



Legislation Text

File #: 20-1664, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management
AGENDA DATE: September 23, 2020
COUNCIL DISTRICT(S): All
DEPARTMENT: Office of Procurement Services
EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize **(1)** a five-year service contract for temporary information technology staffing for the Department of Information and Technology Services - 22nd Century Technologies, Inc. in the estimated amount of \$10,356,490, most advantageous proposer of thirty-three; and **(2)** a five-year program to obtain specialized temporary information technology staffing through use of the approved vendor list procured by the Department of Information Resources and to enter into contracts with selected vendors in the estimated amount of \$2,000,000 - Total estimated amount of \$12,356,490 - Financing: Data Services Fund

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service contract provides temporary information technology (IT) staffing for the Department of Information and Technology Services (ITS) to assist with time sensitive and/or complex projects. Staff utilized under this contract have specific IT skills in areas which are needed to complete projects. This contract will also be used for temporary staffing for backfills and to support existing systems.

ITS will use the Department of Information Resources (DIR) to provide temporary IT professionals with specialized, "niche" skills when needed. The technical temporaries available through DIR have focused skills in specific areas which will augment current IT staff. Temporary staff contracted through DIR are intended to work on a limited basis for highly specialized assignments. When such specialized needs are identified, ITS will first verify the prime vendors under direct contract with the City are unable to meet the request. ITS will then request temporary staffing information and proposals from the DIR list of approved vendors and will select and contract with the company providing the best fit for the City.

A five-member committee from the following departments reviewed and evaluated the qualifications:

- Department of Information and Technology Services (1)
- Fire-Rescue Department (1)
- Library (1)
- Office of Business Diversity (1)*
- Office of Procurement Services (1)*

*The Office of Procurement Services only evaluated cost and the Office of Business Diversity only evaluated the Business Inclusion and Development Plan.

The committee selected the successful respondent on the basis of demonstrated competence and qualifications under the following criteria:

- Capability and Expertise of the Proposer 40 points
- Cost to the City 30 points
- Approach and Methodology 15 points
- Business Inclusion and Development Plan 15 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors. Additionally, in an effort to secure more competition, the Office of Business Diversity sent notifications to chambers of commerce and advocacy groups to ensure maximum vendor outreach.

The Department of Information Resources cooperative agreement is authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code which authorizes a local government to participate in a Cooperative Purchasing Program with another local government or a local cooperative organization.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$11.71; the selected vendors meet this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On October 22, 2014, City Council authorized a three-year service contract for temporary information technology professionals with EJES, Inc., Global Information Systems, Inc., and Sierra Infosys, Inc. by Resolution No. 14-1779.

On October 26, 2016, City Council authorized Supplemental Agreement No. 1 to increase the service contract for temporary information technology professionals with EJES, Inc., Global Information Systems, Inc., and Sierra Infosys, Inc. by Resolution No. 16-1729.

On February 28, 2018, City Council authorized a three-year service contract for temporary information and technology professionals with Sierra Digital, Inc. and Global Information Systems, Inc.; and a three-year program for temporary information technology professionals through Department of Information Resources by Resolution No. 18-0368.

FISCAL INFORMATION

Fund	FY 2020	FY 2021	Future Years
Data Services Fund	\$0.00	\$1,965,600.00	\$10,390,890.00

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$12,356,490.00	Other Services	23.80%	83.81%	\$10,356,490.00
• The Business Inclusion and Development Plan does not apply to Cooperative Purchasing Agreements (CO-OPs), however, the prime contractor is subcontracting with certified M/WBEs.				
• 22nd Century Technologies, Inc. - Non-Local; Workforce - 100.00% Local				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Request for Competitive Sealed Proposal	<ul style="list-style-type: none">• Utilized for high technology procurements, insurance procurements, and other goods and services• Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications• Always involves a team evaluation• Allows for negotiation on contract terms, including price
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The Office of Procurement Services received the following proposals from solicitation number BWZ20-00012852. We opened them on February 13, 2020. We recommend the City Council award this service contract to the most advantageous proposer by group. Information related to this solicitation is available upon request.

