



Legislation Text

File #: 20-1893, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management
AGENDA DATE: December 9, 2020
COUNCIL DISTRICT(S): All
DEPARTMENT: Office of Procurement Services
EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a five-year master agreement for the purchase of service weapons, equipment, accessories, and an option for a one-time trade-in allowance on City owned service weapons for the Police Department - GT Distributors, Inc. in the estimated amount of \$1,926,856 and Proforce Marketing, Inc. dba Proforce Law Enforcement in the estimated amount of \$17,500, lowest responsible bidders of two - Total estimated amount of \$1,944,356 - Financing: General Fund

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will provide for the purchase of service weapons, equipment, accessories, and an option for a one-time trade-in allowance on City owned service weapons for the Police Department. An officer's primary service weapon (handgun) helps safeguard officers and residents in emergency situations after all other measures of defense have been implemented.

This master agreement will serve as the primary purchasing mechanism for the Police Department to procure their standard issued service weapons (handguns), along with associated equipment, and accessories. An officer's primary service weapon is issued during the academy. This contract will allow the Police Department to continue a gradual transition from SIG SAUER brand handguns to Glock brand handguns by issuing the Glock brand of service weapon to new recruits in the years to come, a cost that is included annually in the department's new recruit budget.

The current stock of primary service weapons has an average age of sixteen years, and parts are becoming increasingly difficult to obtain. If at some point during the next five years, the determination was made for it to be strategically or financially advantageous to accelerate the transition from SIG SAUER to Glock, the agreement provides the option to exercise a one-time trade-in allowance on City-owned service weapons. This accelerated transition is not included in the current or next fiscal year budget.

The transition from SIG SAUER to Glock as the department's primary issued service weapon began in 2019 after command staff and the department's range master identified the lower price point and higher durability of Glock service weapons.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 27, 2016, City Council authorized a three-year master agreement for handguns and parts for Police with Nardis Gun Club SA, LLC by Resolution No. 16-0616.

FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
General Fund	\$87,900.00	\$388,871.20	\$1,467,584.80

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,944,356.00	Goods	18.00%	0.00%	\$0.00
• This contract does not meet the M/WBE goal, but complies with good faith efforts.				
• GT Distributors, Inc. - Non-Local; Workforce - 15.78% Local				
• Proforce Marketing, Inc. dba Proforce Law Enforcement - Non-Local; Workforce - 0.00% Local				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none">• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements• Negotiations are not allowed
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The Office of Procurement Services received the following bids from solicitation number BQ20-00013148. We opened them on May 8, 2020. We recommend the City Council award this master agreement to the lowest and responsible bidders by groups.

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*GT Distributors, Inc.	2545 Brockton Dr. Suite 100 Austin, TX 78758	Group1 - \$1,891,856.00 Group 2 - \$ 35,000.00 Group 3 - No Bid
*Proforce Marketing, Inc. dba Proforce Law Enforcement	2625 Stearman Rd. Suite A Prescott, AZ 86301	Group 1 - No Bid Group 2 - No Bid Group 3 - \$ 17,500.00

OWNERS

GT Distributors, Inc.

William J. Orr, Jr., President

Proforce Marketing, Inc. dba Proforce Law Enforcement

Dan Rooney, Senior Vice President