



## Legislation Text

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**File #:** 20-1533, **Version:** 1

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**STRATEGIC PRIORITY:** Government Performance and Financial Management  
**AGENDA DATE:** September 23, 2020  
**COUNCIL DISTRICT(S):** 2  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Elizabeth Reich

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### **SUBJECT**

Authorize a ten-year service price agreement for hardware and software support to the parking garage ticketing equipment at Dallas Love Field Airport - SKIDATA, Inc., sole source - Estimated amount of \$3,979,678.04 - Financing: Aviation Fund

### **BACKGROUND**

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

SKIDATA parts repair and service contract was previously a part of the Love Field Modernization Project. As the Love Field Modernization Project has ended the responsibility falls on Dallas Love Field to establish and maintain the contract. This contract along with the Parking Guidance System will allow for services to be continued for a period of ten years at a set pricing.

This service price agreement drives the parking and revenue collection at Dallas Love Field Airport. SKIDATA, Inc. is the only authorized source for the procurement of SKIDATA software and hardware in the State of Texas. SKIDATA, Inc. has exclusive rights for the distribution of SKIDATA equipment in this region. SKIDATA's hardware and software are proprietary and patented. SKIDATA, Inc. provides unique hardware and software that have been designed to work together to deliver the end solution. These cannot be provided by any other software/hardware company.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

This item has no prior action.

## **FISCAL INFORMATION**

Fund	FY 2020	FY 2021	Future Years
Aviation Fund	\$0.00	\$449,552.32	\$3,530,125.72

## **M/WBE INFORMATION**

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$3,979,678.04	Other Services	23.80%	0.00%	\$0.00
• The Business Inclusion and Development Plan does not apply to Proprietary Software agreements				
• SKIDATA, Inc. - Non-Local; Workforce - 1.20% Local				

## **PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Sole Source	<ul style="list-style-type: none"><li>• Utilized for procurements where functional requirements can only be satisfied by one vendor, such as those where patents, copyrights or monopolies exists</li><li>• Exempted from competitive bidding process</li><li>• Reviewed by Procurement Services to ensure the procurement meets at least one general exception as stated in the Texas Local Government Code</li></ul>
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<b><u>Bidder</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
SKIDATA, Inc.	120 Albany St. Tower II, Suite 750 New Brunswick, NJ 08901	\$3,979,678.04

Note: The Office of Procurement Services conducted a sole source review and found no exceptions.

## **OWNER**

**SKIDATA, Inc.**

David Luken, President