



Legislation Text

File #: 20-2044, Version: 1

STRATEGIC PRIORITY: Government Performance and Financial Management
AGENDA DATE: December 9, 2020
COUNCIL DISTRICT(S): All
DEPARTMENT: Office of Procurement Services
EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize **(1)** a five-year master agreement for the purchase of ammunition and less than lethal supplies - GT Distributors, Inc. in the estimated amount of \$6,666,650, lowest responsible bidder of two; and **(2)** a five-year master agreement for the purchase of ammunition and less than lethal supplies with GT Distributors, Inc. in the estimated amount of \$1,004,069 and Proforce Marketing, Inc. dba Proforce Law Enforcement in the estimated amount of \$102,500, through The Local Government Purchasing Cooperative (BuyBoard) agreement - Total estimated amount of \$7,773,219 - Financing: General Fund (\$7,523,219) and El Centro Grant Fund (\$250,000)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement. We anticipate the following City departments will use this agreement:

- Court and Detention Services
- Fire-Rescue Department
- Police Department

This master agreement will provide for ammunition and less than lethal supplies. Ammunition is used by public safety personnel for monthly accuracy verification of services weapons, duty ammunition, and to qualify with service weapons semi-annually as mandated by the State. Ammunition is also used in training recruit officers and for special training programs such as: in-service advanced pistol training, patrol rifle school, tactical officer training, and narcotics officer training.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

The Local Government Purchasing Cooperative (BuyBoard) agreement is authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code authorizes a local government to participate in a Cooperative Purchasing Program with another local government or a local cooperative organization.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On August 14, 2013, City Council authorized a five-year master agreement for the purchase of ammunition and explosive ordnance for Dallas Police Department, Court and Detention Services, and Equipment and Building Services with Precision Delta Corporation, GT Distributors, Inc., and Engel Ballistic Research, Inc.; and a five-year master agreement for the purchase of ammunition for Dallas Police Department, Court and Detention Services, and Equipment and Building Services with Tactical & Survival Specialties, Inc. and ProForce Marketing, Inc. through the U.S. General Services Administration by Resolution No. 13-1282.

FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
General Fund	\$860,000.00	\$1,595,000.00	\$5,068,219.00
El Centro Grant Fund	\$ 50,000.00	\$ 50,000.00	\$ 150,000.00
Total	\$910,000.00	\$1,645,000.00	\$5,218,219.00

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$7,773,219.00	CO-OP	N/A	N/A	N/A
• The Business Inclusion and Development Plan does not apply to Cooperative Purchasing Agreements (CO-OPs).				
• GT Distributors, Inc. - Non-Local; Workforce - 15.79% Local • Proforce Marketing, Inc. dba Profor Law Enforcement - Non-Local; Workforce - 0.00% Local				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none">• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements• Negotiations are not allowed
Cooperative Purchasing	<ul style="list-style-type: none">• Cooperative Purchasing Agreements enable the City to associate with State agencies, other local governments, or local cooperative organizations comprised of other state and local governments, to leverage market buying power and enable the City to purchase goods or services at lower prices• Cooperative Purchasing is an alternative method of meeting the requirements for competitive bidding or competitive sealed proposals, not an exception from that requirement

The Office of Procurement Services received the following bids from solicitation number BQ20-00013095. We opened them on May 8, 2020. We recommend the City Council award this master agreement to the lowest responsive and responsible bidder by line. Information related to this solicitation is available upon request.

*Denotes successful bidder

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*GT Distributors, Inc.	2545 Brockton Dr. Suite 100 Austin, TX 78758	Multiple Lines
Proforce Marketing, Inc. dba Proforce Law Enforcement	2625 Stearman Rd. Suite A Prescott, AZ 86301	Multiple Lines

OWNERS

GT Distributors, Inc.

William J. Orr, Jr., President

Proforce Marketing, Inc. dba Proforce Law Enforcement

Dan Rooney, Senior Vice President