation				
EXECUTIVE:		Majed Al-Ghafry				

## <u>SUBJECT</u>

Authorize an amendment to the concession contract with CBC SSP America DAL, LLC, a Dallas Love Field food and beverage concessionaire contract to **(1)** exercise both one year Renewal Terms for AV8 Bar Café and Fly Bar; and **(2)** add two extension years to the contract - Estimated Annual Revenue: Aviation Fund \$60,000.00

## BACKGROUND

On October 24, 2018 City Council authorized a seven-year concessions contract with two twelvemonth renewal options, for food and beverage concession services at Dallas Love Field with Creative Bar Concepts, LLC by Resolution No.18-1482. The Assignment and Assumption Agreement approved by City Manager on July 21, 2021 by Administrative Action No. 21-5889, added space #2151B for the purpose of constructing a branded bar, AV8 Bar Café, and Fly Bar. Based on the concession's excellent operation during the Primary Term, but especially during the COVID-19 pandemic when airline traffic was reduced, with drastic staffing reductions and sales lost, concessionaire continued operations to service passengers in a very trying climate, the Department of Aviation seeks to exercise both one-year renewal terms and add two extension years to the contract, allowing concessionaire to recover and re-establish a profitable position at Dallas Love Field.

## PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On October 24, 2018, City Council authorized a seven-year concessions contract with two twelvemonth renewal options, for food and beverage concession services at Dallas Love Field with Creative Bar Concepts, LLC by Resolution No. 18-1482.

#### FISCAL INFORMATION

Estimated Annual Revenue: Aviation Fund \$60,000.00

## <u>OWNER</u>

#### CBC SSP America DAL, LLC

Patrick Murray, Executive Vice President