



## Legislation Text

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**File #:** 21-9, **Version:** 1

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**STRATEGIC PRIORITY:** Government Performance and Financial Management  
**AGENDA DATE:** February 24, 2021  
**COUNCIL DISTRICT(S):** 2, 3  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Elizabeth Reich

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### **SUBJECT**

Authorize **(1)** a two-year service price agreement for airfield lighting diagnostics and repairs for the Department of Aviation - Kinetics Motorwerks LLC in the estimated amount of \$378,161.75; and **(2)** a two-year master agreement for energy efficient airfield lighting, parts, and accessories for the Department of Aviation - ADB Safegate Americas LLC in the estimated amount of \$1,364,275.07, lowest responsible bidders of two - Total estimated amount of \$1,742,436.82 - Financing: Aviation Fund

### **BACKGROUND**

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for airfield lighting diagnostics and repairs for the Department of Aviation for Federal Aviation Administration (FAA) proprietary systems to prevent system malfunctions as needed. The master agreement will provide for the purchase of various size and types of energy efficient airfield lighting, parts, and accessories in order to maintain electrical components for Dallas Love Field, Dallas Executive Airport, and the Dallas Heliport/Vertiport.

The Department of Aviation maintains airfields at Dallas Love Field, Dallas Executive Airport, and Dallas Heliport/Vertiport. The airfield locations contain lighting systems comprised of electrical components specifically designed and approved for airfield specific environments. These lighting systems must be maintained at all times to ensure daily operations at each facility.

This agreement will provide FAA compliant supplies and service of airfield lighting, electrical components, electrical work required for continuous airfield operations. Dallas Love Field Airport must have the ability to repair and replace airfield lighting electrical components to maintain operations of the runway and taxiways as mandated by the FAA.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$12.38; the selected vendor meets this requirement.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

This item has no prior action.

### **FISCAL INFORMATION**

Fund	FY 2021	FY 2022	Future Years
Aviation Fund	\$233,000.00	\$348,487.36	\$1,160,949.46

<b><u>Council District</u></b>	<b><u>Amount</u></b>
2	\$1,568,193.14
3	\$ 174,243.68
Total	\$1,742,436.82

### **M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,742,436.82	Other Services	N/A	N/A	N/A
<ul style="list-style-type: none"> <li>• The Business Inclusion and Development Policy does not apply to Other Service contracts.</li> <li>• ADB Safegate Americas LLC -Non-local; Workforce - 0.00% Local • Kinetics Motorwerks LLC - N-local; Workforce - 0.00% Local</li> </ul>				

### **PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"><li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li><li>• Negotiations are not allowed</li></ul>
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The Office of Procurement Services received the following bids from solicitation number BI20-00014250. We opened them on October 16, 2020. We recommend the City Council award these agreements to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

\*Denotes successful bidders

<b><u>Bidders</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*ADB Safegate Americas LLC	977 Gahanna Pkwy. Colombus, OH 43230	Multiple Lines
*Kinetics Motorwerks LLC	2800 Post Oak Blvd. Suite 4100 Houston, TX 77056	Multiple Lines

## **OWNERS**

### **ADB Safegate Americas LLC**

Joe Pokoj, President

### **Kinetics Motorwerks LLC**

Joe Langarote, General Manager