



## Legislation Text

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**File #:** 20-2198, **Version:** 1

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**STRATEGIC PRIORITY:** Government Performance and Financial Management  
**AGENDA DATE:** January 13, 2021  
**COUNCIL DISTRICT(S):** All  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Elizabeth Reich

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### **SUBJECT**

Authorize a three-year service price agreement, with two one-year renewal options, for reflective lane striping services for the Department of Transportation - Elite Striping, LLC dba Action Services, lowest responsible bidder of two - Estimated amount of \$15,332,904.86 - Financing: General Fund

### **BACKGROUND**

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for reflective lane striping services. These services will include the installation of long line and edge line reflective lane striping (spray method), raised markers, and markings installed by handliner machines or hand crew, in a parking lot, or for bike lanes. The contract will provide for maintenance and general safety of the City's 1,600 linear miles of pavement markings.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a "living wage" rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$11.71; the selected vendor meets this requirement.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On December 13, 2017, City Council authorized a three-year service contract, with two one-year renewal options, for removal and installation of reflective lane striping and raised pavement markers for streets and parking lots with Stripe-A-Zone, Inc. by Resolution No. 17-1870.

**FISCAL INFORMATION**

Fund	FY 2021	FY 2022	Future Years
General Fund	\$1,161,644.00	\$1,625,391.00	\$12,545,869.86

**M/WBE INFORMATION**

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$15,332,904.86	Other Services	23.80%	100.00%	\$15,332,904.86
• This contract exceeds the M/WBE goal.				
• *This item reflects previous Business Inclusion and Development Policy M/WBE goal.				
• Elite Striping, LLC dba Action Services - Local; Workforce - 85.00% Local				

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> <li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li> <li>• Negotiations are not allowed</li> </ul>
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The Office of Procurement Services received the following bids from solicitation number BY20-00013705. We opened them on August 13, 2020. We recommend the City Council award this service price agreement in its entirety to the lowest responsive and responsible bidder.

\*Denotes successful bidder

**Bidders****Address****Amount**

\*Elite Striping, LLC  
dba Action Services

2009 Wilderness Trl.  
Grand Prairie, TX 75052

\$15,332,904.86

KAT Klean, Inc.

1915 Peters Rd.  
Irving, TX 75061

\$48,635,348.25

**OWNER**

**Elite Striping, LLC dba Action Services**

Tommy Samaniego, Managing Member

Leo Samaniego, Managing Member