



Legislation Text

File #: 20-1535, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: September 23, 2020

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize **(1)** Supplemental Agreement No. 1 to increase the service contract with Good Earth Corporation for grounds maintenance for Water Utilities Department facilities and vacant lots in the estimated amount of \$1,319,544.00, from \$1,883,300.00 to \$3,202,844.00; **(2)** Supplemental Agreement No. 1 to increase the service contract with Good Earth Corporation for grounds maintenance for Police Department properties in the estimated amount of \$340,672.50, from \$177,075.00 to \$517,747.50; and **(3)** a three-year service price agreement with GreenList Services LLC for grounds maintenance for Police Department properties in the estimated amount of \$26,862.00 - Total estimated amount of \$1,687,078.50 - Financing: Dallas Water Utilities Fund (\$1,319,544.00) and General Fund (\$367,534.50)

BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

These agreements will provide for continued grounds maintenance of the Water Utilities Department facilities and lots and Police Department properties. Maintenance cycle includes grass mowing, trimming, edging, and removal/disposal of lawn litter.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a "living wage" rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$11.71; the selected vendors meet this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 10, 2019, City Council authorized a three-year service price agreement for grounds maintenance for Water Utilities Department facilities and lots with Good Earth Corporation and Gardner's Touch Lawn Care, LLC by Resolution No. 19-0517.

On May 13, 2020, City Council authorized a three-year service price agreement for grounds maintenance at nine properties for the Police Department with Weldon's Lawn and Tree and Good Earth Corporation by Resolution No. 20-0738.

The Government Performance and Financial Management Committee will be briefed by memorandum regarding this matter on September 18, 2020.

FISCAL INFORMATION

Fund	FY 2020	FY 2021	Future Years
Dallas Water Utilities Fund	\$36,655.00	\$439,860.00	\$ 843,029.00
General Fund	\$ 0.00	\$122,511.50	\$ 245,023.00
Total	\$36,655.00	\$562,371.50	\$1,088,052.00

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,687,078.50	Other Services	23.80%	26.19%	\$441,915.00
• This contract exceeds the M/WBE goal.				
• Good Earth Corporation - Local; Workforce - 80.80% Local				
• GreenList Services LLC - Local; Workforce - 100.00% Local				

OWNERS

Good Earth Corporation

7922 Forney Rd.
Dallas, TX 75227

George Belk, Chief Operating Officer

GreenList Services LLC

3131 McKinney Ave.
Dallas, TX 75204

Derrick Henry, President