



Legislation Text

File #: 20-1542, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: September 23, 2020

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize three separate, three-year cooperative purchasing agreements for the purchase and installation of hardware, licenses, maintenance, and support of various network elements that together comprise a multi-level network security and monitoring solution in response to COVID-19 work from home efforts for the Department of Information and Technology Services with Future Com Ltd. through The Interlocal Purchasing System cooperative agreement for the IXIA Enterprise system and Nozomi system in the combined amount of \$1,020,484.96 and Presidio Networked Solutions Group, LLC through the Department of Information Resources cooperative agreement for the NetScout system in the amount of \$556,282.41 - Total not to exceed \$1,576,767.37 - Financing: U.S. Department of Treasury - Coronavirus Relief Funds

BACKGROUND

These contracts provide a holistic and layered network and performance monitoring approach to securing the City network while ensuring the network achieves an expected level of performance. Ensuring optimal network efficiencies is vital to supporting both on-premise, remote telephony, and video services. Each of the recommended vendors will provide solutions to address specific parts of the overall network, such as:

- Incoming and outgoing network traffic transmitted by employees, residents, vendors, and others transacting business with the City
- Data transmitted through Voice Over Internet Protocol devices
- Communications between devices connected to and/or inside the City's network
- How critical applications, telephony, and video services are performing on the City's network

These solutions monitor both physical and virtual infrastructures providing complete coverage. Once detected, network security staff can monitor, segregate, and further investigate suspicious communications and the device that originated the data, without harming the network or affecting overall network performance. This layered approach to monitoring the City's network provides redundancies of protection while also providing specific coverage for different aspects of the network.

Additionally, integrating these solutions into the City's infrastructure provides the Department of Information and Technology Services with necessary tools and data to effectively safeguard critical infrastructure systems and applications, to ensure the best user experience for City employees and residents.

The Interlocal Purchasing System and Department of Information Resources cooperative agreements are authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code which authorizes a local government to participate in a Cooperative Purchasing Program with another local government or a local cooperative organization.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 22, 2020, City Council authorized the acceptance of the Coronavirus Aid, Relief, and Economic Security Act, Coronavirus Relief Funds to aid the COVID 19 response throughout the City by Resolution No. 20-0644.

On June 17, 2020, City Council was briefed on the proposed uses of Coronavirus Aid, Relief and Economic Security Act, Coronavirus Relief Funds to facilitate assistance to eligible communities and households economically impacted by COVID-19.

FISCAL INFORMATION

Fund	FY 2020	FY 2021	Future Years
U.S. Department of Treasury - Coronavirus Relief Funds	\$1,576,767.37	\$0.00	\$0.00

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,576,767.37	CO-OP	N/A	N/A	N/A
• The Business Inclusion and Development Plan does not apply to Cooperative Purchasing Agreements (CO-OPs).				
• Future Com, Ltd. - Non-Local; Workforce - 4.00% Local				
• Presidio Networked Solutions Group, LLC - Non-Local; Workforce - 22.22% Local				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Cooperative Purchasing Agreement	<ul style="list-style-type: none">• Cooperative purchasing agreements enable the City to associate with State agencies, other local governments, or local cooperative organizations comprised of other state and local governments, to leverage market buying power and enable the City to purchase goods or services at lower prices• The cooperative purchasing agreement is an alternative method of meeting the requirements for competitive bidding or competitive sealed proposals, not an exception from that requirement
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OWNERS

Future Com, Ltd.

3600 William D. Tate Ave.
Suite 300
Grapevine, TX 76051

Douglas Hollenshead, President/Chief Executive Officer
Mark Williamson, Chief Financial Officer

Presidio Networked Solutions Group, LLC

1955 Lakeway Dr.
Suite 220
Lewisville, TX 75057

Bob Cagnazzi, Chairman of the Board & Chief Executive Officer
Neil Johnston, Chief Financial Officer
Dave Har, Chief Operating Officer
Vinu Thomas, Chief Technology Officer