



Legislation Text

File #: 20-1529, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management
AGENDA DATE: September 9, 2020
COUNCIL DISTRICT(S): All
DEPARTMENT: Office of Procurement Services
EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a five-year master agreement for paint and sundries to be utilized citywide - 616 Coatings Group, LLC dba Pinnacle Coatings Group in the estimated amount of \$323,711.32, PPG Architectural Finishes dba PPG Paints in the estimated amount of \$59,040.30, The Sherwin Williams Company in the estimated amount of \$11,706.00, High Performance Products, LLC in the estimated amount of \$3,852.20, and Kelly Moore Paints Co. Inc. in the estimated amount of \$314.50, lowest responsible bidders of five - Total estimated amount of \$398,624.32 - Financing: General Fund (\$336,500.00), Dallas Water Utilities Fund (\$42,000.00), and Convention Center Construction Fund (\$20,124.32)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement. We anticipate the following City departments will use this agreement:

- Building Services Department
- Department of Code Compliance
- Department of Convention and Event Services
- Department of Public Works
- Park & Recreation Department
- Water Utilities Department

This master agreement will provide for the purchase of various types and colors of paint as well as an assortment of sundries to be utilized citywide for various City of Dallas related projects. These products will be used to maintain City facilities and equipment and cover graffiti. All products shall comply with the Environmental Protection Agency E2 rating for Volatile Organic Compound emissions standards in addition to compliance with the Master Painters Institute approved products' list.

The Park & Recreation Department will use the paint products and supplies for the maintenance and restoration of interior and exterior surfaces at City facilities and structures.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors. Additionally, in an effort to secure more competition, the Office of Business Diversity sent notifications to chambers of commerce and advocacy groups to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 13, 2016, City Council authorized a three-year master agreement for paint and sundries to be used for maintaining various City facilities, equipment and City projects with PPG Architectural Finishes, Inc., Ozark Materials, LLC, and Kelly Moore Paint Company, Inc. by Resolution No. 16-0525.

FISCAL INFORMATION

Fund	FY 2020	FY 2021	Future Years
General Fund	\$72,665.66	\$119,626.66	\$144,207.68
Dallas Water Utilities Fund	\$ 2,000.00	\$ 20,000.00	\$ 20,000.00
Convention Center Construction Fund	\$ 0.00	\$ 5,124.32	\$ 15,000.00
Total	\$74,665.66	\$144,750.98	\$179,207.68

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$398,624.32	Goods	18.00%	0.00%	\$0.00
• This contract does not meet the M/WBE goal, but complies with good faith efforts.				
• PPG Architectural Finishes dba PPG Paints - Local; Workforce - 43.94% Local				
• 616 Coatings Group, LLC dba Pinnacle Coatings Group - Local; Workforce - 100.00% Local				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none">• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements• Negotiations are not allowed
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The Office of Procurement Services received the following bids from solicitation number BY20-00012995. We opened them on April 2, 2020. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*616 Coatings Group, LLC dba Pinnacle Coatings Group	616 West Mockingbird Ln. Dallas, TX 75247	Multiple Lines
*PPG Architectural Finishes dba PPG Paints	2515 Willowbrook Rd. Suite 109 Dallas, TX 75220	Multiple Lines
*The Sherwin Williams Company	2506 Florence St. Dallas, TX 75204	Multiple Lines
*High Performance Products, LLC	4111 Browns Ln. Louisville, KY 40220	Multiple Lines
*Kelly Moore Paints Co. Inc.	2755 Irving Blvd. Dallas, TX 75207	Multiple Lines

OWNERS

616 Coatings Group, LLC dba Pinnacle Coatings Group

Patrick Hughes, Manager

PPG Architectural Finishes dba PPG Paints

Robert Schillinger, National Bid Manager

The Sherwin Williams Company

Craig Mackay, National Sales Manager

High Performance Products, LLC

Pamela Sholtes, President

Kelly Moore Paints Co. Inc.

John Clopton, Sales Representative