

# City of Dallas

1500 Marilla Street Council Chambers, 6th Floor Dallas, Texas 75201

# **Legislation Text**

File #: 20-1840, Version: 1

**STRATEGIC PRIORITY:** Government Performance and Financial Management

AGENDA DATE: April 14, 2021

COUNCIL DISTRICT(S): All

**DEPARTMENT:** Office of Procurement Services

**EXECUTIVE:** Elizabeth Reich

#### **SUBJECT**

Authorize (1) Supplemental Agreement No. 1 to add armored car services to the service contract for bank depository services with Bank of America, N.A. through an Interlocal Agreement with Dallas County, Texas for a term of forty months - Not to exceed \$1,600,000, from \$7,293,185 to \$8,893,185; and (2) the ratification of \$437,342 for the City Controller's Office to pay outstanding invoices for citywide armored car services for City facilities to Brink's Incorporated, formerly known as Dunbar Armored, Inc. - Total amount not to exceed \$2,037,342 - Financing: General Fund (\$1,684,163.00), Aviation Fund (\$118,694), Building Inspection Fund (\$77,914), Sanitation Operation Fund (\$63,655), Convention and Event Services Fund (\$52,200), Dallas Water Utilities Fund (\$32,650), and Express Business Center Fund (\$8,066) (subject to annual appropriations)

### **BACKGROUND**

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract provides armored car services for City facilities that conduct monetary transactions as part of their daily operations for the City Controller's Office. These facilities require that money collected as part of daily transactions be accounted for and safely transported to a bank depository on the City's behalf. Currently, the City has approximately 88 locations that require armored car services including the Kay Bailey Hutchison Convention Center Dallas, recreation centers, libraries, police and fire locations.

The ratification amount of this agenda item allows for the issuance of payment to Brinks Incorporated, formerly known as Dunbar Armored Inc., for armored car services provided during contract disruptions and negotiation of armored car services via a Supplemental Agreement to the service contract for bank depository services with Bank of America, N.A. through an Interlocal Agreement with Dallas County, Texas. Additionally, the ratification amount includes sufficient funds to pay for continued armored car services provided by Brinks Incorporated, formerly known as Dunbar Armored, Inc. through the implementation of the new provider, estimated to be completed in June 2021.

The Interlocal Agreement with Dallas County is authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code which authorizes a local government to participate in a Cooperative Purchasing Program with another local government or a local cooperative organization.

### PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On August 28, 2013, City Council authorized a three-year service contract, with one two-year renewal option, for armored car services for City facilities that conduct monetary transactions with Dunbar Armored, Inc. by Resolution No. 13-1416.

On April 26, 2017, City Council authorized Supplemental Agreement No. 6 to exercise the two-year renewal option to the service contract with Dunbar Armored, Inc. for armored car services for City facilities that conduct monetary transactions by Resolution No. 17-0681.

On June 26, 2019, City Council authorized Supplemental Agreement No. 7 to increase the service contract with Dunbar Armored, Inc. for armored car services for City facilities that conduct monetary transactions and to extend the term of the contract from August 30, 2019 to August 30, 2020, by Resolution No. 19-1029.

On December 11, 2019, City Council authorized a five-year service contract for bank depository services with Bank of America, N.A. through an Interlocal Agreement with Dallas County, Texas by Resolution No. 19-1913.

### FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
General Fund	\$535,008.00	\$390,792.00	\$758,363.00
Aviation Fund	\$ 47,103.00	l' '	\$ 47,727.00
Building Inspection Fund	\$ 29,456.00	1	\$ 32,305.00
Sanitation Operation Fund	\$ 21,929.00	\$ 13,909.00	\$ 27,817.00
Convention and Event Services Fund	\$ 18,600.00	\$ 11,200.00	\$ 22,400.00
Dallas Water Utilities Fund	\$ 15,850.00	\$ 5,600.00	\$ 11,200.00
Express Business Center Fund	1' '	\$ 1,464.00	\$ 2,928.00
Total	\$671,620.00	\$462,982.00	\$902,740.00

#### M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

## File #: 20-1840, Version: 1

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$		
\$2,037,342.00	Other Services	N/A	N/A	N/A		
M/WBE goal waived due to no M/WBE availability						
● Bank of America, N.A Non-Local; Workforce - 27.00% Local						

## **OWNERS**

## Bank of America, N.A.

Brian T. Moynihan, Chief Executive Officer Thomas K. Montag, Chief Operating Officer Daniel W. Schroeder, Senior Vice President

# Brinks Incorporated, formerly known as Dunbar Armored, Inc.

Tim Witt, SVP of Sales and Business Development