*Denotes successful proposer

<u>Proposers</u>	<u>Address</u>	<u>Amount</u>
*22nd Century Technologies, Inc.	220 Davidson Ave. Suite 118 Somerset, NJ 08873	Multiple Groups
3Di, Inc.	3 Point Dr. Suite 307 Brea, CA 92821	Multiple Groups
4Consulting, Inc.	10440 North Central Expy. Suite 643 Dallas, TX 75231	Multiple Groups
Advent Global Solutions	12777 Jones Rd. Suite 445 Houston, TX 77070	Multiple Groups
AgreeYa Solutions, Inc.	605 Coolidge Dr. Folsom, CA 95630	Multiple Groups
Brooksource	3626 North Hall St. Suite 814 Dallas, TX 75219	Multiple Groups
BuzzClan, LLC	5757 Alpha Rd. Suite 340 Dallas, TX 75240	Multiple Groups
CCI Worldwide	10949 West Villa Monte Dr. Mukilteo, WA 98275	Multiple Groups
COGENT Infotech Corporation	1425 Greenway Dr. Suite 340 Irving, TX 75038	Multiple Groups
ComTec Consultants Inc.	5525 North MacArthur Blvd. Suite 650 Irving, TX 75038	Multiple Groups
Darby Consulting, LLC	1880 South Dairy Ashford Rd. Suite 402 Houston, TX 77077	Multiple Groups

DatamanuSA, LLC	6890 South Tucson Way Suite 100 Centennial, CO 80112	Multiple Groups
DevCare Solutions	24044 Cinco Village Center Blvd. Katy, TX 77494	Multiple Groups
Dynamic Computing Services Corporation	3307 Northland Dr. Suite 250 Austin, TX 78731	Multiple Groups
Enterprise Solutions, Inc.	17304 Preston Rd. Suite 800 Dallas, TX 75252	Multiple Groups
Genius Business Solutions, Inc.	1711 5th Ave. Suite 2 Moline, IL 61265	Multiple Groups
Global Information Systems, Inc.	17177 North Laurel Park Dr. Suite 446 Livonia, MI 48152	Multiple Groups
Global Solutions Group, Inc.	25900 Greenfield Rd. Suite 220 Oak Park, MI 48237	Multiple Groups
Insight Global, LLC	4170 Ashford Dunwoody Rd. Suite 250 Atlanta, GA 30319	Multiple Groups
MNK Infotech, Inc.	1300 West Walnut Hill Ln. Suite 125 Irving, TX 75038	Multiple Groups
Namitus Technologies, Inc.	9300 John Hickman Pkwy. Suite 905 Frisco, TX 75035	Multiple Groups
Paramount Software Solutions, Inc.	4030 Old Milton Pkwy. Alpharetta, GA 30005	Multiple Groups
PROLIM Global Corporation	6827 Communications Pkwy. Suite 310 Plano, TX 75024	Multiple Groups

Quantilus, Inc.	1270 Avenue of the Americas 7th Floor New York, NY 10020	Multiple Groups
Raisso	5152 Village Creek Dr. Plano, TX 75093	Multiple Groups
Recruiting Source International	21210 Kingsland Blvd. Katy, TX 77449	Multiple Groups
Rite Software Solutions & Services, LLC	16000 Park Ten Pl. Suite 702 Houston, TX 77084	Multiple Groups
Sierra Digital, Inc.	6001 Savoy Dr. Suite 210 Houston, TX 77036	Multiple Groups
Talent Technical Services, Inc.	5353 Wayzata Blvd. Suite 200 Minneapolis, MN 55416	Multiple Groups
The Midtown Group	1130 Connecticut Ave. NW Washington, DC 20036	Multiple Groups
Tryfacta, Inc.	4637 Chabot Dr. Suite 100 Pleasanton, CA 94588	Multiple Groups
Unify Solutions, Inc.	5457 Twin Knolls Rd. Suite 207 Columbia, MD 21045	Multiple Groups
V Group, Inc.	379 Princeton-Hightstown Rd. Building 3, Suite 2A Cranbury, NJ 08512	Multiple Groups

OWNER

22nd Century Technologies, Inc.

Eva Gaddis-McKnight, Administrator
Kulpreet Singh, Business Development Manager