



## Legislation Text

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**File #:** 19-1798, **Version:** 1

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**STRATEGIC PRIORITY:** Government Performance and Financial Management  
**AGENDA DATE:** January 8, 2020  
**COUNCIL DISTRICT(S):** All  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Elizabeth Reich

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### **SUBJECT**

Authorize a three-year master agreement for the purchase of agricultural pesticides and herbicides for various City departments - Rentokil North America, Inc. dba Target Specialty Products in an estimated amount of \$2,413,642.14, The J R Simplot Company in an estimated amount of \$1,475,750.34, and Winfield Solutions, LLC dba Winfield United in an estimated amount of \$792,688.98, lowest responsible bidders of three - Total estimated amount of \$4,682,081.46 - Financing: General Fund

### **BACKGROUND**

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will allow departments throughout the City to purchase various types of agricultural herbicides and pesticides for use by City staff to protect existing City green space. Herbicides destroy or inhibit unwanted vegetation growth and weeds; pesticides inhibit invasive insects. The master agreement will be used throughout the City, including over 23,000 acres of Park and Recreation Department property which includes six 18-hole golf courses and over 200 athletic fields. Additionally, the items purchased from the master agreement will be used at Dallas Water Utilities facilities and work sites, as well as the City's roadway medians.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors. Additionally, in an effort to secure more competition, the Office of Business Diversity sent notifications to chambers of commerce and advocacy groups to ensure maximum vendor outreach.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On April 27, 2016, City Council authorized a three-year master agreement for herbicides and pesticides for citywide use with SiteOne Landscape Supply, LLC, Rentokil North America, Inc. dba Target Specialty Products, BWI Dallas/Ft. Worth, Winfield Solutions LLC, Red River Specialties, Inc., N-Gulf, LLC dba Ameriturf, Turf Care of Texas, LLC and Helena Chemical Company by Resolution No. 16-0618.

### **FISCAL INFORMATION**

General Fund - \$4,682,081.46 (Estimated amount)

Fund	FY 2019-20	FY 2020-21	Future Years
General Fund	\$1,350,000.00	\$1,665,693.80	\$1,666,387.66
Total	\$1,350,000.00	\$1,665,693.80	\$1,666,387.66

### **M/WBE INFORMATION**

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$4,682,081.46	Goods	N/A	N/A	N/A
• M/WBE goal waived due to no M/WBE availability				

### **PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"><li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li><li>• Negotiations are not allowed</li></ul>
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The Office of Procurement Services received the following bids from solicitation number BT19-00009789. We opened them on June 28, 2019. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

\*Denotes successful bidders

<b><u>Bidders</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*Rentokil North America, Inc. dba Target Specialty Products	920 South Freeport Pkwy. #220 Coppell, TX 75019	Multiple Lines
*The J R Simplot Company	1625 Wallace Dr. Carrollton, TX 75006	Multiple Lines
*Winfield Solutions, LLC dba Winfield United	1221 Champion Cr. #107 Carrollton, TX 75006	Multiple Lines

### **OWNERS**

#### **Rentokil North America, Inc. dba Target Specialty Products**

John Meyer, President  
David Helt, Vice President

#### **The J R Simplot Company**

Garrett Lofto, President

#### **Winfield Solutions, LLC dba Winfield United**

Beth Ford, President  
Brett Bruggeman, Vice President  
Loren Heeringa, Secretary  
Bill Pieper, Treasurer