



## Legislation Text

---

**File #:** 20-2414, **Version:** 1

---

**STRATEGIC PRIORITY:** Government Performance and Financial Management  
**AGENDA DATE:** January 13, 2021  
**COUNCIL DISTRICT(S):** All  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Elizabeth Reich

---

### **SUBJECT**

Authorize a three-year service price agreement for the maintenance, repair, line striping, and surface coating of multi-sport court surfaces for the Park & Recreation Department - Hellas Construction, Inc., lowest responsible bidder of three - Estimated amount of \$916,369.84 - Financing: General Fund

### **BACKGROUND**

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for the maintenance, repair, line striping, and surface coating of multi-sport court surfaces located throughout the City of Dallas Park & Recreation Department. This service will ensure safety for all recreation multi-sport court surfaces and shall comply with the applicable standards for tennis, pickle ball, and basketball court surfacing as prescribed by ASTM International, United States Tennis Association, United States of America Pickleball Association, National Collegiate Athletic Association, and the manufacturer's recommendations for application of court surfacing materials.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$12.38; the selected vendor meets this requirement.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On August 8, 2018, City Council authorized a three-year service price agreement for maintenance, repair, and restoration of multi-sport court surfaces for the Park & Recreation Department with Hellas Construction, Inc. by Resolution No. 18-1048.

On November 5, 2020, the Park and Recreation Board authorized the three-year service price agreement for the maintenance, repair, line striping, and surface coating of multi-sport court surfaces with Hellas Construction, Inc.

### **FISCAL INFORMATION**

Fund	FY 2021	FY 2022	Future Years
General Fund	\$16,369.84	\$300,000.00	\$600,000.00

### **M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$916,369.84	Other Services	23.80%*	74.60%	\$683,621.84
• *This item reflects previous Business Inclusion and Development Policy M/WBE goal.				
• This contract exceeds the M/WBE goal.				
• Hellas Construction, Inc. - Non-Local; Workforce - 30.64% Local				

### **PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"><li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li><li>• Negotiations are not allowed</li></ul>
---------	---

The Office of Procurement Services received the following bids from solicitation number BY20-00013674. We opened them on July 31, 2020. We recommend the City Council award this service price agreement in its entirety to the lowest responsive and responsible bidder.

\*Denotes successful bidder

<b><u>Bidders</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*Hellas Construction, Inc.	12710 Research Blvd. Suite 240 Austin, TX 78759	\$ 916,369.84
Jellison, Inc. dba Jelco	11405 Conroy Ln. Manchaca, TX 78652	\$ 1,740,859.60
Real Network Services, Inc.	5529 Redfield St. Dallas, TX 75235	\$13,452,301.60

**OWNER**

**Hellas Construction, Inc.**

Reed Seaton, Chief Executive Officer  
Robert Allison, Vice President